

Quiz 2025 HP HPE2-W12: Selling HPE Aruba Networking Solutions Newest Exam Passing Score



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HP Selling HPE Aruba Networking Solutions Sample Questions (Q41-Q46):

NEW QUESTION # 41

What common challenge for network admins is created by an expanding remote workforce?

- A. Data center networks are not designed to receive so much external traffic.

- B. Typical VPN solutions are complex and take a lot of time to support.
- C. The shift in traffic away from the campus makes optimization difficult.
- D. Home equipment often lacks support for Wi-Fi 6.

Answer: B

Explanation:

The correct answer is B because as remote workforces expand, traditional VPN solutions have become a major challenge for IT teams. VPNs are complex to scale, create management overhead, and introduce performance bottlenecks. HPE Aruba Networking highlights that organizations increasingly need to move from VPN-based access to Zero Trust Network Access (ZTNA) and SASE models to simplify operations and improve security.

Relevant extracts from official HPE Aruba Networking documentation:

- * "Traditional VPNs are complex, hard to scale, and increase operational burden for IT teams supporting large remote workforces."
- * "Remote workforce expansion has exposed the limitations of VPN architectures, including poor user experience, difficulty scaling, and excessive troubleshooting requirements."
- * "ZTNA provides a simplified alternative to VPN by offering application-specific access with least privilege, reducing complexity and support requirements."
- * "With Aruba's SSE and ZTNA solutions, organizations can eliminate VPN sprawl while improving both security and user experience." Why the other options are incorrect:
- * A While external traffic does increase, modern data centers are designed to handle distributed traffic patterns-this is not the primary challenge.
- * C Lack of Wi-Fi 6 support at home is a limitation but not a core IT admin challenge.
- * D Traffic shift away from campus is true, but the bigger issue is the complexity of managing VPN solutions for remote users.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba ZTNA and SSE - Solution Overview
- * Aruba ESP Remote Workforce - Technical White Paper
- * Aruba Zero Trust Security for Remote Access - Product Brief
- * HPE Aruba Networking Business Continuity and Remote Access - Deployment Guide

NEW QUESTION # 42

Your customer wants to move to a distributed data center architecture but has budget constraints this year. Which migration approach should you recommend?

- A. Install two switches that support the distributed data center architecture at the data center edge and route all traffic through those switches.
- B. Replace the ToR switches in one rack at a time and gain the benefits of improved security in each updated rack.
- C. Recommend the customer manage the existing third-party switches with HPE Aruba Networking Central.
- D. Postpone the migration until the organization has the budget to replace all the ToR switches at one time.

Answer: B

Explanation:

The correct answer is B because Aruba's recommended approach for data center modernization is incremental adoption-upgrading ToR (Top-of-Rack) switches rack by rack. This allows organizations with budget constraints to gradually gain the benefits of Aruba's distributed architecture, including Zero Trust segmentation, automation, and enhanced security, without requiring a full data center refresh at once. Each rack upgraded contributes to improved resiliency and security while staying within budget.

Relevant extracts from official HPE Aruba Networking documentation:

- * "Aruba CX switches support a modular migration path, enabling customers to deploy rack by rack while extending automation and security benefits with each deployment."
- * "Organizations can start small, upgrading specific racks or pods, and scale out over time to achieve a fully distributed architecture."
- * "By leveraging incremental upgrades, customers can adopt Zero Trust and distributed services without requiring a disruptive forklift replacement."
- * "This approach balances budget constraints with immediate benefits, allowing IT to progressively modernize their data center infrastructure." Why the other options are incorrect:
- * A Managing third-party switches in Aruba Central may provide monitoring, but it does not deliver the benefits of a distributed Aruba data center architecture.
- * B Installing only two switches at the edge creates a bottleneck and does not represent a scalable or resilient distributed design.
- * C Postponing migration provides no immediate security or operational benefits, delaying modernization unnecessarily.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba ESP Data Center Design and Migration Guide

- * Aruba CX Switching - Modern Data Center Transformation White Paper
- * Aruba Zero Trust and Distributed Services in the Data Center - Solution Brief
- * Aruba Fabric Composer and EVPN-VXLAN Adoption Guide

NEW QUESTION # 43

You are meeting with a potential customer for HPE Aruba Networking data center solutions. Which question best directs the conversation to the benefits of HPE Aruba Networking CX 10000?

- **A. How are you protecting your data center network traffic from cyberattacks?**
- B. How would highly accurate location-based services benefit your organization in managing the data center?
- C. What is your company's plan for recovering from a ransomware attack that targets your data center?
- D. How are you securing IoT devices so they do not put your network at risk?

Answer: A

Explanation:

The correct answer is A because the Aruba CX 10000 Switch Series is designed specifically to address east-west security in the data center by integrating stateful firewalling and distributed services directly into the top-of-rack switch. This provides protection for network traffic within the data center against cyberattacks such as lateral movement, ransomware spread, and insider threats.

Relevant extracts from official HPE Aruba Networking documentation:

* "The Aruba CX 10000 with Pensando provides a unique ability to extend Zero Trust and distributed firewalling deep into the data center, securing traffic east-west at scale."

* "By embedding stateful security services directly in the switching fabric, the CX 10000 eliminates blind spots where east-west traffic would otherwise go unprotected."

