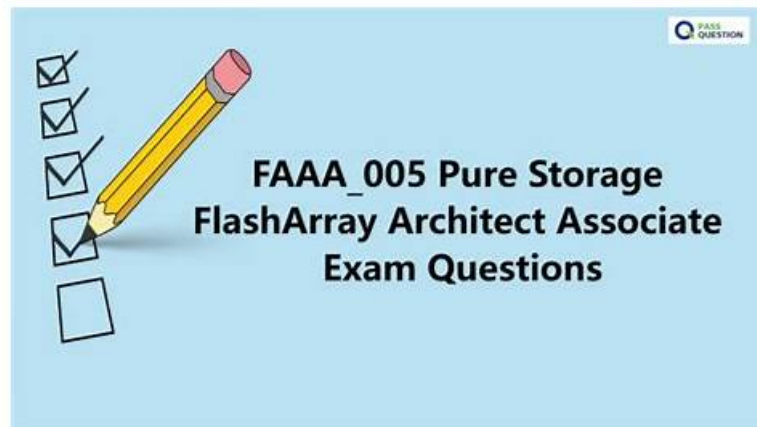


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Pure Storage FlashArray Architect Associate Sample Questions (Q47-Q52):

NEW QUESTION # 47

Which offering discounts controller upgrades with a purchase of qualifying storage capacity?

- A. Love Your Storage
- B. Ever Agile
- C. Right-Size Guarantee
- D. Capacity Consolidation

Answer: A

Explanation:

The offering that discounts controller upgrades with a purchase of qualifying storage capacity is Love Your Storage.

Why This Matters:

Love Your Storage:

This program is part of Pure Storage's Evergreen/Forever subscription model. It allows customers to upgrade their controllers at a discounted rate when they purchase additional qualifying storage capacity.

The goal is to ensure that customers can modernize their infrastructure without incurring excessive costs, aligning with Pure Storage's

commitment to providing flexible and future-proof solutions.

Why Not the Other Options?

B). Right-Size Guarantee:

The Right-Size Guarantee allows customers to trade in existing shelves for higher-capacity ones while only paying for the incremental capacity increase. It does not involve discounts on controller upgrades.

C). Capacity Consolidation:

Capacity Consolidation refers to the ability to consolidate workloads onto fewer arrays or shelves but does not include discounts on controller upgrades.

D). Ever Agile:

Ever Agile is a subscription model that provides flexibility in scaling storage and compute resources but does not specifically discount controller upgrades tied to storage purchases.

Key Points:

Love Your Storage: Discounts controller upgrades when purchasing qualifying storage capacity. Evergreen Benefits: Ensures customers can modernize their infrastructure cost-effectively. Future-Proofing: Aligns with Pure Storage's commitment to delivering long-term value.

Reference: Pure Storage Evergreen/Forever Documentation: "Understanding Love Your Storage" Pure Storage Whitepaper: "Maximizing Value with Evergreen Subscriptions" Pure Storage Knowledge Base: "How Love Your Storage Works"

NEW QUESTION # 48

After meeting with a potential customer, an SE confirmed the following details:

- * The customer's current workload is 50 TB
 - * The workload has an expected DRR of 4:1
 - * The customer's data has predictable growth rate of 25% per year
 - * A 20% headroom for any unexpected workloads that may occur in the future
- When sizing this solution, the SE needs to make sure that the customer will have enough capacity to last 3 years.

Which raw capacity will meet these requirements?

- A. 300 TB
- B. 56 TB
- C. 30 TB
- D. 225 TB

Answer: D

Explanation:

To determine the raw capacity required to meet the customer's needs for 3 years, we need to account for the current workload, data reduction ratio (DRR), growth rate, and headroom.

Step-by-Step Calculation:

Current Logical Workload:

The customer's current workload is 50 TB.

Expected Growth Over 3 Years:

The workload grows at a predictable rate of 25% per year.

After 3 years, the logical workload will be:

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NEW QUESTION # 49

Pure Storage's Right-Size Guarantee protects the customer for how long?

- A. Until the Evergreen subscription expires
- B. 30 days starting from the date of arrival
- C. 6 months starting from the date of arrival
- D. 12 months starting from the date of arrival

Answer: D

Explanation:

Pure Storage's Right-Size Guarantee protects the customer for 12 months starting from the date of arrival. This guarantee ensures that if the customer's storage needs grow beyond their initial purchase, they can upgrade to larger capacity shelves or arrays without overpaying for the additional capacity.

Why This Matters:

The 12-month protection period gives customers ample time to assess their storage requirements and make adjustments as needed. This flexibility is particularly valuable for organizations with dynamic or unpredictable growth patterns.

By protecting the customer for a full year, Pure Storage ensures that they can scale their storage infrastructure efficiently without incurring unnecessary costs.

Why Not the Other Options?

