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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S 4HANA Cloud Public Edition.
Topic 2	<ul style="list-style-type: none">Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S 4HANA Cloud Public Edition.
Topic 3	<ul style="list-style-type: none">System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S 4HANA Cloud Public Edition.

Topic 4	<ul style="list-style-type: none"> • Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 5	<ul style="list-style-type: none"> • Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 6	<ul style="list-style-type: none"> • Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.
Topic 7	<ul style="list-style-type: none"> • Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 8	<ul style="list-style-type: none"> • Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 9	<ul style="list-style-type: none"> • Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q49-Q54):

NEW QUESTION # 49

Which technologies should you use to integrate SAP S/4HANA Cloud Public Edition with another SAP public cloud solution? Note: There are 2 correct answers to this question.

- A. Predelivered APIs
- B. SAP Integration Suite
- C. SAP Cloud Connector
- D. SAP Process Orchestration

Answer: A,B

Explanation:

Extensibility and integration

NEW QUESTION # 50

You evaluate a predictive model.

What is the value range of predictive power and prediction confidence?

- A. From 0 to 100
- **B. From 0 to 1**
- C. From 0 to 10
- D. From 0 to 1000

Answer: B

NEW QUESTION # 51

You are running the Sales Order Processing with Customer Down Payment (BKJ) process. Who creates the down payment request?

- A. Shipping specialist
- B. Internal sales representative
- C. Accounts receivable accountant
- **D. Billing clerk**

Answer: D

NEW QUESTION # 52

In which SAP Activate methodoloogy phase do consultants configure business processes based on the information gathered in the Fit-to-Standard workshops?

- A. Deploy
- B. Prepare
- **C. Realize**
- D. Explore

Answer: C

NEW QUESTION # 53

What are some characteristics of public cloud? Note: There are 2 correct answers to this question.

- A. Software installation on customer site
- **B. Lower total cost of ownership**
- C. Perpetual license
- **D. Multi-tenant server**

Answer: B,D

NEW QUESTION # 54

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