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IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q26-Q31):

NEW QUESTION # 26
Iteration planning:

- A. demonstrates commitment to the team.
- B. may evolve through the learn and adapt cycle.
- C. is required to complete release planning.
- D. requires the delivery team to align goals to support the product vision.

Answer: B

Explanation:
Iteration planning may evolve through the learn and adapt cycle, allowing the team to refine plans based on new insights, feedback,

and changing priorities to improve delivery effectiveness.

NEW QUESTION # 27
How does a product ownership analysis (POA) practitioner act as an advocate for customers?

- **A. Ensures the product being built will delight customers by exceeding their expectations of what they'd reasonably expect**
- B. Assesses and reviews feedback in isolation
- C. Understands that the team are the true arbitrators of value delivery
- D. Interacts with the emerging product as the customer would

Answer: A

Explanation:
Acting as a customer advocate means ensuring the product not only meets requirements but also delights customers by exceeding their reasonable expectations, thereby maximizing customer satisfaction and product value.

NEW QUESTION # 28
What skill is required while engaging in observation with the customer?

- **A. Alertness**
- B. Interviewing
- C. Coaching
- D. Evaluation

Answer: A

Explanation:
Alertness is essential during customer observation to capture subtle behaviors, reactions, and environmental factors that can provide valuable insights into their needs and experiences.

NEW QUESTION # 29
A high performance team can be created by:

- **A. providing the team with psychological safety.**
- B. engaging and empowering the team.
- C. coaching the team to be self-organizing.
- D. giving the team a shared goal.

Answer: A

Explanation:
Providing psychological safety enables team members to take risks, share ideas, and collaborate openly without fear of blame, which is essential for creating and sustaining a high-performance team.

NEW QUESTION # 30
When do product ownership analysis (POA) practitioners conduct stakeholder analysis?

- **A. Early in the product delivery process and updated as the work progresses**
- B. Early in the product delivery process and once at the end
- C. When all the stakeholders have been identified
- D. Once the product has been delivered

Answer: A

Explanation:
POA practitioners conduct stakeholder analysis early in the product delivery process and continuously update it as work progresses to maintain alignment with evolving stakeholder needs and priorities.

NEW QUESTION # 31

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