* "Organizations can now protect critical workloads from advanced threats by applying segmentation and firewall policies closest to the application." Why the other options are incorrect:

* B Securing IoT devices is primarily a campus/edge use case (addressed by Aruba Central, ClearPass, and Dynamic Segmentation), not a core CX 10000 differentiator.

* C Ransomware recovery is important but focuses on backup/restore and disaster recovery, not the proactive in-fabric security benefits of CX 10000.

* D Location-based services are a WLAN and edge networking capability, not relevant to data center switching.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba CX 10000 Switch Series with Pensando - Product Overview / Data Sheet
- * Aruba ESP Data Center Networking - Solution Overview
- * Aruba Zero Trust and Distributed Services Architecture - Technical White Paper
- * HPE Aruba Networking Competitive Positioning for Data Center Solutions

NEW QUESTION # 44

A senior IT manager tells you that she wants IT staff members to spend less time troubleshooting issues so they have more time to focus on new initiatives. How can HPE Aruba Networking deliver the senior IT manager's desired outcome?

- **A. HPE Aruba Networking Central with AI for Networking accelerates troubleshooting by providing insights and recommendations that help remedy issues.**
- B. HPE Aruba User Experience Insight (UXI) helps IT determine why data center applications are not performing as well as they should.
- C. HPE Aruba Networking Edge-to-Cloud solutions rely on AI to automate the onboarding of devices.
- D. HPE Aruba Networking ClearPass monitors network devices' performance and automatically notifies IT admins of performance issues.

Answer: A

Explanation:

The correct answer is D because Aruba Central with AI for Networking leverages machine learning and AI-powered insights to accelerate troubleshooting, provide root-cause analysis, and deliver prescriptive recommendations. This reduces the time IT staff spends on manual problem-solving, freeing them to focus on innovation and strategic initiatives.

Relevant extracts from official HPE Aruba Networking documentation:

* "Aruba Central with AI Ops accelerates troubleshooting by automatically identifying anomalies, pinpointing root causes, and providing prescriptive recommendations."

* "By reducing mean time to resolution (MTTR), Aruba Central enables IT teams to shift focus from reactive firefighting to proactive

innovation."

* "AI Insights and AI Assist capabilities within Central simplify operations by automating repetitive tasks and providing contextual recommendations to resolve issues quickly."

* "This ensures that network performance issues are addressed before they affect users, minimizing downtime and IT overhead."

Why the other options are incorrect:

* AClearPass focuses on access control and policy enforcement, not AI-driven troubleshooting acceleration.

* BUXI provides valuable end-user experience monitoring but does not deliver AI-driven root cause analysis across the infrastructure.

* CAutomated onboarding is not the primary driver of reducing troubleshooting time-it's about operational AI for problem detection and resolution in Central.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba Central AIOps and Troubleshooting - Solution Overview

* Aruba ESP (Edge Services Platform) - Technical White Paper

* Aruba AI Insights and AI Assist - Product Brief

* Aruba Central AI-Powered Operations - Deployment Guide

NEW QUESTION # 45

A customer expresses this key business objective of wanting to deploy IoT more securely. What is one way HPE Aruba Networking solutions help customers achieve this goal?

- A. HPE Aruba Networking is the first vendor to achieve ICSA Labs' certification for IoT inventory management.
- B. HPE Aruba Networking is the only vendor to offer endpoint security agents specifically designed for IoT devices.
- C. HPE Aruba Networking solutions identify various types of IoT devices with high confidence and offer policy recommendations to make it simple to implement least privilege access.
- D. HPE Aruba Networking Fabric Composer helps customers build secure tunnels between IoT devices and the data center, where the IoT traffic is segmented and filtered to eliminate threats.

Answer: C

Explanation:

The correct answer is because Aruba Networking solutions such as ClearPass Device Insight and Aruba Central Client Insights are designed to discover, classify, and monitor IoT devices with high confidence.

Once identified, Aruba solutions apply role-based and least-privilege access policies automatically, closing security gaps caused by unmanaged or unknown IoT devices. This is a critical business outcome for organizations that need to secure IoT without adding complexity.

Relevant extracts from official HPE Aruba Networking documentation:

* "Aruba solutions provide full-spectrum visibility to automatically identify and classify IoT devices using AI/ML-based fingerprinting."

* "ClearPass Device Insight integrates with Aruba Central to deliver high-confidence device identification and policy recommendations for secure access."

* "Dynamic Segmentation enforces consistent, least-privilege policies for IoT, BYOD, and corporate devices, reducing risk without increasing operational complexity."

* "By automating IoT device discovery and access policy enforcement, Aruba simplifies secure IoT adoption at scale." Why the other options are incorrect:

* BFabric Composer is a data center automation tool, not designed for IoT device segmentation or policy enforcement at the edge.

* CAruba does not require IoT endpoint agents; most IoT devices cannot support agents, so Aruba uses agentless profiling and network-based enforcement.

* DAruba does not market ICSA Labs certification for IoT inventory management-this is not part of its official solution positioning.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba ClearPass Device Insight - Solution Overview

* Aruba Central Client Insights - Product Brief

* Aruba ESP Zero Trust Security for IoT - White Paper

* Aruba Dynamic Segmentation - Technical Guide

NEW QUESTION # 46

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