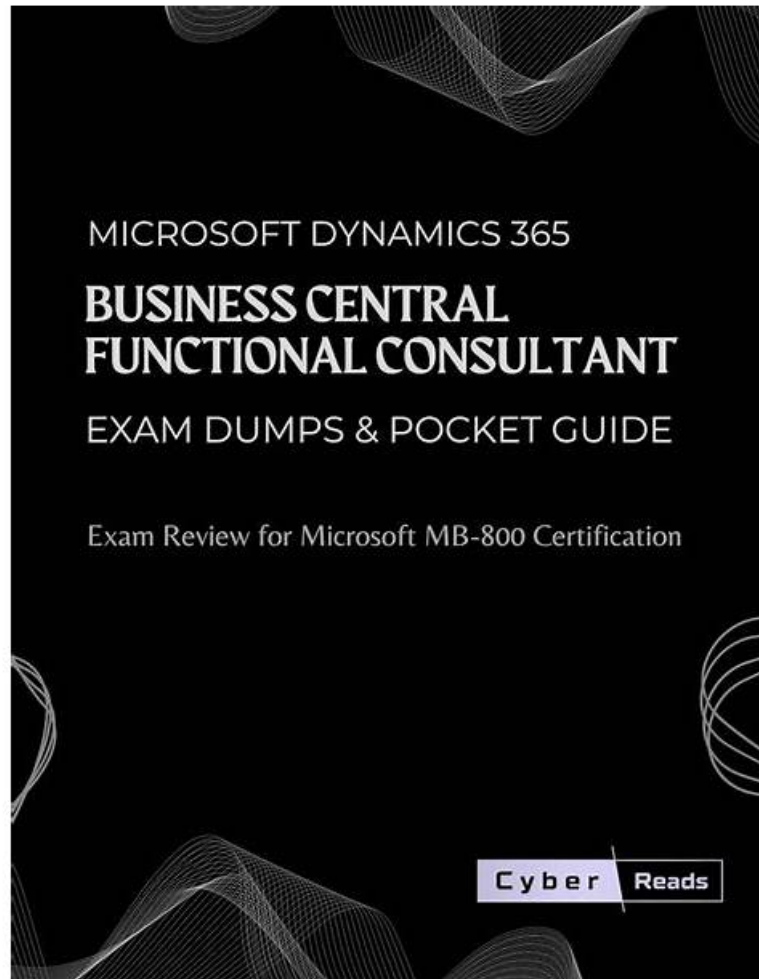


Quiz 2025 Microsoft MB-800: The Best Exam Microsoft Dynamics 365 Business Central Functional Consultant Materials



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Microsoft Dynamics 365 Business Central Functional Consultant certification exam assesses your ability to perform various tasks related to Microsoft Dynamics 365 Business Central. These tasks include setting up and configuring financial management, sales and purchase, inventory, and production. MB-800 exam also evaluates your knowledge of integration, migration, and customization of Microsoft Dynamics 365 Business Central. Passing the MB-800 Exam will prove that you have the knowledge and skills required to implement and manage Microsoft Dynamics 365 Business Central for your clients or organization.

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Microsoft Dynamics 365 Business Central Functional Consultant Sample Questions (Q71-Q76):

NEW QUESTION # 71

You need to enforce restrictions for salespeople and regions to meet the requirements for Commission. What should you do?

- A. Add Default Dimensions for Salesperson on Customer Cards.
- B. Set Salesperson and Region dimensions to Limited.
- C. Assign Default Dimension Priorities to list Salesperson first.
- **D. Set the dimension combination between the Salesperson and the Region to Blocked.**

Answer: D

Explanation:

Requirement: Each salesperson must be assigned to only one region, and combinations must be enforced automatically to avoid inconsistent commission reporting.

In Business Central, this is achieved by defining a Dimension Combination rule between the Salesperson dimension and the Region dimension.

Setting it to Blocked prevents users from posting with an invalid salesperson-region combination.

Other options:

A). Limited restricts only dimension values on certain accounts.

B). Default Dimension Priorities controls which default dimension wins, but does not enforce uniqueness.

D). Default Dimensions on Customer Cards helps with defaults, but doesn't prevent invalid combos.

Reference:Dimension Combinations in Business Central

Topic 1, Case Study B Deliveries

This is a case study. Case studies are not timed separately. You can use as much exam time as you would like to complete each case. However, there may be additional case studies and sections on this exam. You must manage your time to ensure that you are able to complete all questions included on this exam in the time provided.

To answer the questions included in a case study, you will need to reference information that is provided in the case study. Case studies might contain exhibits and other resources that provide more information about the scenario that is described in the case study. Each question is independent of the other questions in this case study.

At the end of this case study, a review screen will appear. This screen allows you to review your answers and to make changes before you move to the next section of the exam. After you begin a new section, you cannot return to this section.

To start the case study

To display the first question in the case study, click the Next button. Use the buttons in the left pane to explore the content of the case study before you answer the questions. Clicking these buttons displays information such as business requirements, existing environment, and problem statements. When you are ready to answer a question, click the Question button to return to the question.

