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IIBA Entry Certificate in Business Analysis (ECBA) Sample Questions (Q82-Q87):

NEW QUESTION # 82

When a potential requirement is identified, what is the next logical step?

- A. Prioritize
- **B. Assess**
- C. Trace
- D. Maintain

Answer: B

Explanation:

When a potential requirement is identified, the next logical step is to assess it. This assessment determines its validity, alignment with business objectives, and impact on other requirements. Only after a requirement is deemed valid and necessary will it be further maintained, prioritized, or traced.

BABOK Reference - Task: Assess Requirements Changes (Section 5.4):

"Business analysts assess new, changing, or conflicting requirements to determine the impact on the solution and the organization."

NEW QUESTION # 83

A solution is considered to be successful when the:

- A. organization is ready to accept it.
- **B. business need is satisfied.**
- C. performance evaluation is positive.
- D. stakeholders' expectations are met.

Answer: B

Explanation:

A solution's success is fundamentally measured by whether it fulfills the business need for which it was developed. While meeting stakeholder expectations, ensuring organizational readiness, and receiving positive performance evaluations are all important aspects, the core measure of success is the solution's ability to address and satisfy the underlying business need.

NEW QUESTION # 84

Which techniques are used for performing reviews?

- A. SWOT analysis, workshop, cost analysis
- B. Brainstorming, functional decomposition, lessons learned
- C. Mind mapping, decision analysis, interviews
- **D. Inspection, formal walkthrough, desk check**

Answer: D

Explanation:

The techniques used for performing reviews in business analysis include:

Inspection: A formal review technique that involves a detailed examination of work products to identify defects.

Formal Walkthrough: A structured review process where the author leads team members and stakeholders through the work product to gather feedback.

Desk Check: An informal review where the author checks the work product for errors before formal reviews.

These techniques are essential for ensuring the quality and accuracy of business analysis deliverables.

Reference from BABOK Guide v3:

"Walkthroughs are used for peer reviews and for stakeholder reviews. Single Issue Review (also known as Technical Review): a formal technique focused on either..."

- BABOK Guide v3, Section 10.37 Reviews

NEW QUESTION # 85

Which of the following core competencies fall under the BABOK's underlying competency "analytical thinking and problem solving"?

- A. Decision making, ethics and adaptability
- B. Industry knowledge, conceptual thinking and business acumen
- **C. Learning, systems thinking and decision making**
- D. Leadership and influencing, facilitation and teamwork

Answer: C

Explanation:

The BABOK Guide includes "Analytical Thinking and Problem Solving" as one of the core underlying competencies, and under this category fall the capabilities of learning, systems thinking, and decision making. These skills enable BAs to analyze complex information, make sound judgments, and approach issues holistically.

BABOK Reference - Underlying Competencies (Chapter 9):

"Analytical Thinking and Problem Solving includes creativity, decision making, learning, problem solving, systems thinking."

NEW QUESTION # 86

What are matrices in modelling formats used to describe?

- A. Complex but uniform structures
- B. Gaps in capability analysis
- C. Hierarchical structure of stakeholders
- D. Detailed procedure flow

Answer: A

Explanation:

Matrices in modeling formats are used to describe complex but uniform structures. They are particularly useful for breaking down and organizing complex requirements into a structured and understandable format. By inputting simple requirements into a matrix, business analysts can model requirements that are complex in nature but uniform in structure, such as those found in data dictionaries, gap analysis, and requirements traceability.

NEW QUESTION # 87

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