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Salesforce Certified Platform Administrator II Sample Questions (Q219-Q224):

NEW QUESTION # 219

An administrator is asked to create a report to calculate the year-over-year change in the dollar amount of a company's opportunities.

What reporting tool should be used to complete this request?

- A. A joined report with two report blocks for each year
- B. A custom summary formula with PARENTGROUPVAL function
- **C. A custom summary formula with the PREVGROUPVAL function.**
- D. A row-level formula to compare amounts grouped by year.

Answer: C

Explanation:

A custom summary formula is a formula that calculates values from summary fields in reports such as sums, averages, counts, etc. Custom summary formulas can use functions such as PREVGROUPVAL which returns the value of a field from the previous row at the same grouping level. By using a custom summary formula with the PREVGROUPVAL function, an administrator can create a report to calculate the year-over-year change in the dollar amount of a company's opportunities by subtracting the amount from the previous year from the amount from the current year and dividing by the amount from the previous year. References:

https://help.salesforce.com/s/articleView?id=sf.reports_builder_summary_formulas.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.reports_builder_functions.htm&type=5

NEW QUESTION # 220

A developer is getting errors for Production deployment. The test deployment in the Full sandbox, which included a local test run, was successful. The Full sandbox was last refreshed 2 weeks ago.

Where should the administrator check to see what was recently changed?

- A. Field History
- **B. Setup Audit Trail**
- C. Salesforce Optimizer
- D. Dev Console

Answer: B

Explanation:

Setup Audit Trail is a tool that tracks the recent setup changes made by anyone in an org. It can help identify who made what changes and when, as well as any errors or failures that occurred during the changes. Setup Audit Trail can help troubleshoot deployment issues by comparing the changes made in production with those made in sandbox.

NEW QUESTION # 221

An auto-response rule sends an email using Template when the field Case Source Is 'email' and Template when Case Source is blank. A Process Builder updates Case Source to 'email' when a case is created using Email-to-Case and to web' when a case is created using Web-to-Case. Otherwise, Case Source Is blank.

What will occur when a case is created from an Incoming email?

- A. An email is sent out using Template and then Case Source updates to 'email'.
- B. An email is sent out using Template and then Case Source updates to email'.
- C. Case Source updates to email and an email is sent out using Template1.
- **D. Case Source updates to 'email' and an email is sent out using Template2.**

Answer: D

Explanation:

Case Source updates to 'email' before the record is saved because the Process Builder runs before the auto-response rule. Then, an email is sent out using Template2 because the auto-response rule evaluates the Case Source value after it is updated by the Process Builder and matches the criteria for Template2.

NEW QUESTION # 222

When should an administrator consider when using Person Accounts?

- A. In a B2B business model and is selling to the primary contact at a business organization.
- B. In a business model that needs a separate Contact and Account to be included on all Case records submitted.
- C. In a complex business model and the users find it easiest to record Opportunity information on Contacts rather than Accounts.
- D. In a B2C business model and the consumer is the intended recipient of sales and marketing attention.

Answer: D

Explanation:

An administrator should consider using Person Accounts when they have a B2C business model and the consumer is the intended recipient of sales and marketing attention. Person Accounts allow administrators to store information about individual consumers without requiring a separate account record for each contact.

References: https://help.salesforce.com/s/articleView?id=sf.account_person_behavior.htm&type=5

NEW QUESTION # 223

AW Computing sells a variety of software programs for its customers to choose from. Management wants to ensure that the customer automatically receives phone support when they purchase photo editing software. How should an administrator meet these requirements?

- A. Create a flow to attach an entitlement to the asset upon purchase.
- B. Include a milestone to the product with a term of 365 days for phone support.
- C. Add an entitlement template to the product record for phone support.
- D. Configure a flow to create a milestone on the asset upon purchase.

Answer: A

Explanation:

An entitlement is a record that represents a customer's right to receive support or service based on the terms of a contract or agreement. An asset is a record that represents a product that a customer has purchased. To automatically provide phone support to customers who purchase photo editing software, the administrator can create a flow that attaches an entitlement to the asset upon purchase. The entitlement can have a term of 365 days and a service contract that specifies the phone support details. References:

<https://help.salesforce.com/s>

[/articleView?id=sf.entitlements_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.entitlements_overview.htm&type=5) https://help.salesforce.com/s/articleView?id=sf.assets_overview.htm&type=5

NEW QUESTION # 224

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