Background

Best for You Organics Company is a mid-sized wholesale distributor of organic produce and other food items to national retail grocery store chains. Over half the company's revenue is from produce with an average shelf life of less than a week. The remaining revenue comes from shelf-stable canned and packaged items.

Best for You Organics experienced substantial growth in the last two years. They expanded from one location to three locations, increased the number of employees from 25 to over 100, and more than doubled their revenue. The company's business forecast predicts a steady rate of growth of at least 20 percent annually for the next five years.

As a result of their expansion, Best for You Organics is experiencing delays and bottlenecks in their processes. The company has decided to implement Dynamics 365 Business Central as a new Enterprise Resource Planning (ERP) solution to increase efficiency and automation to support their continued growth.

Current environment

Deliveries

The company receives daily truckloads of products from their vendors, warehouses the products briefly, and then ships orders based on a weekly delivery cycle to each customer's store.

Customers have regular standing orders that are revised and finished one week prior to delivery.

Best for You Organics has a fleet of trucks that make deliveries according to planned routes.

The company also has a floating route for trucks to deliver rush orders. The route is being used more often by customers and has overwhelmed the warehouse with exception processing.

Duties

The company wants to provide greater separation of duties between activities in the office and activities in the warehouse.
 The accounting team enters orders for the sales team, sends pick tickers back to the warehouse, and organizes shipping documents.
 The accounting team invoices the orders when they receive instructions from the warehouse that an order shipped.
 Employees have expressed frustration because they need to work longer hours to accommodate the increase in sales.
 The company does not use the Advanced Warehousing function.

Requirements

Salespeople

Salespeople must be able to manage opportunities that are converted to quotes.

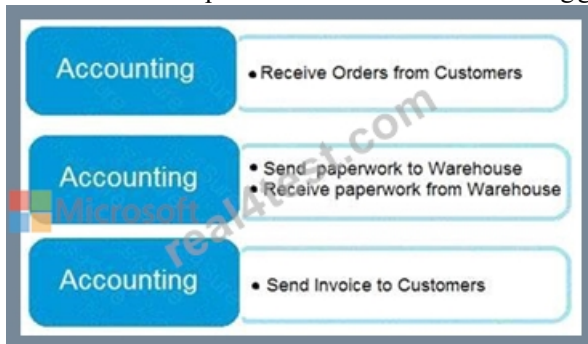
Salespeople must be able to release orders to the warehouse to be fulfilled once a quote is final.

Salespeople must be trained on how to determine if inventory is available when they are completing the quote to avoid promising inventory that is not on hand because all orders are processed one week in advance of delivery.

Team responsibilities

Deliveries must be shipped daily by employees in the warehouse. The office must be responsible for completing the invoicing process.

The current team responsibilities are shown in the following graphic:



The required team responsibilities are shown in the following graphic:



Vendor management

The company contracts with each vendor for regular discounts at the invoice level.

The company requires a pre-set discount percentage to calculate automatically when the purchaser completes a purchase order.

The company must be able to see a copy of the completed purchase order in the system when they have new contract negotiations with their vendors.

Customer and inventory management

Sales invoices must be automatically emailed by the system to customers.

A template must be used for emails sent to customers. The template must not be altered.

Customers who pre-pay their invoices must not receive a copy of their invoices.

The company warehouses all products as Case quantities. The company has difficulty recording accurate costs for product returns.

The company wants to expand their capabilities for managing returns by setting up all inventory in a quantity of Each.

Reporting

The company must be able to answer two key questions when they report financial results:

Which customers are buying which items?

Which salespeople are selling in which regions?

When discussing customers, the company must refer to each Customer Group as follows:

Big Box

Franchise

Private

When discussing items, the company must refer to each Item Group as follows:

Fair Trade

Free Range

Grass Fed

Heirloom

Organic

Salesperson names that must be used are:

SalespersonA

SalespersonB

SalespersonC

SalespersonD

Region names that must be used are:

North

South

East

West

Commission

The company must be able to track salesperson performance within certain regions to calculate commission.

Each salesperson must be assigned only to a single region.

This commission data is currently recorded inconsistently, resulting in incorrect combinations that require manual correction. The company must have some level of automation to manage this.

Issues

Issue 1

The accounting team needs an improved process for reconciling inventory to the general ledger.

Posted transactions are changing financial reporting in periods that have been closed.

Unexpected changes in inventory cost for previous months are causing costing inaccuracies.

The system must restrict the adjustment of costs for closed months.

The new policy will be to restrict all users to posting in the current month only, with the exception of a few employees from the accounting team.

The calendar fiscal year for company must begin on June 1.

Issue 2

The accounting team uses a complex manual accrual process to determine the accounting impact of items received but not invoiced.

The system must streamline the item accrual process.

Issue 3

The company often receives a higher quantity of produce items than what they order because vendors allow for spoilage or damage of produce in transit. The company does not want to allow over receipt on non- produce items.

