

Pass Guaranteed Quiz 2025 Salesforce Rev-Con-201 Pass-Sure Pdf Version



It is apparent that a majority of people who are preparing for the Rev-Con-201 exam would unavoidably feel nervous as the exam approaching, since you have clicked into this website, you can just take it easy now--our Rev-Con-201 learning materials. Our company has spent more than 10 years on compiling study materials for the exam, and now we are delighted to be here to share our Rev-Con-201 Study Materials with all of the candidates for the exam in this field. There are so many striking points of our Rev-Con-201 preparation exam.

Rev-Con-201 study materials represent the major knowledge points, therefore you can just focus your attention on the practicing. Rev-Con-201 study guide is also high quality, and it will help you to pass the exam successfully. Besides, we have both online and offline chat service stuff, if you have any question about the Rev-Con-201 Exam Dumps, please don't hesitate to inquiry us. We have the professional knowledge, and we will give you the reply that can solve your problem.

>> Rev-Con-201 Pdf Version <<

Quiz Marvelous Rev-Con-201 - Salesforce Certified Revenue Cloud Consultant Pdf Version

If you are very busy, you can only take two or three hours a day to study our Rev-Con-201 study engine. Then I tell you this is enough! After ten days you can go to the exam. With such an efficient product, you really can't find the second one! In any case,

many people have passed the exam after using Rev-Con-201 Training Materials. This is a fact that you must see. As long as you are still a sensible person, you will definitely choose Rev-Con-201 practice quiz. Don't hesitate! Time does not wait!

Salesforce Certified Revenue Cloud Consultant Sample Questions (Q88-Q93):

NEW QUESTION # 88

A customer sells 10,000 different products in 38 countries. They plan to launch a new product which will be sold globally, as well. However, due to security restrictions, the new product cannot be sold in two specific countries.

What should the product designer do to accommodate this restriction by creating a minimal number of records for the rules?

- A. Control availability with a qualification rule.
- B. Control availability with a recommendation rule.
- C. Control availability with a disqualification rule.

Answer: C

Explanation:

When controlling product availability across regions or conditions, Salesforce Revenue Cloud offers several rule types, including qualification, disqualification, and recommendation rules. In this case, the product will be available globally except for two countries - so the most efficient approach is to exclude those specific countries using a disqualification rule.

A disqualification rule removes a product from visibility during the selection or discovery process based on specific criteria - such as geography, user role, or quote context. This method allows you to manage exceptions rather than defining complex inclusion logic, thus reducing the total number of rules and maintenance overhead.

* Qualification rules are ideal when you need to explicitly include products under specific conditions (e.g., product visible only in certain contexts).

* Recommendation rules are not intended for access control but for suggesting complementary products.

Since only two countries need to be restricted, the disqualification rule provides the most scalable and minimal rule configuration.

Exact Extracts from Salesforce Revenue Cloud Documents:

* Product Catalog Management Guide - "Product Availability Rules": "Disqualification rules allow you to restrict product visibility based on context definitions, such as geography or market segment.

They are most effective when access is generally open but limited in a few specific cases."

* CPQ Implementation Guide - "Managing Catalog Visibility": "Use disqualification rules to remove products from visibility under certain conditions, rather than building complex qualification logic." References:

Product Catalog Management Guide

Salesforce CPQ Implementation Guide

Revenue Cloud Rules Configuration Reference

NEW QUESTION # 89

A customer currently owns subscription products with a term of 3 years. A ramped deal was configured to sell the products with a quantity of 20 in year one, 30 in year two, and 40 in year three. The list price of the product is US \$1,000 per year.

The subscription started on June 24, 2025, and will end on June 23, 2028. Today's date is January 15, 2026.

What is the formula to calculate the current Monthly Recurring Revenue (MRR)?

