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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.

Topic 2	 Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 3	 Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q15-Q20):

NEW QUESTION #15

Which valuation method calculates item cost by dividing the total inventory on-hand by the quantity in stock?

- A. Standard cost valuation
- B. Moving average
- C. Serial/Batch valuation
- D. FIFO

Answer: B

NEW QUESTION #16

What is a requirement for a profit and loss account?

- A. It must be located in the first three drawers of the chart of accounts.
- B. The balance has to be carried forward from one fiscal year to the next fiscal year.
- C. It must be set as a cash account.
- D. The balance has to be cleared at the end of each fiscal year.

Answer: D

NEW QUESTION #17

Which of the following can influence the security level of a transaction in the Cash Flow report?

- A. The amount of the transaction
- B. The payment terms of the transaction
- C. The transaction type (origin)
- D. The due date of the transaction

Answer: C

NEW QUESTION #18

You manufacture olive oil You want to track the expiration date for the bottles of oil that you produce. What is the best way to enable this?

- A. Use production bill of materials.
- B. Use batch numbers.
- C. Use receiving bin locations
- D. Use serial numbers.

Answer: B

NEW QUESTION #19

An option to exclude discount groups for pricing is available in which two objects? Note: There are 2 correct answers to this question.

- A. Pricelist
- B. Business Partner Master
- C. Marketing Document
- D. Item Master

Answer: B,D

NEW QUESTION #20

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