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Salesforce Configure and Administer a Salesforce CPQ Solution Sample Questions (Q78-Q83):

NEW QUESTION # 78

An admin has created a text field Configuration Attribute for Bundle A. The admin wants the attribute to start with a dynamic value the moment the configuration page loads.

Which steps should the admin take to meet this requirement?

- A. Create a Price Rule to target the Product Option field that is used for Configuration Attribute to give it a value. Ensure the end user selects Apply Rules in the Configurator.
- **B. Create a Process Builder to update the Product Option field that is used for the Configuration Attribute value. Set the process to trigger upon new record creation.**
- C. Create a text field on the Quote Line object with the same API name as the Configuration Attribute field. Create a Price Rule to target the Quote Line field to give it a value.
- D. Create a formula text field on the Quote, constructing the formula to return the desired default value. Update the Configuration Attribute Default Field to identify the Quote formula field.

Answer: B

NEW QUESTION # 79

Universal Containers has a slab Discount Schedule for Product A with these Discount Tiers:

Name	Upper	Lower	Discount
First level	1	11	10
Second level	11	21	25%
Third level	21	-	50%

If Product A has a List Price of \$100.00, what is the Net Total for a Quote Line with the quantity of 21?

- A. \$1,050.00
- B. \$1,725.00
- **C. \$1,700.00**
- D. \$1,575.00

Answer: C

NEW QUESTION # 80

An Admin at Universal Containers wants to set up a product bundle that dynamically generates SKUs depending on what their users choose during the selling process. Which three fields are required for this type of configuration?

- **A. Component Code**
- B. Custom Configuration Page
- **C. Configured Code Pattern**
- **D. Component Code Position**
- E. Component Description Pattern

Answer: A,C,D

NEW QUESTION # 81

Admins must create custom objects when leveraging:

- A. Summary Variables
- **B. Lookup tables**
- C. Amendments
- D. Quote Templates

Answer: B

NEW QUESTION # 82

"UC sells a monthly subscription service with tiered pricing:

Total Price

\$1,000 for the first 100 units

\$1,000 plus \$9 per unit above 100

\$4,600 plus \$8 per unit above 500

\$8,600 plus \$7 per unit above 1,000

- **A. Block**
- B. Segmented
- C. List
- D. Tiered

Answer: A

NEW QUESTION # 83

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