- A. $MRR = (20 \times \$1,000) / 36$
- B. $MRR = ((20 \times \$1,000) + (30 \times \$1,000) + (40 \times \$1,000)) / 36$
- C. $MRR = (20 \times \$1,000) / 12$

Answer: C

Explanation:

Exact Extracts from Salesforce Billing and Subscription Management Guides:

* "Monthly Recurring Revenue (MRR) represents the recurring portion of subscription revenue normalized to a monthly value."

* "For ramped deals, MRR should be calculated based on the currently active ramp period."

* "When a subscription includes quantity changes by period, MRR is (active period's quantity \times list price) \div 12." Step-by-Step

Reasoning:

* Current Date: January 15, 2026 # within Year 1 of the ramp (June 24 2025 - June 23 2026).

* Active Quantity: 20 units.

* List Price: \$1,000 per year.

* MRR Formula:

* Why A is Correct: Uses current active ramp period only, not the entire 3-year term.

- * Why Others Are Incorrect:
- * B: Divides by total months (36) - incorrect for monthly normalization.
- * C: Aggregates all ramp years, not just the current active one.

References :

- * Salesforce Billing Implementation Guide - Recurring Revenue Metrics (MRR/ARR)
- * Salesforce Subscription Management Implementation Guide - Ramp Deal Revenue Recognition and Active Period Logic

NEW QUESTION # 90

When a Ramped Asset is renewed using the InitiateRenew API, what happens to its quote line(s) in a renewal quote?

- **A. The Ramped Quote Lines are recreated onto the renewal quote.**
- B. A quote line for each ramp segment is created but not ramped.
- C. One quote line is created for the Asset, and it is no longer ramped.

Answer: A

Explanation:

Exact Extracts from Salesforce CPQ and Subscription Management Implementation Guides:

* "When a ramped asset is renewed through the InitiateRenew action or API, Revenue Cloud replicates the ramp structure from the original quote to the renewal quote."

* "Each ramp segment and its pricing terms are preserved on the renewal quote lines."

* "This ensures consistency in pricing logic, duration, and segment breakdowns for renewals of ramped subscriptions." Step-by-Step

Reasoning:

* Scenario: Ramped subscription (e.g., quantity or price changing per period).

* Renewal via API: The InitiateRenew API copies asset and ramp data into the new quote.

* Result: All ramp segments are recreated - preserving ramp structure for renewal.

* Why B is Correct:

* Renewal quote retains the same ramp lines as the original asset.

* Why Others Are Incorrect:

* A: Segments are recreated as ramped (not flattened).

* C: Would eliminate ramp structure, which contradicts the API's renewal logic.

References :

* Salesforce CPQ Implementation Guide - Ramp Renewals and InitiateRenew API Behavior

* Salesforce Subscription Management Implementation Guide - Renewal Processing for Ramped Assets

NEW QUESTION # 91

A Cloud Consultant is using Contracts AI to retrieve clauses and contract fields from a PDF. After the initial run, the consultant realizes that a payment method custom field needs to be retrieved that was not initially included.

What should the consultant do to retrieve this custom field?

- **A. Modify the contract extraction template to define the attribute mapping and context mapping for payment method.**
- B. Modify the AI prompt template to define the attribute mapping and context mapping for payment method.
- C. Log a support case with Salesforce to enable payment method to be added to the extraction mapping used.

Answer: A

Explanation:

In Salesforce Revenue Cloud's Contracts AI functionality, the process of retrieving data such as clauses or contract fields from uploaded documents (e.g., PDFs) relies on Contract Extraction Templates. These templates define which attributes and contextual mappings are used during document extraction. When a new field-such as Payment Method (a custom field)-needs to be retrieved, it must be explicitly added to the extraction template through configuration.

Exact Extract from Salesforce Revenue Cloud Documentation:

"To extract additional custom fields or clauses, users must update the contract extraction template to include attribute and context mappings for each new field. The template defines which contract data points Contracts AI retrieves from the uploaded document."

