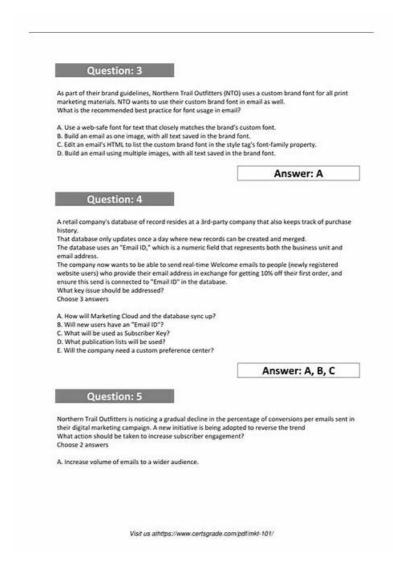
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Salesforce Build and Analyze Customer Journeys using Marketing Cloud Sample Questions (Q12-Q17):

NEW QUESTION #12

Northern Trail Outfitters (NTO) is currently sending out a single welcome email when a subscriber joins its myNTO Rewards program. NTO wants to test whether one, two, or three welcome emails would result in a higher rate of conversion. How can this be accomplished most efficiently?

- A. Journey Builder using a Random Split with three branches.
- B. Journey Builder using a Decision Split with three branches.
- C. Automation Studio with three separate Welcome automations.
- D. A series of A/B tests to determine the number of emails.

Answer: A

NEW QUESTION #13

Which three content blocks do you need to create using AMPscript to enable personalization?

- A. First Name, Introduction, Conclusion
- B. Greeting, First Name, Last Name
- C. Greeting, Introduction, Conclusion
- D. Full Name, Introduction, Conclusion

Answer: C

NEW QUESTION #14

When creating a custom email with the HTML Paste Editor, which feature can be inserted into the HTML code by using the Insert Tools? (Choose 2)

- A. Email Open Tracking
- B. Stored Content Boxes
- C. Link tooltips
- D. Physical Mailing address

Answer: A,C

NEW QUESTION #15

A 15-person management team wants to review test emails in Content Builder prior to live deployment based on content that is personalized for them but is clearly noted as a test email.

How should a marketer accomplish this task without compromising the email content?

- A. Find each individual with Subscriber Preview and Test Send to each individual Recipient.
- B. Create a data extension composed of the management team, create a User-Initiated Send Definition, select the email, prepend "Test" to the Subject, select the data extension, and send the email.
- C. Create a list composed of the management team, prepend Test" to the Subject, and use the Send Flow to send the email
 to the list.
- D. Create a Test data extension composed of the management team and Test Send to the Test data extension.

Answer: C

NEW QUESTION #16

Northern Trail Outfitters (NTO) receives a daily file drop of customers who have made recent purchases. NTO would like to send out a thankyou' email the first time they Show up it the file drop.

How should journey Builder be configured to meet this requirement?

- A. Configure Journey Email Send to dedupe on email address.
- B. Configure Journey Entry Event to 'allow no re-entry.'
- C. Configure Journey Settings to 'allow no re-entry.

Answer: C

NEW QUESTION #17

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