Issue 4

The company has received comments from their auditors that invoices are not being properly compared to received inventory documents before they are posted. The company does not use warehouse management and always handles processes directly from the purchase order. The company always has the following documents:

purchase order from the procurement department

receiving document from the warehouse

electronic invoice from the vendor

NEW QUESTION # 72

You are implementing Dynamics 365 Business Central.

The purchasing manager wants to implement an approval system by using email notifications.

You need to set up the notification system.

Which setup should you use? To answer, drag the appropriate setup to the correct actions. Each setup may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Setups	Answer Area	Action	Setup
Approval User Setup		Specify an approval administrator.	Setup
Notification Schedule		Specify how the user receives notifications about approval requests.	Setup
Notification Setup		Specify that the user receives notifications on a weekly basis.	Setup
Workflow Response Options			

Answer:

Explanation:

Setups

Approval User Setup
Notification Schedule
Notification Setup
Workflow Response Options

Answer Area

Answer Area	Action	Setup
	Specify an approval administrator.	Approval User Setup
	Specify how the user receives notifications about approval requests.	Notification Setup
	Specify that the user receives notifications on a weekly basis.	Notification Schedule

Reference:

<https://docs.microsoft.com/en-gb/dynamics365/business-central/across-how-to-set-up-approval-users>

<https://docs.microsoft.com/en-gb/dynamics365/business-central/across-how-to-specify-when-and-how-to-receive-notifications>

NEW QUESTION # 73

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

You need to transfer opening balances data into the system.

Solution: Import the data by using comma-separated values (CSV) files.

Does the solution meet the goal?

- A. No
- B. Yes

Answer: B

NEW QUESTION # 74

You need to configure the system to address the costing adjustment concerns.

Which four actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Actions	Answer Area
Create an inventory revaluation journal.	
Run the Adjust Cost – Item Entries batch job.	
Set up inventory periods.	
Run Post Inventory Cost to G/L.	
Set up accounting periods.	
Close the inventory period.	
Close the accounting period.	

Answer:

Explanation:

Actions

Create an inventory revaluation journal.
Run the Adjust Cost – Item Entries batch job.
Set up inventory periods.
Run Post Inventory Cost to G/L.
Set up accounting periods.
Close the inventory period.
Close the accounting period.

Answer Area

Set up inventory periods.
Run the Adjust Cost – Item Entries batch job.
Run Post Inventory Cost to G/L.
Close the inventory period.

Explanation:

Set up inventory periods.
Run the Adjust Cost – Item Entries batch job.
Run Post Inventory Cost to G/L.
Close the inventory period.

Step-by-Step Explanation

Set up inventory periods: Before performing any inventory costing adjustments, you must first define the period for which the adjustments will be made. This step is a prerequisite for most inventory management tasks, ensuring that the work is contained within a specific timeframe.

Run the Adjust Cost - Item Entries batch job: This is the core action for adjusting inventory costs. This batch job automatically recalculates and updates the costs of all inventory items to reflect the most current and accurate valuation. It's a critical step for systems that use costing methods like average cost or FIFO, which might require periodic re-evaluation.

Run Post Inventory Cost to G/L: Once the inventory item costs have been adjusted, the next logical step is to post these updated values to the general ledger (G/L). This action synchronizes the inventory sub-ledger with the financial records, ensuring that the company's financial statements accurately reflect the true value of its inventory.

Close the inventory period: After all adjustments are made and costs are posted to the G/L, you must close the inventory period. Closing the period prevents any new entries or changes from affecting the adjusted costs, thereby maintaining the integrity of the financial data and satisfying audit and compliance requirements.

NEW QUESTION # 75

You need to configure Business Central to meet the requirements of the sales department.

What should you configure for each setup area? To answer, drag the appropriate configurations to the correct sales and receivables setup. Each configuration may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Configurations

Credit warnings
Discount posting
Calc. inv. discount
Stockout warnings

Answer Area

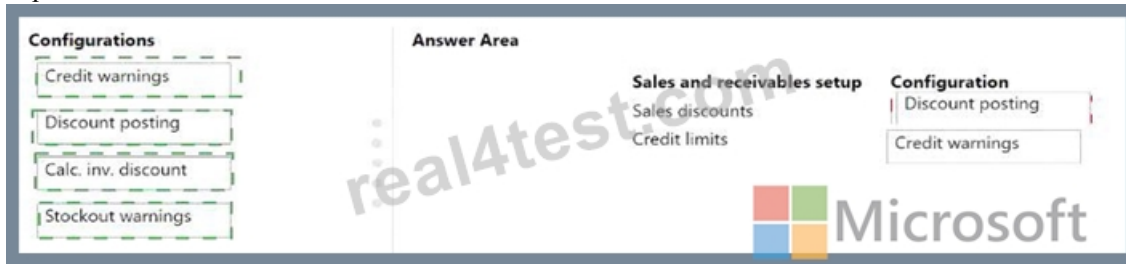
Sales and receivables setup

Sales discounts
Credit limits

Configuration

Answer:

Explanation:



Explanation:



NEW QUESTION # 76

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