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SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
Topic 2	• System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.
Topic 3	• Extensibility and Integration
Topic 4	• Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S • 4HANA Cloud Public Edition.
Topic 5	• Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.
Topic 6	• This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q69-Q74):

NEW QUESTION # 69

In a predictive model for sales, what does the quotation conversion rate measure?

- A. The percentage of net values converted from quotations into sales orders
- B. The percentage of net values converted from quotations into billing documents
- C. The percentage of the number of orders that was converted from quotations
- **D. The percentage of the number of order items that was converted from quotation items**

Answer: D

NEW QUESTION # 70

How can you migrate data to SAP S/4HANA Cloud Public Edition?

Note: There are 2 correct answers to this question.

- **A. With XML or CSV templates**
- B. With Core Data Services
- C. With the zero downtime service
- **D. With a separate SAP HANA database**

Answer: A,D

NEW QUESTION # 71

How does an implementation consultant support customer experts during Fit-to-Standard workshops? Note: There are 2 correct answers to this question.

- **A. Highlight areas that require configuration or customization decisions.**
- B. Conduct end-user training on active scope items.
- C. Determine set up instructions for customer-driven integrations.
- **D. Demonstrate SAP Best Practice business processes in the starter system.**

Answer: A,D

NEW QUESTION # 72

What have SAP S/4HANA Cloud Business Workflows been designed for? Note: There are 3 correct answers to this question.

- A. To create cross-product workflow procedures
- **B. To create business processes with a high number of people involved in a pre-defined sequence**
- C. To create very simple release or approval procedures
- **D. To create standard procedures from SAP Signavio Process Navigator**
- **E. To create complex, repeated work processes with iterative cycles**

Answer: B,D,E

NEW QUESTION # 73

Which layer of SAP S/4HANA provides a universal language to read and process data across different applications?

- **A. Core Data Services**
- B. SAP Business Suite
- C. SAP Fiori
- D. SAP HANA

Answer: A

NEW QUESTION # 74

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When preparing to take the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C-S4CS-2502) exam dumps, knowing where to start can be a little frustrating, but with DumpsFree SAP C-S4CS-2502 practice questions, you will feel fully prepared. Using our SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C-S4CS-2502) practice test software, you can prepare for the increased difficulty on SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C-S4CS-2502) exam day. Plus, we have various question types and difficulty levels so that you can tailor your SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C-S4CS-2502) exam dumps preparation to your requirements.

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