

Pass Guaranteed Efficient SAP - C_C4H47_2503 - Cert SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Guide



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Our C_C4H47_2503 exam questions are totally revised and updated according to the changes in the syllabus and the latest developments in theory and practice. We carefully prepare the C_C4H47_2503 test guide for the purpose of providing high-quality products. All the revision and updating of products can graduate the accurate information about the C_C4H47_2503 Guide Torrent you will get, let the large majority of student be easy to master and simplify the content of important information. Our product C_C4H47_2503 test guide delivers more important information with fewer questions and answers.

SAP C_C4H47_2503 Exam Syllabus Topics:

Topic	Details
Topic 1	• SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility: This section of the exam measures the skills of a Technical Consultant and explores how to customize and extend SAP Sales Cloud Version 2. It includes both in-app extensibility and side-by-side development options for enhancing functionality while maintaining system stability.
Topic 2	• Leads and Opportunity Management: This section of the exam measures the skills of a Sales Executive and evaluates knowledge of working with leads and opportunities. It also includes using the pipeline and forecast tracker to monitor and manage sales performance throughout the sales cycle.
Topic 3	• Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.
Topic 4	• General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.
Topic 5	• Machine Learning and Gen AI: This section of the exam measures the skills of an Innovation Consultant and explores how SAP Sales Cloud Version 2 utilizes machine learning and generative AI. These technologies are used to automate tasks, gain insights, and enhance the intelligence of sales processes.

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SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q49-Q54):

NEW QUESTION # 49

A User is no longer able to access SAP Sales Cloud Version 2, due to too many failed log-in attempts. As an Administrator, how can you fix the issue?

- A. Unlock the respective User and reset the password
- B. Unlock the employee and the respective password
- C. Reset the password for the affected User
- D. Assign a new security policy and unlock the User

Answer: C

NEW QUESTION # 50

As an SAP Sales Cloud Version 2 Administrator, which of the following configurations can be done for Leads?

Note: There are 2 correct answers to this question.

- A. Create and manage custom Statuses
- B. Maintain Routing Rules
- C. Maintain Probability
- D. Create and manage Forecast Categories

Answer: A,B

NEW QUESTION # 51

You have been asked to maintain Products in SAP Sales Cloud Version 2. Which of the following settings are relevant? Note: There are 3 correct answers to this question.

- A. Units of Measure
- B. Product Groups
- C. Number Range
- D. Product Variants
- E. Product Classification

Answer: A,B,C

NEW QUESTION # 52

Best Run Bikes generates some of their Leads based on social media posts. They want to track the Leads that were generated from social media.

- A. Create a new Source for social media.
- B. Create a new Party Schema for Leads.
- C. Create a new custom Status for social media.
- D. As an Administrator, which configuration would you use to achieve this?
- E. Create a new Qualification for Leads.

Answer: B

NEW QUESTION # 53

Which GenAI (Generative AI) capabilities are available in SAP Sales Cloud Version 2?

Note: There are 3 correct answers to this question.

- A. Lead Intelligence
- B. Lead Booster
- C. Account Synopsis
- D. Product Recommendation
- E. Survey Trend Summary

Answer: A,C,E

NEW QUESTION # 54

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