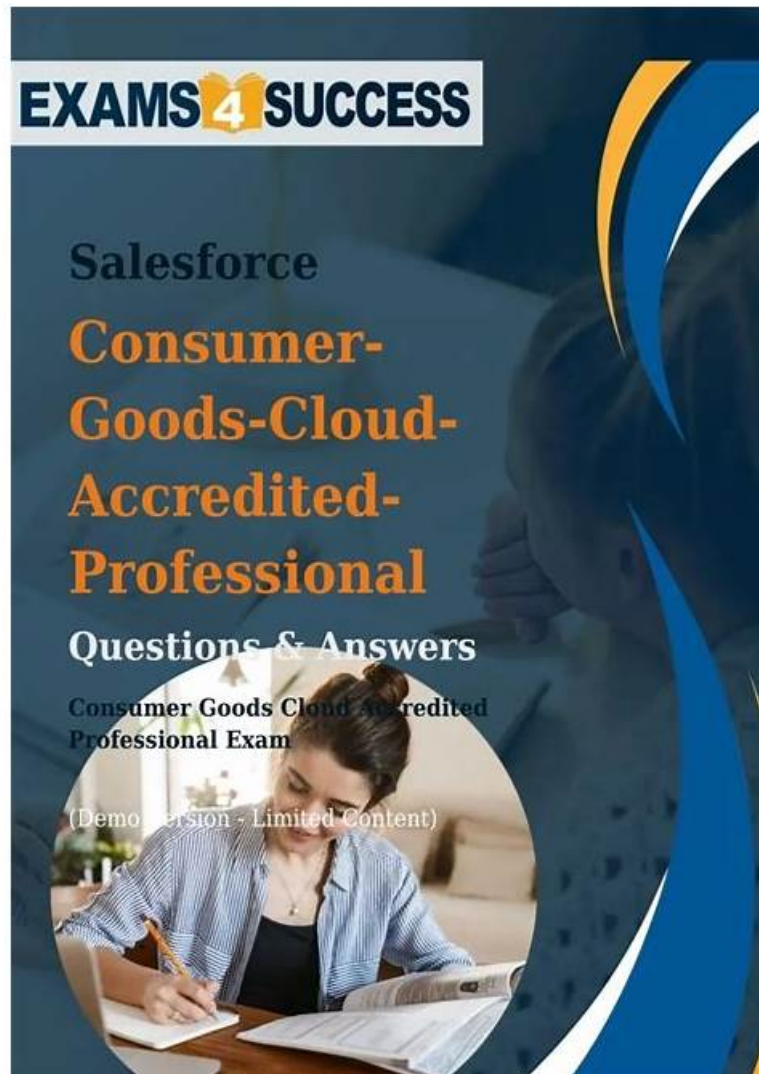


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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q63-Q68):

NEW QUESTION # 63

When creating a new page for the Consumer Goods Cloud mobile application, what components are available to be added?

- A. Quip Documents, Einstein Predictions, and Price Optimization
- **B. Quip Documents, Einstein Predictions, and Custom Object Task List**
- C. DEX Electronic Data Interchange(EDI), Custom Object Task List, and Customer Onboarding
- D. DEX Electronic Data Interchange(EDI), Price Optimization, and Customer Onboarding

Answer: B

NEW QUESTION # 64

With which object is the promotion object directly associated?

- A. Promotion Channel
- **B. Products**
- C. Retail Store
- D. Retail Store Group

Answer: B

Explanation:

The Promotion object is directly associated with the Promotion Channel, which links promotional activities to specific channels and locations for execution.

NEW QUESTION # 65

Which are the two primary use cases for performing an in-store survey?

- A. Gathering point of sale data
- **B. Gathering feedback from customers, consumers shoppers, and staff**
- C. Gathering data on inventory reconciliation
- D. Saving time for the Field Rephttps://help.salesforce.com/s/articleView?id=sf.retail_concept_user_survey.htm&type=5
- **E. Gathering data on promotions, inventory requirements and product quality**

Answer: B,E

Explanation:

Two primary use cases for performing an in-store survey are:

* Gathering feedback from customers, consumers, shoppers, and staff. An in-store survey can be used to collect feedback from various stakeholders who interact with the products or services offered by the consumer goods company. For example, an in-store survey can ask customers about their satisfaction, preferences, or suggestions; consumers about their awareness, perception, or loyalty; shoppers about their behavior, motivation, or barriers; and staff about their challenges, needs, or opinions.

* Gathering data on promotions, inventory requirements and product quality. An in-store survey can be used to collect data on various aspects of the product performance and availability in the retail store.

For example, an in-store survey can ask about the compliance, effectiveness, or impact of promotions; the demand, supply, or replenishment of inventory; and the condition, quality, or issues of products

NEW QUESTION # 66

Which three Consumer Goods Cloud(CGC) objects are linked to the product2 object in the CGC data model?

- A. Assortment Product
- B. Store Product
- C. Assessment Task Product
- D. Delivery Product
- E. Promotion Product

Answer: A,C,E

Explanation:

In the Consumer Goods Cloud data model, several objects are linked to the Product2 object. These include Assortment Product, Assessment Task Product, and Promotion Product. This linkage is essential for comprehensive product management within the Consumer Goods Cloud.

NEW QUESTION # 67

Sales Managers would like a map that shows which stores are running a promotion within their vicinity. Which solution meets their requirement and also involves the least amount of custom development?

- A. A visual mashup that displays the required map on the promotions page
- B. An unmanaged package from the AppExchange modified to meet the requirements
- C. The map component added to the home page
- D. The nearby map component on the promotion records page

Answer: D

NEW QUESTION # 68

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