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To prepare for the MB-210 Certification Exam, Microsoft recommends that candidates have a minimum of two years of experience in sales management, customer engagement, or related fields. Candidates should also have a good understanding of the Dynamics 365 Sales application and its features. Microsoft offers several training courses and study materials to help candidates prepare for the exam, including instructor-led training, online courses, and practice exams.

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MB-210 Latest Exam Fee & Key MB-210 Concepts

Using a smartphone, you may go through the Microsoft MB-210 dumps questions whenever and wherever you desire. The MB-210 PDF dumps file is also printable for making handy notes. Test4Sure has developed the online Microsoft MB-210 practice test to help the candidates get exposure to the actual exam environment. By practicing with web-based Microsoft MB-210 Practice Test questions you can get rid of exam nervousness. You can easily track your performance while preparing for the Microsoft Dynamics 365 Sales Functional Consultant exam with the help of a self-assessment report shown at the end of Microsoft MB-210 practice test.

Microsoft Dynamics 365 Sales Functional Consultant certification is highly valued in the industry. Microsoft Dynamics 365 Sales Functional Consultant certification demonstrates that the individual has the skills and knowledge required to implement Dynamics 365 Sales solutions in a business environment. Certified professionals can expect to have better job opportunities, higher salaries,

and increased job security.

Microsoft MB-210 certification exam is an essential requirement for individuals who are interested in becoming a Microsoft Dynamics 365 Sales Functional Consultant. MB-210 Exam validates the individual's knowledge and skills in implementing, configuring, and customizing Microsoft Dynamics 365 Sales solutions. Microsoft Dynamics 365 Sales Functional Consultant certification is recognized globally and is highly respected in the industry, making it an excellent way for individuals to advance their careers and increase their earning potential.

Microsoft Dynamics 365 Sales Functional Consultant Sample Questions (Q296-Q301):

NEW QUESTION # 296

You are a Dynamics 365 for Sales administrator.

You need to implement Versium Predict with custom views.

Which three actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Actions

Add custom views using Versium Predict solution

Authenticate Versium Predict

Install Versium Predict from the Dynamics 365 Administration Center

Install Versium Predict from Microsoft AppSource

Add custom views using web resources

Answer Area



Microsoft



Answer:

Explanation:

Answer Area
Install Versium Predict from Microsoft AppSource
Authenticate Versium Predict
Add custom view using web resources

- 1 - Install Versium Predict from Microsoft AppSource
- 2 - Authenticate Versium Predict
- 3 - Add custom view using web resources

NEW QUESTION # 297

You are Dynamics 365 for Sales administrator.

Sales representatives must enter estimated revenue only as an exception.

You need to ensure that estimated revenue for opportunities is automatically calculated.

What should you do?

- A. In the System Settings sales tab, change the default revenue type to System Calculated
- B. In custom controls, change the default revenue setting to System Calculated

- C. In Personalization settings for each user, change the default revenue type to System Calculated
- D. In Opportunities, change the default value of the revenue type to System Calculated

Answer: D

NEW QUESTION # 298

You use Dynamics 365 Sales. You create a quote and send it to a customer.

You need to add a product to the quote and make the modified quote available to the customer.

Which three actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Actions	Answer Area
Add existing products from Get Products.	
Revise the quote.	
Add existing products from the products subgrid.	
Close the quote as Cancelled.	
Activate the quote.	

Answer:

Explanation:

Actions	Answer Area
Add existing products from Get Products.	Revise the quote.
Revise the quote.	Add existing products from the products subgrid.
Add existing products from the products subgrid.	Activate the quote.
Close the quote as Cancelled.	
Activate the quote.	

Explanation

Graphical user interface, application Description automatically generated

Actions	Answer area
Close the quote as Cancelled.	1 Revise the quote.
Add existing products from Get Products.	2 Add existing products from the products subgrid.
	3 Activate the quote.

NEW QUESTION # 299

You are setting up a product catalog in Dynamics 365 Sales.

You need to set up the catalog using the least amount of effort.

In which order should you set up the catalog? To answer, drag the appropriate components to the correct order position. Each component may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Components	Answer Area	Component
Discount list	Create Order	Component
Product family		First
Unit groups		Second
Price lists		Third
	Fourth	Component

Answer:

Explanation:

Components	Answer Area	Component
Discount list	Create Order	Discount list
Product family		First
Unit groups		Second
Price lists		Third
	Fourth	Price lists

Explanation

Create Order	Component
First	Discount list
Second	Unit groups
Third	Product family
Fourth	Price lists

Reference:

<https://docs.microsoft.com/en-us/dynamics365/sales-enterprise/set-up-product-catalog-walkthrough>

NEW QUESTION # 300

A customer places an order that includes all of the products from a previous order.

You need to add products from the previous order to the new order.

From which sources can you retrieve the list of products? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Source entity

Quote

Source

Microsoft

	▼
Lead	
Opportunity	
Quote	
Order	

Order

	▼
Lead	
Opportunity	
Quote	
Order	

Invoice

	▼
Lead	
Opportunity	
Quote	
Order	

Answer:

Explanation:

Source entity	Source
Quote	▼ Lead Opportunity Quote Order
Order	▼ Lead Opportunity Quote Order
Invoice	▼ Lead Opportunity Quote Order

Explanation

Source entity	Source
Quote	▼ Lead Opportunity Quote Order
Order	▼ Lead Opportunity Quote Order
Invoice	▼ Lead Opportunity Quote Order

NEW QUESTION # 301

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