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Oracle Fusion Cloud Applications SCM Foundations Associate - Rel 1 Sample Questions (Q11-Q16):

NEW QUESTION # 11

Which activity is fundamental to the Insight to Sourcing OMBP, ensuring effective procurement and cost optimization?

- A. Performance Monitoring, which assesses supplier ability to meet quality and service standards by utilizing audits, inspections, or performance reviews.
- B. Idea Generation, which identifies market opportunities, incorporating trend analysis and internal innovation.
- **C. Spend Analysis, which involves categorizing and analyzing historical spending data to identify cost-saving opportunities and strategic sourcing decisions.**

Answer: C

Explanation:

Spend Analysis (B) is the cornerstone of the Insight to Sourcing OMBP in Oracle Fusion Cloud SCM, as it involves categorizing and analyzing historical spending data to uncover cost-saving opportunities and inform strategic sourcing decisions. By examining past expenditures—e.g., identifying that 70% of spending on raw materials comes from a single supplier—businesses can negotiate better terms, consolidate suppliers, or shift to lower-cost alternatives, optimizing procurement costs. Option A (Idea Generation) is a preliminary step focused on innovation and market trends, not the core analytical activity driving sourcing. Option C (Performance Monitoring) evaluates supplier performance post-sourcing, not the initial insight process. For instance, Spend Analysis might reveal excessive spending on expedited shipping, prompting a shift to local suppliers, directly impacting cost efficiency and procurement strategy. This data-driven approach ensures decisions are grounded in financial reality, making it fundamental to the OMBP.

NEW QUESTION # 12

What is a key advantage of the Production Order to Cost Update OMBP in Oracle Fusion Cloud SCM?

- A. It enhances customer relationship management, leading to effective cost analysis.
- **B. It provides accurate cost calculations, leading to better decision-making and improved profitability.**
- C. It provides real-time cost updates, ensuring immediate financial benefits.
- D. It automates the production process, requiring minimal human supervision.

Answer: B

Explanation:

The Production Order to Cost Update process within Oracle Manufacturing Business Process (OMBP) in Oracle Fusion Cloud SCM ensures accurate cost calculations by capturing and updating costs associated with production orders, such as materials, labor, and overhead. This accuracy supports better decision-making and improves profitability by enabling precise cost analysis and pricing strategies. Option A is irrelevant as it ties to CRM, not cost updates. Option B exaggerates automation—human oversight remains necessary. Option D focuses on real-time updates, which is secondary to the primary benefit of accuracy emphasized in Oracle documentation.

NEW QUESTION # 13

What is the role of the Global Order Promising feature in Oracle Fusion Cloud SCM?

- A. It guarantees same-day delivery for all orders.
- **B. It provides real-time order commitment dates based on supply and demand constraints.**
- C. It focuses only on local inventory availability.
- D. It eliminates the need for supplier collaboration.

Answer: B

Explanation:

Global Order Promising (C) provides real-time order commitment dates by analyzing supply (e.g., inventory, production) and demand (e.g., orders, forecasts) constraints enterprise-wide. For instance, if 100 units are requested and 70 are available with a 3-day lead time, it commits to 3 days. Option A is false—no universal same-day guarantee exists. Option B is incorrect—supplier data often informs promises. Option D is wrong—it considers global, not just local, availability. This feature ensures reliable promises, reduces cancellations, and aligns customer expectations with operational capacity.

NEW QUESTION # 14

How can Oracle Fusion Applications ensure that supply planning recommendations reflect the latest supplier information?

- A. Implementing manual verification of supplier information before updating supply plans.
- B. Using separate forecasting models for procurement and supply chain planning.
- C. **By enabling real-time supplier collaboration to update supply planning with lead times and inventory availability.**
- D. Increasing reorder points in inventory management.

Answer: C

Explanation:

Oracle Fusion Cloud SCM ensures supply planning recommendations are up-to-date by enabling real-time supplier collaboration through tools like the Supplier Portal and Supply Chain Collaboration features. This integration allows suppliers to provide current data on lead times and inventory availability, which is directly reflected in supply plans. Option A (manual verification) contradicts Oracle's automation-driven approach. Option B (increasing reorder points) is a reactive measure, not a solution for real-time updates. Option D (separate forecasting models) undermines the unified planning framework of Oracle Fusion. Real-time collaboration enhances planning accuracy and responsiveness.

NEW QUESTION # 15

What is the primary function of the Order Promising process in Oracle Fusion Cloud SCM?

- A. It guarantees same-day shipping for all orders.
- B. **It provides accurate order commitment dates based on supply and demand availability.**
- C. It eliminates the need for supplier collaboration.
- D. It only manages orders for direct-to-customer deliveries.

Answer: B

Explanation:

The Order Promising process (A) in Oracle Fusion Cloud SCM, primarily through Global Order Promising (GOP), provides accurate order commitment dates by analyzing real-time supply (inventory, production capacity) and demand (existing orders, forecasts) data. For instance, if a customer orders 50 units and only 30 are in stock with a 2-day production lead time, it commits to delivery in 2 days, not immediately. Option B is incorrect—it handles all order types (B2B, internal), not just direct-to-customer. Option C is false—no system can universally guarantee same-day shipping; commitments depend on constraints. Option D is wrong—supplier collaboration is often required to fulfill promises. This process enhances customer trust by avoiding overpromising, optimizes resource allocation, and integrates with supply chain planning for seamless execution.

NEW QUESTION # 16

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