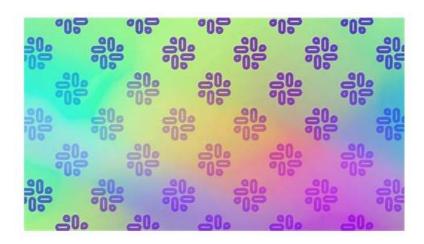
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Salesforce Certified Platform App Builder Sample Questions (Q133-Q138):

NEW QUESTION #133

DreamHouse Realty (DR) employees started using company-owned airplanes for work travel after Ursa Major Solar was acquired. DR executives want to automate the submission travel request forms to enforce the Internal policy. How should an app builder automate travel requests based on these criteria?

- A. Process Builder
- B. Approval process
- C. Workflow rule
- D. Apex

Answer: B

NEW OUESTION # 134

The finance manager at Universal Containers wants to receive a new business notification email each time a new client is won. The sales manager wants to receive a task letting them know to onboard the new client unless it is a top-tier client. Which automation tool should an app builder use to best address all these requests?

- A. Approval process
- B. Record-triggered flow
- C. Apex
- D. Screen flow

Answer: B

Explanation:

Record-triggered flow is the automation tool that the app builder should use to best address all these requests of sending an email to the finance manager and creating a task for the sales manager when a new client is won.

According to the Salesforce documentation, "Record-triggered flows automate processes for you. They start when a record is created or updated, or when a platform event occurs." A record-triggered flow can perform actions such as sending an email alert or creating a record based on criteria or conditions. Screen flow, Apex, and Approval process are not automation tools that can handle all these requests.

NEW QUESTION #135

Universal Containers wants to understand return on investment for the latest advertising buy. They currently use a private security model for all objects.

What should an app builder recommend?

- A. Configure Campaign Hierarchies and Campaign statistics
- B. Change to a public security model
- C. Run an opportunities pipeline report
- D. Utilize Account Hierarchies and Roil-Up Summary fields

Answer: A

Explanation:

Explanation

The app builder should recommend configuring Campaign Hierarchies and Campaign statistics to understand return on investment for the latest advertising buy. Campaign Hierarchies allow users to organize campaigns into parent-child relationships based on common goals or themes, such as product lines or marketing channels.

Campaign statistics allow users to track and measure key metrics for campaigns and campaign hierarchies, such as budgeted cost, actual cost, expected revenue, number of leads, number of contacts, etc. By using these features, users can calculate return on investment for each campaign and campaign hierarchy by comparing actual cost and expected revenue. Utilizing Account Hierarchies and Roll-Up Summary fields is not a valid recommendation, as it does not relate to campaigns or advertising buys. Account Hierarchies allow users to organize accounts into parent-child relationships based on business structure or affiliation, such as subsidiaries or partners. Roll-Up Summary fields allow users to aggregate numeric values from child records related to a parent record by a master-detail relationship. Running an opportunities pipeline report is not a valid recommendation, as it does not provide information about campaigns or advertising buys. An opportunities pipeline report shows the stages and amounts of opportunities in the sales process, such as prospecting, qualification, negotiation, etc. Changing to a public security model is not a valid recommendation, as it does not affect the ability to track and measure campaigns or advertising buys. A public security model is a type of organization-wide default that determines the baseline level of access that users have to records they do not own. A public security model grants all users read or read/write access to all records, regardless of ownership.

NEW QUESTION #136

Northern Trail Outfitters uses a custom object to track travel requests. Rangers want to have automatic posts on a record whenever a travel request has been approved.

Which feature should be used to accomplish this?

- A. Feed tracking
- B. Auto-response rule
- C. Feed quick action
- D. Workflow rule

Answer: A

Explanation:

Explanation

To have automatic posts on a record whenever a travel request has been approved, feed tracking should be used. Feed tracking enables field updates to be displayed in the Chatter feed of a record or a user profile. Users can follow records or users to see updates in their own feed. Feed tracking can be enabled for standard or custom objects and selected fields.

NEW QUESTION #137

Ideally, who should be in charge of logging all changes in production?

- A. QA Engineer
- B. Developer
- C. Product Manager
- D. Administrator

Answer: D

NEW QUESTION #138

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