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Salesforce Certified Platform App Builder Sample Questions (Q297-Q302):

NEW QUESTION # 297

Managers at Universal Containers want a quick way to create additional accounts to form a hierarchy from a Parent Account record. They want to auto-populate five fields based on the parent to make it easier for users to create the child accounts quickly. What should the app builder recommend?

- **A. Create a custom action**
- B. Add a custom link on Account
- C. Customize a Global Quick Action
- D. Add Path on Account hierarchy

Answer: A

NEW QUESTION # 298

Universal Containers needs the 18-digit record ID from Opportunity records when exporting data to Excel in order to ensure each record is treated uniquely.

What formula should an app builder use to create this new field?

- A. TEXT(Id)
- B. VALUE(Id)
- **C. CASESAFEID(Id)**
- D. ISNUMBER(Id)

Answer: C

Explanation:

Explanation

The app builder should use the CASESAFEID(Id) formula to create this new field. The CASESAFEID function returns the 18-digit case-insensitive version of the record ID, which is unique for each record in Salesforce. The 18-digit record ID is useful for exporting data to external systems that require case-sensitive IDs¹. Option A, C, and D are not formulas that can return the 18-digit record ID.

NEW QUESTION # 299

The app builder at Ursa Major Solar has just created a master-detail relationship between a parent object Galaxy__c and child object Star__c.

What would be the effect of creating this type of relationship if users want to report on Galaxy__c with Star__c?

- A. A new custom report type will need to be created for Star__c with lookup fields from Galaxy__c.
- B. A Star__c report type with Galaxy__c as a field will be automatically created.
- C. A new custom report type will need to be created for Galaxy__c with Star__c.
- **D. A Galaxy__c with Star__c report type will be automatically created.**

Answer: D

Explanation:

A master-detail relationship between two objects automatically creates a report type that includes both objects.

The app builder does not need to create a custom report type for this scenario. The report type will have the format of Parent object with Child object

NEW QUESTION # 300

Universal Containers uses the Asset object to track products that are installed at customer locations. A new object, Asset Inventory, has been created to capture details about the asset.

Which approach should the app builder take to show Asset Inventory as a related list on Asset?

- A. Create a roll-up on Asset. Add the Asset Inventory related list to the Asset page layout.
- B. Create a master-detail relationship on Asset-to-Asset Inventory. Add the Asset Inventory related list to the Asset page

layout.

- C. Create a lookup relationship on Asset Inventory to Asset. Add the Asset Inventory related list to the Asset page layout.
- D. Create a junction object to relate Asset Inventory and Asset. Add the Asset Inventory relatedlist to the Asset page layout.

Answer: C

Explanation:

Explanation

The best way to show Asset Inventory as a related list on Asset is to create a lookup relationship on Asset Inventory to Asset. This will allow one-to-many relationship between Asset and Asset Inventory, and display the related records on the Asset page layout.

NEW QUESTION # 301

Universal Containers (UC) has several large customers that sell their products through dealers. UC identifies and works with a single individual at each customer and at each dealer. Separate bills are sent to each customer and each dealer. These details need to be stored in a format that clearly displays the business entities and their appropriate representatives.

How should an app builder Implement these regalements?

- A. Create both customer and dealer as accounts, create account teams on each account and associate the dealer records with the parent account.
- B. Create a single parent record, add each rep as a contact to the parent account and add each dealer as a child record.
- C. Create a single account record, add each rep as a contact and create a custom dealer object.
- D. Create both customer and dealer as accounts, add each rep as a contact on the corresponding account and create an account hierarchy.

Answer: D

Explanation:

* Creating both customer and dealer as accounts, adding each rep as a contact on the corresponding account, and creating an account hierarchy provides a clear organizational structure and relationship between the entities. References:

* Salesforce Help - Account Hierarchies

NEW QUESTION # 302

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