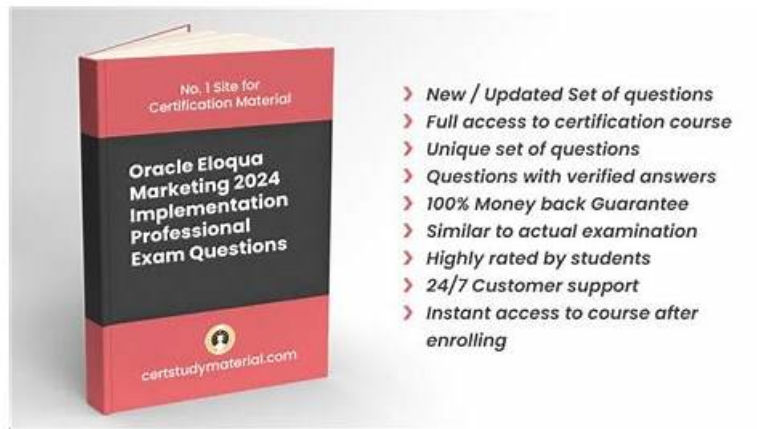


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Oracle Eloqua Marketing 2024 Implementation Professional Sample Questions (Q71-Q76):

NEW QUESTION # 71

Which statement is true regarding Vanity URLs used on Eloqua landing pages? (Choose the best answer.)

- A. A Vanity URL must be unique in order to publish an Eloqua landing page.
- B. If you do not use a Vanity URL, the Eloqua landing page will have a draft error.
- C. A Vanity URL is mandatory in order to publish an Eloqua landing page.
- D. A Vanity URL must be the exact value as the Eloqua landing page asset name.

Answer: A

NEW QUESTION # 72

Which data source is NOT possible as a Listener feeder in Program Canvas? (Choose the best answer.)

- A. pulling contacts into a program when a contact field value changes
- **B. pulling contacts into a program from a step in program builder**
- C. pulling contacts into a program only when lead score decreases
- D. pulling contacts into a program with unsubscribes in the last 24 hours
- E. pulling contacts into a program when they respond to a campaign

Answer: B

NEW QUESTION # 73

Your client wants to know which marketing campaigns are influencing the most closed won opportunities. Which report do you recommend?

Response:

- A. Campaign Cost Metrics
- B. Campaign Revenue Analysis
- **C. Campaign Analysis**
- D. Opportunity Overview

Answer: C

NEW QUESTION # 74

In which three ways can contacts be added to Eloqua? (Choose three.)

- **A. CRM Integration**
- **B. Update Rule**
- C. Decision Step
- **D. Form Submit**
- E. Feeder App

Answer: A,B,D

NEW QUESTION # 75

Which two roles are recommended to attend the entire onsite portion of SmartStart? (Choose two.)

- A. Eloqua Administrators
- **B. Eloqua Power users**
- C. Eloqua Marketing Managers
- D. Eloqua Sales Users
- **E. Eloqua Executive Sponsors**

Answer: B,E

NEW QUESTION # 76

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