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## IIBA CPOA Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• <b>Cultivate Customer Intimacy:</b> This section of the exam measures the skills of Product Analysts and covers engaging with customers and stakeholders to deeply understand needs, preferences, and pain points to deliver customer-focused solutions.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• <b>Apply Foundational Concepts:</b> This section of the exam measures the skills of Business Analysts and covers applying core concepts of product ownership analysis, including understanding agile principles and basic practices required to build successful products.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>• <b>Engage the Whole Team:</b> This section of the exam measures the skills of Agile Team Members and focuses on building collaboration within cross-functional teams to ensure everyone contributes to product ownership responsibilities.</li></ul>

Topic 4	<ul style="list-style-type: none"> <li>• <b>Learn Fast:</b> This section of the exam measures the skills of Innovation Analysts and addresses using experimentation, feedback loops, and metrics to learn quickly and adjust product direction effectively.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• <b>Make an Impact:</b> This section of the exam measures the skills of Product Owners and emphasizes aligning product initiatives with business outcomes and ensuring that the work done creates measurable impact for the organization.</li> </ul>

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## Exam CPOA Materials & Reliable CPOA Exam Tips

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### IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q38-Q43):

#### NEW QUESTION # 38

A high performance team can be created by:

- A. coaching the team to be self-organizing.
- B. giving the team a shared goal.
- C. engaging and empowering the team.
- **D. providing the team with psychological safety.**

**Answer: D**

Explanation:

Providing psychological safety enables team members to take risks, share ideas, and collaborate openly without fear of blame, which is essential for creating and sustaining a high-performance team.

#### NEW QUESTION # 39

A product ownership analysis (POA) practitioner should consider performing which of the following in response to a changing target market?

- A. Applying human-centered design principles
- B. Storyboarding the solution
- C. Grooming the product backlog
- **D. Revising the minimal viable product (MVP)**

**Answer: D**

Explanation:

When the target market changes, revising the MVP ensures that the product's initial deliverable remains aligned with the new market needs, allowing the team to focus on delivering the most relevant and valuable features.

#### NEW QUESTION # 40

How does a product ownership analysis (POA) practitioner help a product owner optimize the product development process?

- A. Assess every change from a cost perspective
- B. Deliver as many things that were originally planned as possible
- **C. Anticipate and accept changes**
- D. Refuse all changes once the backlog is complete

**Answer: C**

Explanation:

A POA practitioner helps optimize the product development process by anticipating and accepting changes, enabling the team to adapt quickly to evolving needs while maintaining focus on delivering value.

#### NEW QUESTION # 41

Where are initiatives that deliver desired results identified?

- **A. Business strategy**
- B. Release plan
- C. Product vision
- D. Product roadmap

**Answer: A**

Explanation:

Initiatives that deliver desired results are identified in the business strategy, as it defines the high-level direction and objectives that guide product planning and development.

#### NEW QUESTION # 42

Which type of goal keeps the focus on the customer and the product?

- **A. Shared**
- B. Agreed
- C. Common
- D. Planned

**Answer: A**

Explanation:

Shared goals keep the focus on the customer and the product by aligning all stakeholders and team members toward a common vision of delivering value.

#### NEW QUESTION # 43

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