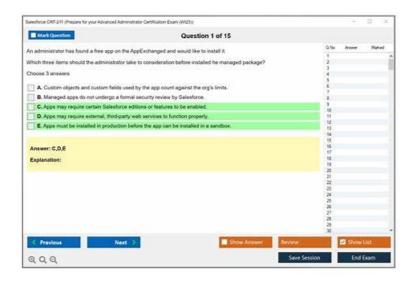
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## Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q42-Q47):

#### **NEW QUESTION #42**

One of Sales Managers at Universal Containers needs the ability to create fields on one specific custom object? How can this be accomplished? Options:

- A. Create a delegated administration group for the managers
- B. Create a new profile for the manager and grant the permission customize application

- C. Create a permission set and grant the permission customize application
- D. Create a permission set and grant edit access to object

Answer: A,B

#### **NEW QUESTION #43**

Which three are capabilities of Collaborative Forecasting?

- A. Forecast using opportunity splits
- B. Add categories
- C. Rename categories
- D. Select a default forecast currency setting
- E. Overlay quota

Answer: A,C,D

#### **NEW QUESTION #44**

What would prevent a user from syncing a quote with an opportunity?

- A. The quote has a validation rule preventing it from being updated.
- B. Another quote is already synced with the opportunity.
- C. The quote has already passed its expiration date.
- D. Another quote is already synced with the opportunity and is awaiting approval.

Answer: B

#### Explanation:

Another quote is already synced with the opportunity will prevent a user from syncing a quote with an opportunity. Only one quote can be synced with an opportunity at a time. If a user tries to sync another quote, they will get an error message saying that the opportunity already has a synced quote. References:

https://help.salesforce.com/s/articleView?id=sf.quotes\_syncing.htm&type=5

#### **NEW QUESTION #45**

How can a system administrator enrich data through social?

- A. Use facebook to import educational background of the contact
- B. Use Twitter to view contact's tweet while viewing contact record
- C. Use LinkedIn to view information of the contact
- D. Use the company's Facebook to share information

Answer: C

#### **NEW QUESTION #46**

AW Computing wants to embed a report chart on the Account record page that shows the value of closed sales for that account. The chart should be limited to users in the Sales Manager role on the Account record pages. how should this be accomplished?

- A. Create a new report and assign it to the component.
- B. Filter component visibility for the Account ID.
- C. Create a new page layout for the Sales Manager role.
- D. Filter component visibility for the Sales Manager role.

Answer: D

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