Pass Guaranteed Accurate Salesforce - Sales-Cloud-Consultant Test Testking

The three versions of our Sales-Cloud-Consultant training materials each have its own advantage, now I would like to introduce the advantage of the software version for your reference. It is quite wonderful that the software version can simulate the real Sales-Cloud-Consultant examination for all of the users in windows operation system. By actually simulating the real test environment, you will have the opportunity to learn and correct your weakness in the course of study on Sales-Cloud-Consultant learning braindumps.

Salesforce Sales-Cloud-Consultant certification exam is a comprehensive exam that covers a range of topics related to the Sales Cloud. Sales-Cloud-Consultant exam is designed to test the knowledge and skills of professionals who work with the Sales Cloud on a regular basis. Sales-Cloud-Consultant Exam consists of 60 multiple-choice questions and must be completed within 105 minutes. Candidates must achieve a minimum score of 68% to pass the exam.

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IT certification candidates are mostly working people. Therefore, most of the candidates did not have so much time to prepare for the exam. But they need a lot of time to participate in the certification exam training courses. This will not only lead to a waste of training costs, more importantly, the candidates wasted valuable time. Here, I recommend a good learning materials website. Some of the test data on the site is free, but more importantly is that it provides a realistic simulation exercises that can help you to pass the Salesforce Sales-Cloud-Consultant Exam. RealVCE Salesforce Sales-Cloud-Consultant exam materials can not only help you save a lot of time. but also allows you to pass the exam successfully. So you have no reason not to choose it.

Salesforce Certified Sales Cloud Consultant Sample Questions (Q121-Q126):

NEW QUESTION # 121
If a customer indicates they're keen to build a strong pipeline what key elements of the lead generation and lead qualification process requires consideration?

Answer:

Explanation:

How you create trusted data through identifying the and determining the needs for leads Using validation rules to ensure data integrity on import Ensure the organization has a de-dup process in place Consider field level security, assignment and hidden fields rather than overdoing validation

NEW QUESTION # 122
A company has implemented Salesforce Service Cloud. The company needs Key Performance Indicators (KPIs) to ensure that its customer support service center is profitable. Which three metrics can be used to help executive management understand service center costs. Choose 3 answer

- A. Case resolution time
- B. All Cases by Customer
- C. All Open Cases by Priority
- D. All Cases closed Month-to-date
- E. All Open Cases by Channel

Answer: A,B,C,E

NEW QUESTION # 123
A sales rep selects a new price book to add a product to an opportunity, however there are no products available. Why?

Answer:

Explanation:
There are no products and currencies associated with the price book that are available for the account or the user (based on currency).

NEW QUESTION # 124
Cloud Kicks wants to utilize Opportunities to report and track subscription to its "Shoe of the Month" club.
Subscribers can pay in full (all at one time), weekly, monthly, or quarterly.
Which solution should the Consultant recommend to meet Cloud Kicks' needs?

- A. Enable schedules on the Product object.
- B. Enable schedules on the Opportunity object.
- C. Configure the use of assets with a lookup to the Opportunity object.
- D. Configure the use of contracts with a lookup to the Opportunity object.

Answer: A

NEW QUESTION # 125
While designing a Contact Center, which two solutions can be used to enable to manage multiple cases at the same time? Choose 2 answers

- A. Live Agent
- B. Interactive Voice Response
- C. Computer Telephone Integration
- D. Social Customer Service

Answer: A,D

NEW QUESTION # 126
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