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Salesforce Financial Services Cloud (FSC) Accredited Professional Exam is a certification exam designed for professionals who want to demonstrate their expertise in using the Salesforce Financial Services Cloud. Financial-Services-Cloud exam is intended for individuals who work in the financial services industry, including wealth management, banking, insurance, and lending. The FSC Accredited Professional certification exam is an excellent way to show potential employers or clients that you have the knowledge and skills necessary to use Salesforce's Financial Services Cloud to solve complex business problems.

Salesforce Financial-Services-Cloud (FSC) Accredited Professional Certification Exam is a valuable credential for professionals in the finance industry who use Salesforce. Salesforce Financial Services Cloud (FSC) Accredited Professional certification indicates that the professional has the skills and knowledge necessary to deliver high-quality financial services to clients using FSC. Salesforce Financial Services Cloud (FSC) Accredited Professional certification also demonstrates a commitment to professional development and a dedication to staying current with the latest technologies and trends in the financial services industry.

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The FSC Accredited Professional exam is designed to test a candidate's knowledge of the Salesforce Financial-Services-Cloud platform. Financial-Services-Cloud exam covers a wide range of topics, including financial planning, client management, investment tracking, and more. Candidates who pass the exam will earn the FSC Accredited Professional certification, which demonstrates their proficiency in using the platform.

Salesforce Financial Services Cloud (FSC) Accredited Professional Sample Questions (Q29-Q34):

NEW QUESTION # 29
Which 3 out of the box capabilities come with Financial Services Cloud Lead & Referral Management?

- A. Referral Conversion
- B. Round Robin Referral Routing
- C. Assigning a Referral
- D. Accepting a Referral
- E. Referral Automated Approvals

Answer: A,C,D

Explanation:
Explanation
The following out of the box capabilities come with Financial Services Cloud Lead & Referral Management:
Referral Conversion: This capability allows you to convert a referral to an opportunity, a contact, or an account. You can use this capability to track the progress and outcome of a referral and measure its impact on your business.
Assigning a Referral: This capability allows you to assign a referral to another user, queue, or line of business. You can use this capability to route a referral to the appropriate person or team who can best meet the customer's need or interest.
Accepting a Referral: This capability allows you to accept a referral that is assigned to you or your queue. You can use this capability to acknowledge that you have received a referral and are ready to work on it. Verified References: : Salesforce Help Article 1 : Salesforce Help Article 3 : Salesforce Help Article 5

NEW QUESTION # 30
An investment bank client wants all its users to track client engagements with Interaction Summaries. In addition, those call logs need to be shared with specialists in other lines of business so they can assist in specific types of deals.
Which three Financial Services Cloud standard objects should be used to help accommodate these business requirements?

- A. Participant Role
- B. Interaction Summary Participant
- C. Interaction Participant
- D. Financial DealParticipant
- E. Opportunity Participant

Answer: A,B,D

Explanation:
Reference: Track Client Interactions - Salesforce
Explanation: Interaction Summaries are records that capture the details of a client interaction, such as a meeting, a call, or an email. Interaction Summaries can be linked to Financial Deals, which are records that represent a business opportunity or transaction with a client. Interaction Summaries and Financial Deals can have participants, which are records that represent the people or groups involved in the interaction or deal.
Participants can have different roles, such as advisor, client, specialist, or decision maker. Participant Role is a custom object that defines the possible roles for participants.

NEW QUESTION # 31
A corporate investment banking associate at Cumulus Capital works with a trusted analyst to create pitch books, analyze market data, and generate reports. The banking associate is looking to capture sensitive deal information in Salesforce. They wish to share the deal information with the trusted analyst only, without giving access to Salesforce users up the management chain in the Role Hierarchy.
What should a consultant do in Salesforce to build the required sharing model for sensitive deal data?

- A. Use the Opportunity object to capture the deal data and use Compliant Data Sharing to grant the analyst access.
- B. Use the Financial Deal object to captu