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## **Oracle CX Sales 2024 Implementation Professional Sample Questions (Q103-Q108):**

### **NEW QUESTION # 103**

You have created your product group hierarchy, either directly in the UI or through filebased import. Now you want to publish,

enable, and validate it.

Which three statements are correct?

(Choose three.)

Response:

- A. After you publish your product groups, if they are not published properly, you can delete them and republish.
- B. Validate that the catalog appears in the consuming applications.
- C. Enable the catalog by assigning the root node to the "Base" usage.
- D. When you publish, the application will attempt to publish all product groups that are unlocked. If you don't want some groups to be published, then you must lock them.
- E. You must publish the root node of the hierarchy in order for it to be available in the Manage Product Group Usage.

**Answer: A,C,E**

#### NEW QUESTION # 104

What is the recommended approach to create a dimension hierarchy in Oracle Profitability and Cost Management Cloud Service?

- A. Import a dimension hierarchy from a file in the correct CSV format using the data management feature
- B. Create each level of the dimension hierarchy individually and define the parent-child relationships manually
- C. Export a dimension hierarchy from a different application and import it using the migration feature
- D. Use the drag-and-drop feature in the application interface to create a hierarchy

**Answer: B**

Explanation:

Option 1: Incorrect. The drag-and-drop feature can be used to rearrange existing members within a hierarchy, but not to create a hierarchy from scratch. Option 2: Incorrect. While importing a dimension hierarchy from a file is possible, it is not the recommended approach for creating a hierarchy from scratch. Option 3: Incorrect. The migration feature is used to move data and metadata between different instances of Oracle Profitability and Cost Management Cloud Service, not to create a dimension hierarchy. Option 4: Correct. The recommended approach to create a dimension hierarchy is to create each level of the hierarchy individually and define the parent-child relationships manually. This allows for more control and flexibility in designing the hierarchy.

#### NEW QUESTION # 105

Which feature of Oracle Profitability and Cost Management Cloud Service allows users to create custom reports based on specific requirements?

- A. Calculation Manager
- B. Data Management
- C. Smart View
- D. Report Designer

**Answer: D**

Explanation:

Option 1: Correct. The Report Designer feature in Oracle Profitability and Cost Management Cloud Service allows users to create custom reports based on specific requirements. It provides flexibility in designing the layout, adding data elements, and applying formatting. Option 2: Incorrect. Smart View is a feature in Oracle Profitability and Cost Management Cloud Service that allows users to access and analyze data from various data sources. It provides ad hoc analysis and reporting capabilities, but it does not specifically allow users to create custom reports based on specific requirements. Option 3: Incorrect. Calculation Manager is a feature in Oracle Profitability and Cost Management Cloud Service that allows users to create and manage calculations and business rules. It does not specifically allow users to create custom reports based on specific requirements. Option 4: Incorrect. Data Management is a feature in Oracle Profitability and Cost Management Cloud Service that allows users to load, validate, and map data from various sources. It does not specifically allow users to create custom reports based on specific requirements.

#### NEW QUESTION # 106

When creating a report in Oracle Profitability and Cost Management Cloud Service, which of the following is a valid way to filter data?

- A. Using a filter date range in the report
- B. Using a filter SQL statement in the report
- C. Filtering data by a custom calculation in the report
- **D. Applying a filter to an individual column in the report**

**Answer: D**

Explanation:

Option 1: This option is correct because applying a filter to an individual column in the report is a valid way to filter data. Option 2: This option is incorrect because using a filter SQL statement in the report is not a valid way to filter data. SQL Statements should not be used within reports in Oracle PCMCs, rather they should be used as the data sources for those reports. Option 3: This option is incorrect because filtering data by a custom calculation in the report is not a valid way to filter data. Custom calculations should be used to add new columns, rows or values to an existing report, not for filtering data. Option 4: This option is incorrect because using a filter date range in the report is not a valid way to filter data. Date ranges should be used as time filters and not as regular data filters. Date range filter are used for associating time periods with specific data rows. For Example: Sales for 202.

### NEW QUESTION # 107

Which of the following statements about the Overview and Architecture of Oracle Profitability and Cost Management Cloud Service 2023 Implementation is true?

- A. Oracle Profitability and Cost Management Cloud Service is a management application that helps you manage your business.
- B. Oracle Profitability and Cost Management Cloud Service is a planning and budgeting application that enables you to predict future business results.
- C. Oracle Profitability and Cost Management Cloud Service is a database application that manages data integration.
- **D. Oracle Profitability and Cost Management Cloud Service is a multi-dimensional analytical application that analyzes performance.**

**Answer: D**

Explanation:

Option 1: Answer This is incorrect because Oracle Profitability and Cost Management Cloud Service is a profitability and cost management application, not a planning and budgeting application. Option 2: Answer This is incorrect because Oracle Profitability and Cost Management Cloud Service is not a management application that helps you manage your business. However, it does help you analyze your business performance. Option 3: Answer This is correct because Oracle Profitability and Cost Management Cloud Service is a multi-dimensional analytical application designed to help you analyze your business performance. Option 4: Answer This is incorrect because Oracle Profitability and Cost Management Cloud Service is not a database application. It does integrate data from various sources.

### NEW QUESTION # 108

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