

Quiz 2025 SAP C-BCSPM-2502: SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Marvelous Real Questions



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SAP C-BCSPM-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.
Topic 2	Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.

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SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q11-Q16):

NEW QUESTION # 11

What are the primary benefits of SAP Ariba for businesses? Note: There are 3 correct answers to this question.

- A. Enhanced travel expense reports
- B. Improved supplier collaboration
- C. Limiting integration with other external systems
- D. Increased cost efficiency
- E. Compliance and risk management

Answer: B,D,E

NEW QUESTION # 12

How does RISE with SAP enhance spend management capabilities?

- A. By focusing on on-premise systems
- B. By facilitating cloud transformation
- C. By increasing complexity of procurement automation
- D. By reducing focus on cloud solutions

Answer: B

NEW QUESTION # 13

When analyzing Receivables Management Processes, SAP Business AI brings in several automated functionalities. Which of the following belong to those functionalities? Note: There are 2 correct answers to this question.

- A. Automated release of supplier invoice upon customer payment
- B. Intelligent collections management
- C. Collection and update of dispute case information
- D. Mass update of journal entry details without impacting financial postings

Answer: B,C

NEW QUESTION # 14

Which strategy is crucial for successfully managing travel and expenses using SAP Concur solutions?

- A. Prioritizing the frequent traveler's preferences
- B. Understanding and defining key personas involved in the process, to tailor solutions to their distinct priorities
- C. Enforcing uniform travel policies that apply to all employees, regardless of their role
- D. Focusing on the perspectives of C-suite executives when evaluating SAP Concur solutions

Answer: B

NEW QUESTION # 15

Which elements of the SAP Concur portfolio can help improve sustainability efforts? Note: There are 3 correct answers to this question.

- A. Build trust with stakeholders by providing transparent and verifiable data on sustainability efforts.
- B. Reduce the number of business trips to achieve sustainability.
- C. Provide travelers with options for eco-friendly transportation and accommodations to align with sustainability goals.
- D. Prohibit all non-essential travel to minimize environmental impact.
- E. Measure and report on sustainable indicators to enable data-driven decisions to enhance sustainability efforts.

Answer: A,C,E

NEW QUESTION # 16

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