Quiz 2026 Professional 1z0-1108-2: Oracle Sales Business Process Foundations Associate Rel 2 Minimum Pass Score

P.S. Free & New 1z0-1108-2 dumps are available on Google Drive shared by ExamPrepAway: https://drive.google.com/open?id=1O_oXkjX3WOhG8tZYscpFCR_vxxAlnnUU

Time and tides wait for no man. Take away your satisfied 1z0-1108-2 preparation quiz and begin your new learning journey. You will benefit a lot after you finish learning our 1z0-1108-2 study materials just as our other loyal customers. Live in the moment and bravely attempt to totally new things. You will harvest meaningful knowledge as well as the shining 1z0-1108-2 Certification that so many candidates are dreaming to get.

Oracle 1z0-1108-2 Exam Syllabus Topics:

Topic	Details
Topic 1	• Converting Life Cycle: This section evaluates the expertise of Lead Conversion Managers and Sales Representatives in transitioning prospects into qualified leads and opportunities. It emphasizes techniques for nurturing leads through personalized engagement strategies and aligning these processes with Oracle Sales automation features.
Topic 2	• Quote to Order: This section measures the skills of Order Management Specialists and Sales Administrators in converting quotes into orders. It emphasizes streamlining the order-to-cash process, ensuring accurate order fulfillment, and managing order workflows efficiently.

Topic 3	• Sales Order to Subscription: This domain tests the knowledge of Subscription Managers and Customer Success Specialists in transitioning sales orders into subscription models. It covers setting up recurring billing, managing subscription lifecycles, and ensuring ongoing customer satisfaction.
Topic 4	• Vendor Lead to Channel Opportunity: This section evaluates the expertise of Channel Sales Managers and Partner Relationship Managers in handling vendor-generated leads and converting them into channel opportunities. It covers configuring partner portals, tracking channel opportunities, and aligning vendor and partner workflows.
Topic 5	• Order to Close Opportunit: This section evaluates the expertise of Sales Closers and Deal Managers in finalizing sales opportunities and managing orders. It includes configuring approval workflows, tracking closure metrics, and ensuring seamless handoff to fulfillment teams.
Topic 6	• Lead Generation from Social Prospect to Lead: This domain tests the knowledge of Social Media Managers and Sales Operations Specialists in transforming social media interactions into actionable leads. It covers using Oracle Sales tools to track, categorize, and prioritize social leads for efficient conversion.
Topic 7	• Version with Bullet Points: Acquiring Life Cycle: This section of the exam measures the skills of Sales Process Analysts and CRM Specialists in understanding the initial stages of the sales process.
Topic 8	• Sales Play to Key Account Opportunity: This section measures the skills of Key Account Managers and Account Executives in executing targeted sales strategies to identify and manage key account opportunities. It focuses on customizing sales approaches, leveraging Oracle Sales analytics for account prioritization, and aligning sales efforts with customer needs.

>> 1z0-1108-2 Minimum Pass Score <<

Oracle 1z0-1108-2 Exam Preparation - Valid 1z0-1108-2 Exam Papers

Our 1z0-1108-2 exam guide is suitable for everyone whether you are a business man or a student, because you just need 20-30 hours to practice it that you can attend to your exam. There is no doubt that you can get a great grade. If you follow our learning pace, you will get unexpected surprises. Only when you choose our 1z0-1108-2 Guide Torrent will you find it easier to pass this significant 1z0-1108-2 examination and have a sense of brand new experience of preparing the 1z0-1108-2 exam.

Oracle Sales Business Process Foundations Associate Rel 2 Sample Questions (Q11-Q16):

NEW QUESTION # 11
As part of the Research and Engage Prospects stage, which option best defines social listening?

- A. Responding to customer complaints through direct responses on social media websites
- B. Monitoring websites for unfavorable opinions of a company's products
- C. Generating product hype by paying influencers on social media sites
- D. Monitoring social media for buyer digital body language, buying cues, and requests for recommendations

Answer: D

Explanation:
Social listening in Oracle CX Sales involves proactively tracking social media for insights into prospect behavior. "Monitoring social media for buyer digital body language, buying cues, and recommendations" (D) best defines this, as it focuses on identifying purchase intent and engagement opportunities. "Monitoring websites for opinions" (A) is narrower, "responding to complaints" (B) is reactive, and "paying influencers" (C) is a marketing tactic, not listening. Answer (Ans: 4) aligns with Oracle's prospect engagement strategy.

NEW QUESTION # 12
Which two life cycles are part of the Oracle CX Sales Business Process?

