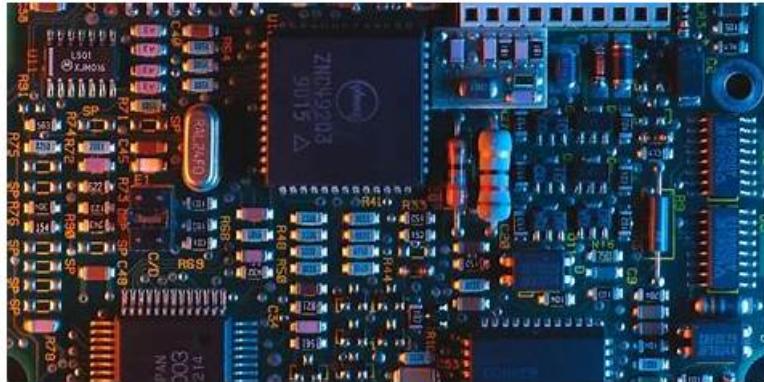


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Salesforce Certified Platform App Builder Sample Questions (Q152-Q157):

NEW QUESTION # 152

An app builder installed a custom Lightning component from AppExchange and has deployed My Domain. What should be done next in order to configure the component for use in a record page?

- A. Edit a record page using App Manager > Drag the component onto the page.
- B. Edit a record page using the Page Layout editor > Drag the Visualforce component onto the page.

- C. Edit a record page using the Page Layout editor > Drag the component onto the page.
- D. Edit a record page using Lightning App Builder > Drag the component onto the page.

Answer: D

Explanation:

To configure a custom Lightning component for use in a record page, the app builder needs to edit a record page using the Lightning App Builder and drag the component onto the page. The Page Layout editor and the App Manager are not used for this purpose

NEW QUESTION # 153

Which of these is NOT an appropriate use case for Lightning Connect?

- A. You need to setup workflows and triggers for the external data.
- B. You want to integrate external data without writing custom code.
- C. The external data is changing frequently.
- D. You only need real-time access to a small fraction of the external data.

Answer: A

NEW QUESTION # 154

DreamHouse Realty requires that field value changes for certain fields such as Asking_Price__c and Real_Estate_Agent_c on their House__c custom object show up prominently on Chatter.

What Chatter feature should the app builder utilize?

- A. Thanks
- B. Publisher Actions
- C. Topics
- D. Feed Tracking

Answer: D

Explanation:

Feed Tracking is the Chatter feature that allows field value changes for certain fields to show up on Chatter. Thanks, Publisher Actions, and Topics are other Chatter features, but they do not relate to field value changes.

NEW QUESTION # 155

Sales reps at Universal Containers use Salesforce on their mobile devices. They want a way to add new contacts quickly and then follow up later to complete the additional information necessary.

What mobile solution should an App Builder recommend?

- A. Customize the mobile menu to move Contacts to the top.
- B. Use Path and set pre-defined values
- C. Add a compact layout to Contacts.
- D. Build a global action to create Contacts.

Answer: D

Explanation:

The app builder should recommend building a global action to create Contacts. A global action allows users to create records quickly from any page in Salesforce on their mobile devices. The app builder can also specify predefined values for some fields in the global action, such as Account Name or Phone Number, to make data entry easier for users. Option A is incorrect because customizing the mobile menu to move Contacts to the top does not help users create new contacts quickly or follow up later. Option C is incorrect because adding a compact layout to Contacts does not help users create new contacts quickly or follow up later, but rather shows them more fields on record detail pages or list views. Option D is incorrect because using Path and setting pre-defined values does not help users create new contacts quickly or follow up later, but rather guides them through different stages of a record.

NEW QUESTION # 156

universal containers has several large customers that sell their products through dealers. Each customer and dealer have an individual rep who works directly with uc and each is billed separately. How can an app builder implement these requirements?

- A. Create both customer and dealer as accounts, add each rep as a contact on the corresponding account and create an account hierarchy.
- B. Create a single parent record, add each rep as a contact to the parent account and add each dealer as a child record
- C. Create both customer and dealer as accounts, create account teams on each account and associate the dealer records with the parent account.
- D. Create a single account record, add each rep as a contact and create a custom dealer object

Answer: C

Explanation:

Creating both customer and dealer as accounts, creating account teams on each account and associating the dealer records with the parent account would allow UC to track each customer and dealer separately, as well as their relationships and reps. Account hierarchy is not suitable for this scenario, as it is used to show the relationships among parent and child accounts within a single company

NEW QUESTION # 157

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