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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q108-Q113):

NEW QUESTION # 108

What is the required amount of test codecoverage when deploying an Apex class?

- A. 0.75
- B. 0.65

- C. 0.55
- D. 0.85

Answer: A

Explanation:

The required amount of test code coverage when deploying an Apex class is 75%. This means that at least 75% of the Apex code must be covered by unit tests, and all of those tests must complete successfully. Verified

Reference: https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_deploying_ant_deploy.htm

NEW QUESTION # 109

A customer orders two shirts and one jacket in B2C Commerce. The Order is ingested into Order Management. However, the customer decides to cancel the order prior to fulfillment. What object is created and linked to the Order Summary?

- A. Cancel Order
- B. Suspend Order
- C. Change Order
- D. Return Order

Answer: C

NEW QUESTION # 110

Some admins are exploring the optimal Data Model for their QMS Org. What should be considered when choosing between Person Accounts vs Contacts?

- A. Person Accounts once enabled cannot be rolled back and makes changes to the data model
- B. Person Accounts are appropriate for B2B transactions while Account-Contact model is appropriate for B2C transactions
- C. Person Accounts once enabled can be rolled back
- D. Person Accounts are appropriate for B2C transactions while Account-Contact model is appropriate for B2B transactions

Answer: D

Explanation:

The correct statement about Person Accounts and Contacts is that Person Accounts are appropriate for B2C transactions while Account-Contact model is appropriate for B2B transactions. A Person Account is a type of account that represents an individual consumer, rather than a business or organization. A Person Account combines the features and fields of both the Account and Contact objects, and it does not require a Contact record to be associated with it. A Person Account is suitable for B2C transactions, where the customers are individual consumers who purchase products or services for personal use. An Account-Contact model is a type of data model that represents a business or organization as an account, and its employees or affiliates as contacts. An account can have many contacts associated with it, but a contact can only belong to one account. An Account-Contact model is suitable for B2B transactions, where the customers are businesses or organizations that purchase products or services for professional use. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.accounts_person.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.accounts_contacts.htm&type=5

NEW QUESTION # 111

What two steps are required to add an item to the Actions & Recommendations panel on the Order Summary record page?

- A. Drag the Actions & Recommendations component on the page
- B. Create a new sub-flow
- C. Make a new Lightning Record Page
- D. Create a New Deployment

Answer: A,B

Explanation:

Two steps that are required to add an item to the Actions & Recommendations panel on the Order Summary record page are: Drag the Actions & Recommendations component on the page. The Actions & Recommendations component is a standard component that displays actions and recommendations based on business logic for records in Lightning Experience or Salesforce

mobile app. The administrator can use the Lightning App Builder to drag and drop the Actions & Recommendations component onto the Order Summary record page layout.

Create a new sub-flow. A sub-flow is a type of flow that can be invoked by another flow as an element. A sub-flow can contain logic and actions that are specific to a certain scenario or use case, such as order fulfillment or payment processing. The administrator can use Flow Builder to create a new sub-flow that defines the actions and recommendations for Order Summaries, and then add it to the Actions & Recommendations component on the record page.

Verified Reference: https://help.salesforce.com/s/articleView?id=sf.om_actions_recommendations.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_subflow.htm&type=5

NEW QUESTION # 112

What object does the Ensure Funds Apex Flow action look for when resolving Invoice balances associated with an Order Summary?

- **A. Order Payment Summaries**
- B. Payment Summaries
- C. Payments
- D. Order Payments

Answer: A

Explanation:

The object that the Ensure Funds Apex Flow action looks for when resolving Invoice balances associated with an Order Summary is Order Payment Summaries. This object represents the payments made for an order, and it has a lookup relationship to both Invoice and Order Summary objects. The Ensure Funds Apex Flow action uses this object to calculate the balance due for each Invoice and update its status accordingly. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_order_payment_summary.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_om_actions_ensure_funds_async.htm&type=5

NEW QUESTION # 113

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