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The CRT-211 certification exam comprises of 60 multiple-choice questions that need to be completed within 105 minutes. CRT-211 exam is administered by Salesforce and can be taken online or at a testing center. CRT-211 exam covers various topics such as managing data and records, customizing applications, and implementing business processes. Certification Preparation for Advanced Administrator certification exam is challenging, and candidates must have a thorough understanding of Salesforce administration and advanced features to pass the exam.

Salesforce CRT-211 Certification Exam is a computer-based exam that consists of 60 multiple-choice questions. Candidates have 105 minutes to complete the exam and must achieve a passing score of 68% or higher to earn the certification. CRT-211 exam is proctored and can be taken remotely or in-person at a testing center.

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### Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q178-Q183):

#### NEW QUESTION # 178

The sales VP notices several sales reps generating a contract too early in the sales stage. To help correct this behavior, the sales manager has requested the Create Contract button only be available when the opportunity reaches the negotiation stage.

How should the administrator meet this requirement?

- **A. Configure dynamic action.**
- B. Create a custom permission.
- C. Modify page layout.
- D. Create a validation rule.

**Answer: A**

Explanation:

Dynamic actions are a way to conditionally display actions on a record page based on criteria such as field values, user profile, device type, or record type. Dynamic actions can help streamline the user interface and guide users to take the right actions at the right time. Dynamic actions can be used to show or hide the Create Contract button based on the opportunity stage value.

#### NEW QUESTION # 179

What permission will you give a user without editing the profile itself?

- A. Sharing rule
- B. Permission set
- C. Role hierarchy
- **D. Delegated administration**

**Answer: D**

#### NEW QUESTION # 180

A sales manager cannot view a contact owned by a salesperson. The salesperson is below the sales manager in the role hierarchy. Why can't the sales manager view the contact?

- **A. The contact is not linked to an account.**
- B. The contact has not been manually shared with the manager.
- C. Contact sharing settings have Grant Access Using Hierarchies unchecked.
- D. Contact sharing settings are Private.

**Answer: A**

#### NEW QUESTION # 181

To set up entitlement management, including milestones, entitlement processes, and entitlement templates, which two permissions

need to be enabled? Choose 2 answers

- A. Customize Entitlements
- B. Manage Entitlements
- C. Customize Application
- D. Manage Milestones

**Answer: B,C**

### NEW QUESTION # 182

Cloud Kicks needs to create 10 separate environments for various projects. A developer sandbox has been created with the necessary configuration and data. The administrator needs to create 10 new environments with the same metadata and data for each user.

What should the administrator do to meet the requirements?

- A. Use refresh sandbox without Auto Activate.
- B. Use clone a sandbox option from the existing sandbox.
- C. Use the existing sandbox as a sandbox template.
- D. Use a scratch org definition to copy sandbox.

**Answer: C**

### NEW QUESTION # 183

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