- Salesforce Subscription Management Implementation Guide (Contracts AI section) The AI prompt template (Option B) controls the tone and structure of the generated summaries, not data extraction parameters. Logging a support case (Option C) is unnecessary, as this configuration is fully managed by the consultant or administrator through template updates.

References:

Salesforce Subscription Management Implementation Guide - Contracts AI Setup Salesforce Revenue Cloud Implementation Guide

NEW QUESTION # 92

A consultant is tasked to create an advanced decision table that will provide a discount % as output based on the following scenario. The discount is eligible for Partner accounts where they have products ordered in quantities greater than 100, or if customers order an accessory in quantities greater than 100.

Conditions:

- * Account Source = Partner
- * Ordered Quantity > 100
- * Product Category = Accessory

While defining the conditions during the creation of a decision table, how should the consultant configure the table to satisfy the conditions above?

- **A. Condition Type = Custom Logic & Custom Logic = (1 AND 2) OR (2 AND 3)**
- B. Condition Type = Custom Logic & Custom Logic = (1 OR 2) AND (2 AND 3)
- C. Condition Type = All conditions are met (AND) & Custom Logic = 1 AND 2 AND 3

Answer: A

Explanation:

Explanation (150-250 words)

The scenario describes two possible discount triggers:

- * Condition 1: Partner accounts with orders above 100 units # (1 AND 2)
 - * Condition 2: Customers ordering accessories above 100 units # (2 AND 3) To model this in a decision table, the consultant should choose Condition Type = Custom Logic and define the logical expression as (1 AND 2) OR (2 AND 3). This expression ensures the decision table returns a discount whenever either condition group is met.
- Option A incorrectly mixes unrelated logical paths and would not isolate the two valid scenarios. Option C would require all three conditions to be true simultaneously, which contradicts the "or" requirement.

Exact Extract from Salesforce Pricing and Decision Framework Guide:

"When multiple conditional paths can trigger an output, use Custom Logic and define a Boolean expression such as (1 AND 2) OR (2 AND 3). The decision table evaluates true if any path meets the condition." References:

Salesforce Revenue Cloud Pricing Implementation Guide - Decision Table Conditions and Custom Logic Salesforce CPQ

Advanced Rules Framework - Custom Logic Syntax Salesforce Pricing Engine Developer Guide - Conditional Evaluation Behavior

NEW QUESTION # 93

.....

People who appear in the test of the Salesforce Certified Revenue Cloud Consultant (Rev-Con-201) certification face the issue of not finding up-to-date and real exam questions. VerifiedDumps is here to resolve all of your problems with its actual and latest Salesforce Rev-Con-201 Questions. You can successfully get prepared for the Rev-Con-201 examination in a short time with the aid of these Salesforce Certified Revenue Cloud Consultant (Rev-Con-201) exam questions.

Rev-Con-201 Reliable Study Guide: <https://www.verifiedumps.com/Rev-Con-201-valid-exam-braindumps.html>

If you have a strong desire to sail through Rev-Con-201, don't be confused, pay attention to Rev-Con-201 exam dumps, Salesforce Rev-Con-201 Pdf Version Would you like to have more opportunities to get promoted, Huge sales volumes, Salesforce Rev-Con-201 Pdf Version Our team has the most up-to-date information, Some candidates may purchase our Rev-Con-201 software test simulator for their companies.

Twenty of our cases are written by authors Rev-Con-201 currently residing outside the United States, including the countries and territories of Brazil, Canada, China, Ecuador, Rev-Con-201 Reliable Study Guide France, Germany, Hong Kong, India, Italy, Japan, South Korea, Spain, and Taiwan.

Pass Guaranteed Quiz Salesforce - Fantastic Rev-Con-201 Pdf Version

After you type your document, you can format its text, If you have a strong desire to sail through Rev-Con-201, don't be confused, pay attention to Rev-Con-201 exam dumps.

Would you like to have more opportunities to get promoted, Huge sales volumes, Our team has the most up-to-date information,

Some candidates may purchase our Rev-Con-201 software test simulator for their companies.

- [illegible]