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Microsoft Dynamics 365 Fundamentals (ERP) Sample Questions (Q111-Q116):

NEW QUESTION # 111

A company plans to implement Dynamics 365 Customer Insights and use the audience insights capability. Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Statements	Yes	No
You can create end-to-end visibility into customer interactions and buying habits.	<input type="radio"/>	<input type="radio"/>
You can cleanse and analyze customer data from multiple sources.	<input type="radio"/>	<input type="radio"/>

Answer:

Explanation:

Statements	Yes	No
You can create end-to-end visibility into customer interactions and buying habits.	<input checked="" type="radio"/>	<input type="radio"/>
You can cleanse and analyze customer data from multiple sources.	<input checked="" type="radio"/>	<input type="radio"/>

Reference:

<https://docs.microsoft.com/en-us/dynamics365/customer-insights/audience-insights/overview>

NEW QUESTION # 112

A recruitment company is implementing Dynamics 365 Finance. The company hires service providers from local and foreign consulting firms to fulfill local staffing demands.

Services that are rendered locally are taxed at different rates based on regional laws. Goods and services purchased from foreign companies are exempt.

The company requires tax code groups to comply with reporting requirements.

You need to set up the tax code groups.

What should you configure? To answer, drag the appropriate configurations to the correct requirements. Each configuration may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Configurations	Requirement	Configuration
Sales tax groups	Record staffing services provided by the local consulting firms as tax exempt.	
Item sales tax groups	Record tax at different rates for staffing services that are rendered locally.	

Answer:

Explanation:

Configurations	Requirement	Configuration
Sales tax groups	Record staffing services provided by the local consulting firms as tax exempt.	Sales tax groups
Item sales tax groups	Record tax at different rates for staffing services that are rendered locally.	Item sales tax groups

NEW QUESTION # 113

A company implements Dynamics 365 Finance.

You need to recommend features that the company can use for integrated reporting scenarios.

Which feature should you recommend? To answer, drag the appropriate features to the correct scenarios. Each feature may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

	Scenario	Feature
Native controls	Display personalized views of data.	Feature
Structured documents	Display income statements and balance sheets.	Feature
Workspaces	Create tax statements for customers and vendors.	Feature
Financial reporting		

Answer:

Explanation:

	Scenario	Feature
Native controls	Display personalized views of data.	Workspaces
Structured documents	Display income statements and balance sheets.	Financial reporting
Workspaces	Create tax statements for customers and vendors.	Structured documents
Financial reporting		

Reference:

<https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/dev-itpro/analytics/information-access-reporting>

NEW QUESTION # 114

A retailer plans to award its customers based on the amount of money they spend. The retailer has not previously offered a customer reward program.

You need to recommend a method for tracking customer spending.

What should you recommend? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Answer Area

App to use:

- Dynamics 365 Sales
- Dynamics 365 Finance
- Dynamics 365 Customer Service
- Dynamics 365 Commerce

Feature to implement:

- Loyalty program
- Customer statement
- Accounts receivable transaction
- Retail statement

Answer:

Explanation:

Answer Area



App to use:

	▼
Dynamics 365 Sales	
Dynamics 365 Finance	
Dynamics 365 Customer Service	
Dynamics 365 Commerce	

Feature to implement:

	▼
Loyalty program	
Customer statement	
Accounts receivable transaction	
Retail statement	

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/set-up-customer-loyalty-program>

NEW QUESTION # 115

A company implements Dynamics 365 Finance.

You need to recommend a way for the company to view overdue balances for a group of customers at a point in time.

What should you recommend? To answer, select the appropriate option in the answer area.

You should use _____ to view balances for a group of customers at a point in time.

a customer pool
aged balances
aging period definitions

Answer:

Explanation:

You should use _____ to view balances for a group of customers at a point in time.

a customer pool
aged balances
aging period definitions

NEW QUESTION # 116

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