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Salesforce Financial Services Cloud (FSC) Accredited Professional Sample Questions (Q124-Q129):

NEW QUESTION # 124

Cumulus Insurance has a franchise business model with a large number of franchisees who operate independently but report to regional managers who are Cumulus employees. The company would like the franchise owners and their employees to have access to the Cumulus Salesforce Financial Services Cloud (FSC) instance. The company plans to use the Role Hierarchy and sharing rules to implement this. What should the architect at Cumulus Insurance be aware of for this solution?

- A. Salesforce FSC only allows 1,024 public groups.
- B. Franchise users can have multiple roles in the hierarchy.
- C. Franchise users will need to switch their browsers to a platform that supports Lightning Web Components.
- **D. The administrator can define up to 300 total sharing rules for each object.**

Answer: D

Explanation:

The architect at Cumulus Insurance should be aware of the limitation that the administrator can define up to 300 total sharing rules for each object when using the Role Hierarchy and sharing rules to implement the franchise business model. Sharing rules are a way of granting additional access to records based on criteria, such as record owner, role, or field values. The Role Hierarchy is a way of organizing users into a hierarchy that reflects the reporting structure of the company. The Role Hierarchy and sharing rules can be used together to control the access and visibility of records for different users in Financial Services Cloud. However, there is a limit of 300 sharing rules per object, which means that the administrator may need to use other methods, such as public groups or manual sharing, to grant access to records beyond this limit.

References:

[Sharing Rules]

[Role Hierarchy]

[Sharing Rule Limits]

NEW QUESTION # 125

Which setting in Action Plans helps to avoid non working hours, company holidays, and other non working days for deadline calculation?

- A. Skip Non-Work Days for Deadlines
- **B. Skip Non-Work Days for Action Plans**
- C. Skip Non-Work Days For Tasks
- D. Sync with Company Calendar

Answer: B

NEW QUESTION # 126

Kim Johnson, a client of Lake Tahoe Bank, hired Liz Obrian from Pine Cone Law Firm as her new lawyer. The Advisor wants to capture that information in the Actionable Relationship Center. What entities in Financial Services Cloud will the Advisor use to create this relationship?

- A. Account-Contact relationship to add Pine Cone Law Firm, Contact-Contact relationship to add Liz Obrian.
- B. Account-Account relationship to add Pine Cone Law Firm and Account-Contact relationship to add Liz Obrian.
- **C. Account-Account relationship to add Pine Cone Law Firm and Contact-Contact relationship to add Liz Obrian.**

Answer: C

NEW QUESTION # 127

What permission is set in a user's profile? (3 answers)

- A. Object Permissions
- B. Marketing user
- C. Mass email
- D. Run Reports
- E. Active

Answer: A,C,D

NEW QUESTION # 128

What step is required to give users access to the Financial Services Cloud Commercial Banking features?

- A. Assign permission sets to give users access to the Commercial Banking Console Lightning app.
- B. Update the user profiles to give users access to Financial Services Cloud objects
- C. Update Industries Settings to give users access to the Commercial Banking Console Lightning app.
- D. Install the Commercial Banking Managed Package

Answer: B

NEW QUESTION # 129

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