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Salesforce Certified Platform App Builder Sample Questions (Q15-Q20):

NEW QUESTION # 15
What happens when you convert a picklist to a multi-select picklist? (Choose two.)

- A. Values are retained.
- B. Values not in the picklist are deleted from existing records when the data type changes.
- C. Data is lost.
- D. You can't convert to a multi-select picklist.

Answer: A,B

Explanation:
Explanation/Reference:

NEW QUESTION # 16
A Service Coordinator (SC) for Ursa Major Solar (UMS) does a final review of work orders owned by a technician for a specific region before the records are submitted for an invoice. Beforeclosing out the work order, the SC needs to modify data or remove attachments that were added by mistake. The SC also needs access to any other related records owned by the technician.
What solution would provide the required access, given a private data model?

- A. Give the SC a permission set with the Modify All Data system permission.
- B. Put the SC in the role hierarchy above the technicians whose work orders they review.
- C. Change work order access on the SC's profile to 'Modify AIl.
- D. Create a workflow rule that updates records owned by technicians in that regionwith the SC.

Answer: B

Explanation:
Putting the SC in the role hierarchy above the technicians whose work orders they review will provide the required access, given a private data model. The role hierarchy determines how users can access records they do not own. Users at any given role level can view, edit, and report on all data owned by or shared with users below them in the role hierarchy.

NEW QUESTION # 17
A customer service representative at Cloud Kicks wants to be able to collect information from customers using a prompts. Once the questions are completed, an email should be sent to the customer with a feedback form.
What should be used to accomplish this?

- A. Process Builder
- B. Apex Trigger
- C. Einstein Next Best Action
- D. Lightning Flow

Answer: D

NEW QUESTION # 18
Universal Containers uses a custom picklist field Account Region on the account record. They want this region to be reflected on all related contact records and stay in sync if the value of this field changes on the Account.
How should an app builder meet this requirement?

- A. Create a formula field on the Contact object > Set the value of the formula to TEXT(Account.Account_Region__c).
- B. Create a formula field on the Contact object > Set the value of the formula to ISPICKVAL(Account.Account_Region__c).
- C. Create a text field called 'Account Region' on Contact object > Create a workflow rule to update this picklist field if the Account Region field on the Account is changed.
- D. Create a picklist field called 'Account Region' on Contact object > Create a workflow rule to update this picklist field if the Account Region field on the Account is changed.

Answer: A

NEW QUESTION # 19

An app builder has created a custom Lightning App and wants to make it available to the internal users at Universal Containers. Which two steps are necessary to accomplish this task? (Choose two.)

- A. Create a Visualforce page
- B. Upload the app to Static Resources
- C. Build a Custom Tab for the app
- D. Create a subdomain using My Domain

Answer: A,C

Explanation:
Explanation/Reference: https://developerforce.github.io/LightningNowWorkshop/Exercise_3.html

NEW QUESTION # 20

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