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SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q26-Q31):

NEW QUESTION # 26

Which of the following is a characteristic of decision table processing as used in BRF+ output management?

- A. Every table row is processed in sequence. In each row, every condition column cell isprocessed from right to left.
- B. It is possible to evaluate the content of condition column cells by using comparison operators or value ranges.
- C. It is possible to maintain multiple condition column cells, but only one result column cell for each table row

- D. Every condition column is processed in sequence. In each condition column, every row is processed from top to bottom.

Answer: B

Explanation:

A characteristic of decision table processing in BRF+ output management is:

B . It is possible to evaluate the content of condition column cells by using comparison operators or value ranges: This allows for flexible and complex decision-making logic based on the data entered into the decision table.

NEW QUESTION # 27

You want to ensure that only complete sales documents can be saved.

How can you achieve this?

- A. Activate the General option in status groups used in checks for sales document header fields.
- B. Set the No Change Possible flag in the partner determination procedure of the sold-to party.
- C. Assign an incompleteness procedure to all schedule line categories used in sales.
- D. Set Dialog Message for Incompletion flag in the configuration for the relevant sales document types.

Answer: D

Explanation:

To ensure that only complete sales documents can be saved, the most effective approach is:

A . Set Dialog Message for Incompletion flag in the configuration for the relevant sales document types.

By setting this flag for the sales document types in the configuration, the system will prompt a dialog message for any incomplete fields based on the assigned incompleteness procedures. This will prevent users from saving the sales document until all mandatory fields are filled out, thereby ensuring the completeness of the document.

NEW QUESTION # 28

What can you configure in a billing type? Note: There are 2 correct answers to this question.

- A. Default delivery type for billing
- B. Billing type for cancellation
- C. Item number increment
- D. Reference mandatory indicator

Answer: B,D

Explanation:

In a billing type, you can configure:

A . Reference mandatory indicator: This can be set to ensure that a reference document (like a delivery or order) is required to create a billing document of this type.

B . Billing type for cancellation: This defines which billing type is used when a billing document of this type is canceled.

NEW QUESTION # 29

Which of the following is a characteristic of a service item in a sales order?

- A. The Delivering Plant field is not required.
- B. The service item has no schedule line assigned.
- C. The item in the sales order is blocked for delivery.
- D. The material has a specific item category group.

Answer: D

NEW QUESTION # 30

SAP S/4HANA combines online transaction processing (OLTP) and online analytical processing (OLAP) on a single platform.

What are the direct results of this? Note: There are 2 correct answers to this question.

- A. OLAP now uses real-time data.
- B. OLTP now runs on the data sets provided by OLAP.
- C. There is no longer a need for Extract, Transform, and Load (ETL) activities.
- D. OLAP now uses its own set of aggregated data.

Answer: A,C

Explanation:

Direct results of combining OLTP and OLAP on a single platform in SAP S/4HANA include:

B . OLAP now uses real-time data: With SAP S/4HANA, analytical processes can access live transactional data, enabling real-time insights.

D . There is no longer a need for Extract, Transform, and Load (ETL) activities: Since the same system is used for both OLTP and OLAP, data does not need to be moved between systems, reducing the need for ETL processes.

NEW QUESTION # 31

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