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Salesforce Certified Associate Sample Questions (Q23-Q28):

NEW QUESTION #23

A Salesforce associate has been asked to identify all contacts that have had interactions with their company in the last year. What should the associate do to identify these contacts?

- A. Look at the last related activity date.
- B. Look at the active field.
- C. Look at the contact's Last Modified Date.

Answer: A

Explanation:

The last related activity date is a field on the contact object that shows the date of the most recent task or event related to the contact. This can be used to identify contacts that have had interactions with the company in the last year.

NEW QUESTION #24

A Salesforce associate has received a request to create new users for a group of new employees. Where can the associate check the number of licenses available to be assigned to the new employees

- A. User Management Settings
- B. Salesforce Help
- C. Company Information

Answer: C

Explanation:

The company information page shows the number of licenses available to be assigned to the new employees, as well as other details about the organization.

NEW QUESTION #25

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