

Quiz 2025 Salesforce ADM-201 Accurate New Study Questions

Salesforce Admin 2025 Questions and Answers Accurate

What component in Salesforce is similar to a table of data?

- A. Record
- B. Field
- C. App
- D. Object - answerD. object

How does a user navigate from an Account record to a related Contact record?

- A. Lookup Field
- B. Related List
- C. List View
- D. App Menu - answerB. Related List

Where can an administrator change the organization name and address, default locale, default language, and default time zone?

- A. Company Information
- B. Organization-wide Settings
- C. Business Hours
- D. Language Settings - answerA

Which user interface settings must be enabled to allow users to edit records directly from a list view, without navigating away from the page?

- Select 2 answers
- A. Enable Inline Editing
 - B. Enable Printable List Views
 - C. Enable Enhanced Profile List Views
 - D. Enable Enhanced Lists - answerA, D

What is a capability of Chatter?

- Select 2 answers
- A. People can see Chatter feed updates on records they follow.
 - B. Customers can add posts to a public Chatter group.
 - C. All users can enable objects and fields for feed tracking.
 - D. People can @mention other people in a Chatter post - answerA, D

What is determined by the user's profile?

- Select 2 answers
- A. Which tabs and apps are visible in the user interface.
 - B. Which currencies are available to users.
 - C. What users can do with records of a particular object.

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Salesforce Certified Administrator Sample Questions (Q70-Q75):

NEW QUESTION # 70

On Lead Conversion, the Close Date of the newly created opportunity is automatically set to?

- A. Last Day of Current Year
- B. Last Day of Current Month
- C. Today
- **D. Last Day of Current Quarter**
- E. Blank

Answer: D

NEW QUESTION # 71

What is the limit on the compiled size of the Formula Field Select the correct choice?

- A. 1k
- B. 2k
- C. 3k
- **D. 4k**

Answer: D

NEW QUESTION # 72

A user at Universal Containers left the company. The administrator needs to create new user for their replacement, but they have assigned all available users licenses.

What should the administrator do to free up users licenses for the new users?

- A. Change the formers users record to the new user.
- B. Delete former employees user record.
- **C. Deactivate the former employees user record.**
- D. Freeze former employees user record.

Answer: C

Explanation:

Explanation

To free up user licenses for new users, the administrator should deactivate the former employees user record.

This will prevent them from logging in and using Salesforce resources, but preserve their historical activities and data. Deleting or freezing user records will not release user licenses. References:

https://help.salesforce.com/s/articleView?id=sf.admin_usermgmt_licensing.htm&type=5

NEW QUESTION # 73

Why would you create different Record Types?

- A. To allow users to use different Business Processes depending on their job function
- B. To allow users to use different page layouts
- **C. All of the above**
- D. To allow users to see different values in picklists depending on their job function

Answer: C

Explanation:

Section: Volume I

Custom Summary Formulas are based on hard record values but used to create a temporary formula for custom reporting needs.

- Answer: B**

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