A). 30 days starting from the date of arrival:

A 30-day protection period would be insufficient for most customers to evaluate their storage needs and make informed decisions about upgrades.

B). 6 months starting from the date of arrival:

While 6 months is longer than 30 days, it is still shorter than the standard 12-month protection period offered by Pure Storage.

D). Until the Evergreen subscription expires:

The Right-Size Guarantee is not tied to the duration of the Evergreen subscription. It is specifically valid for 12 months from the date of arrival.

Key Points:

12-Month Protection: Provides customers with a full year to assess their storage needs and leverage the Right-Size Guarantee.

Scalability: Ensures customers can upgrade their storage infrastructure cost-effectively as their needs evolve.

Customer-Centric Approach: Reflects Pure Storage's commitment to delivering flexible and future-proof solutions.

Reference: Pure Storage Evergreen/Forever Documentation: "Right-Size Guarantee Terms and Conditions" Pure Storage

Whitepaper: "Maximizing Value with Evergreen Subscriptions" Pure Storage Knowledge Base: "Understanding the Right-Size Guarantee Duration"

NEW QUESTION # 50

A customer is unsatisfied because the level of data reduction on their FlashArray is NOT as high as expected.

What two statements should the SE make to the customer? (Choose two.)

- A. FlashArray data reduction needs to be tuned to increase its effectiveness.
- **B. The Right-Size Guarantee means that the customer can work with their SE if necessary.**
- **C. FlashArray's deduplication effectiveness will usually increase as the data quantity grows.**
- D. A FlashArray's compression and deduplication will need to be tuned for data subsets.

Answer: B,C

Explanation:

If a customer is unsatisfied with the level of data reduction on their FlashArray, the SE should make the following two statements:

FlashArray's deduplication effectiveness will usually increase as the data quantity grows:

Deduplication relies on identifying and eliminating duplicate data blocks. As more data is written to the array, the likelihood of finding duplicates increases, improving the overall deduplication ratio.

Customers should expect better data reduction results over time as their dataset grows.

The Right-Size Guarantee means that the customer can work with their SE if necessary:

Pure Storage's Right-Size Guarantee ensures that customers receive the expected effective capacity based on their workload's data reduction profile. If the actual data reduction does not meet expectations, the customer can collaborate with their SE to address the issue and potentially adjust their subscription or configuration.

Why Not the Other Options?

A). A FlashArray's compression and deduplication will need to be tuned for data subsets:

FlashArray's data reduction techniques (compression and deduplication) are automatic and do not require manual tuning. This statement is misleading.

C). FlashArray data reduction needs to be tuned to increase its effectiveness:

Similar to Option A, FlashArray's data reduction mechanisms are fully automated and do not require manual intervention.

Key Points:

Data Growth: Deduplication effectiveness improves as more data is written to the array.

Right-Size Guarantee: Provides assurance that customers can work with their SE to address data reduction concerns.

Automatic Optimization: FlashArray's data reduction features are self-optimizing and do not require manual tuning.

Reference: Pure Storage FlashArray Documentation: "Understanding Data Reduction and Capacity Planning" Pure Storage

Whitepaper: "Maximizing Data Reduction with FlashArray" Pure Storage Knowledge Base: "Right-Size Guarantee Terms and Conditions"

NEW QUESTION # 51

Which FlashArray feature best protects local snapshots from ransomware attacks?

- **A. SafeMode**
- B. ActiveCluster
- C. CloudSnap

Answer: A

Explanation:

The FlashArray feature that best protects local snapshots from ransomware attacks is SafeMode.

Why This Matters:

SafeMode Snapshots:

SafeMode is a security feature that creates immutable snapshots, meaning they cannot be deleted, modified, or encrypted by malicious actors, including ransomware.

These snapshots are locked for a user-defined retention period, ensuring data integrity and recoverability even in the event of a ransomware attack.

Why Not the Other Options?

A). CloudSnap:

CloudSnap offloads snapshots to cloud storage (e.g., AWS S3 or Azure Blob). While it provides an offsite backup solution, it does not inherently protect against ransomware attacks targeting local snapshots.

C). ActiveCluster:

ActiveCluster provides synchronous replication between two sites for high availability. While it ensures data redundancy, it does not protect against ransomware attacks targeting snapshots.

Key Points:

SafeMode: Creates immutable snapshots to protect against ransomware attacks. Data Integrity: Ensures snapshots remain unaltered during the retention period. Ransomware Protection: A critical feature for safeguarding data in modern IT environments.

Reference: Pure Storage FlashArray Documentation: "SafeMode Snapshots for Ransomware Protection" Pure Storage Whitepaper: "Protecting Data Against Ransomware with FlashArray" Pure Storage Knowledge Base: "Best Practices for Using SafeMode Snapshots"

NEW QUESTION # 52

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