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#### SAP C S4CS 2502 Exam Syllabus Topics:

| Topic   | Details  |
|---------|--|
| Торіс 1 | System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes. |
| Торіс 2 | Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.   |

| Topic 3 | <ul> <li>Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the<br/>implementation consultant and covers configuring business processes using SAP Central Business<br/>Configuration and utilizing the capabilities of the SAP Fiori Launchpad.</li> </ul> |
|---------|--|
| Topic 4 | <ul> <li>Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>                |
| Topic 5 | Introduction to Cloud Computing and SAP Cloud ERP Deployment Options   |
| Topic 6 | <ul> <li>This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.</li> </ul>   |
| Topic 7 | This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.   |

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### SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q63-Q68):

#### **NEW QUESTION #63**

If you cannot find a prepackaged solution process that addresses integration requirements in SAP Signavio Process Navigator, where do you look next?

- A. SAP Business Accelerator Hub
- B. SAP Business Technology Platform
- C. SAP Cloud ALM
- D. SAP Discovery Center

#### Answer: A

#### **NEW QUESTION #64**

Which SAP Fiori apps are part of the Convergent Billing process? Note: There are 2 correct answers to this question.

- A. Manage Billing Document Requests
- B. Test Billing Document Request API
- C. Manage Billing Documents
- D. My Inbox All Items

#### Answer: A,C

#### **NEW QUESTION #65**

Based on the SAP Activate methodology, which activities must you perform in the Explore phase? Note: There are 2 correct answers to this question.

- A. Define the organizational structure and chart of accounts.
- B. Conduct the Digital Discovery Assessment to identify extension requirements.
- C. Conduct the Fit-to-Standard analysis to gather configuration values.
- D. Use the Test system to demonstrate SAP Best Practice processes.

Answer: C,D

#### **NEW QUESTION #66**

What is the difference between the Free of Charge Delivery process and the Sell from Stock process?

- A. Sales document type
- B. Billing type
- C. Delivery document type
- D. Picking document type

Answer: A

#### **NEW QUESTION #67**

What organizational element is used with the combination of sales organization and distribution channel to form a sales area?

- · A. Sales office
- B. Sales group
- C. Plant
- D. Division

Answer: D

#### **NEW QUESTION #68**

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