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Salesforce ADX-211 is a certification exam designed for professionals who are looking to administer, extend, and automate Salesforce. Administer, Extend, and Automate Salesforce certification exam is aimed at individuals who have a solid understanding of Salesforce's core features and functionality and are looking to take their skills to the next level. The ADX-211 Exam Tests candidates on their knowledge of Salesforce administration, automation, and customization.

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Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q129-Q134):

NEW QUESTION # 129

Cloud Kicks needs to track government-issued identification numbers for its customers. The security team requires that the identification number cannot be changed by users and must be masked when displayed, except the last two digits. Which two recommended configurators should administrator create? Choose 2 answers

- A. Configure a Field Encryption Policy
- B. Use a field with Classic Encryption.
- C. Enable Shield Platform Encryption.
- D. SetRead-Only Field-Level Security in the user Profile

Answer: A,C

NEW QUESTION # 130

DreamHouse Realty wants better insights into potential revenue in the next quarter and is considering using Collaborative Forecasts. What should the administrator consider when setting up Collaborative Forecasts?

- A. A single org can have up to six different types of forecasts.
- B. A forecast can be either revenue-based or quantity-based.
- C. The default forecast categories cannot be customized.
- D. Opportunity Split data cannot be viewed in a forecast.

Answer: B

Explanation:

A forecast is a projection of how much revenue or quantity you can generate from your sales pipeline for a given period of time. A forecast can be either revenue-based or quantity-based, depending on what you want to measure and track. A revenue-based forecast shows the amount of money expected from closed sales, while a quantity-based forecast shows the number of units expected from closed sales. You can choose the forecast type that best suits your business needs and goals when you set up Collaborative Forecasts in Salesforce. Reference: https://help.salesforce.com/s/articleView?id=sf.forecasts3_overview.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.forecasts3_forecast_types.htm&type=5

NEW QUESTION # 131

Cloud Kicks is looking for a way to back up its data daily.

What should the administrator recommend?

- A. Set up Salesforce's Data Export Service and store the data In the target destination.
- B. Extract the data with the Import Wizard and push it to the target destination.
- C. Use an ETL tool that can be scheduled to extract the data and push it to the target destination.
- D. Schedule a report and have the data emailed to the admin to put In the target destination.

Answer: C

NEW QUESTION # 132

In addition to setting the standard price, what must you also do in order to add a Product to a Custom Price Book? * (1 Point)

- A. Enter a Product Description.
- B. Check the Active checkbox.
- C. Enter a Product Code.

- D. Select a Product Family

Answer: B

NEW QUESTION # 133

what action is required before a change set can be deployed from a sandbox environment to a production environment? choose 2

- A. create an outbound change set in the sandbox that includes the components to be moved
 - B. Install the force.com IDE and configure its settings to work with change sets.
 - C. **Configure the deployment connection in production to allow inbound changes.**
 - D. configure the deployment connection in the sandbox to allow inbound changes.

Answer: A,C

NEW QUESTION # 134

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