- A. Acquiring
- B. Creating
- C. Managing Leads
- D. Developing
- E. Converting

Answer: B,E

Explanation:
The Oracle CX Sales Business Process includes distinct life cycles. "Creating" (A) likely refers to opportunity or solution creation (context-adjusted from typo "Acts"), a core phase. "Converting" (E) covers lead-to-opportunity conversion, a fundamental CX Sales process. "Acquiring" (B) and "Managing Leads" (D) are subprocesses within broader cycles, while "Developing" (C) is vague and not a standard lifecycle term. The answer (Acts: 1-5, corrected to A, E) fits Oracle's lifecycle framework.

NEW QUESTION # 13
In the Channel Lead to Vendor Opportunity process, Ben, a Partner Sales Representative, has accepted a lead and conducted promising conversations with the customer, leading him to qualify the lead. Once the lead is qualified, what is the next action Ben will take?

- A. Escalate the lead
- B. Reject the lead
- C. Transfer the lead
- D. Convert the lead
- E. Retire the lead

Answer: D

Explanation:
After qualifying a lead in Oracle CX Sales, the next step is to "Convert the lead" (D) into an opportunity if it meets criteria, which Ben does after promising conversations. "Retire the lead" (A) or "Reject the lead" (C) applies to unqualified leads. "Escalate the lead" (B) involves higher review, unnecessary here. "Transfer the lead" (E) shifts ownership, not applicable post-qualification. The answer (Ans: 4) follows Oracle's lead-to-opportunity conversion process.

NEW QUESTION # 14
In the Vendor Lead to Channel Opportunity process, which job role is responsible for reviewing the assigned opportunity details, accepting the opportunity, and engaging the appropriate resources to manage the opportunity to a successful conclusion?

- A. Channel Sales Manager
- B. Partner Sales Representative
- C. Partner Account Manager
- D. Channel Account Manager
- E. Sales Manager

Answer: B

Explanation:
The "Partner Sales Representative" (D) is tasked with reviewing and accepting opportunities assigned by the vendor (via the Channel Account Manager) and driving them to closure by engaging resources. This role is partner-side and operational, unlike "Partner Account Manager" (A) or "Channel Account Manager" (E), which are more strategic. "Sales Manager" (B) and "Channel Sales Manager" (C) oversee broader teams, not individual opportunity management. The answer (Ans: 4 from Page 3) reflects partner-side responsibility.

NEW QUESTION # 15
Which three job roles are involved in the Converting Life Cycle?

- A. Channel Manager
- B. Sales Representative
- C. Quote Developer

- D. Sales Manager
- E. Order Management Specialist

Answer: A,B,D

Explanation:
The Converting Life Cycle in Oracle CX Sales spans lead conversion to opportunity closure. The "Sales Manager" (A) oversees the process, ensuring alignment. The "Channel Manager" (D) coordinates channel opportunities, critical in partner contexts. The "Sales Representative" (E) drives lead qualification and conversion. The "Quote Developer" (B) and "Order Management Specialist" (C) focus on quoting and post-sale tasks, not the core converting lifecycle. The answer (Ans: 1, 4, 5) matches Oracle's sales lifecycle roles.

NEW QUESTION # 16

......

If you cannot complete the task efficiently, we really recommend using 1z0-1108-2 learning materials. Through the assessment of your specific situation, we will provide you with a reasonable schedule, and provide the extensible version of 1z0-1108-2 exam training guide you can quickly grasp more knowledge in a shorter time. In the same time, you will do more than the people around you. This is what you can do with 1z0-1108-2 Test Guide. Our 1z0-1108-2 learning guide is for you to improve your efficiency and complete the tasks with a higher quality.

1z0-1108-2 Exam Preparation: https://www.examprepaway.com/Oracle/braindumps.1z0-1108-2.ete.file.html

- 1z0-1108-2 Valid Exam Camp 🡒 Practice 1z0-1108-2 Mock 🡒 1z0-1108-2 Top Exam Dumps 🡒 Open website ▶ www.troytecdumps.com ◀ and search for 「 1z0-1108-2 」 for free download 🡒New 1z0-1108-2 Study Materials
- Pass Guaranteed 2026 Authoritative Oracle 1z0-1108-2: Oracle Sales Business Process Foundations Associate Rel 2 Minimum Pass Score 🡒 Simply search for { 1z0-1108-2 } for free download on 🡒 www.pdfvce.com 🡒 🡒New 1z0-1108-2 Practice Questions
- 1z0-1108-2 Exam Pdf - 1z0-1108-2 Training Vce - 1z0-1108-2 Torrent Updated 🡒 Easily obtain free download of " 1z0-1108-2 " by searching on ➡ www.practicevce.com 🡒 🡒Reliable 1z0-1108-2 Braindumps Ebook
- 1z0-1108-2 Latest Test Discount 🡒 1z0-1108-2 Reliable Exam Pdf 🡒 1z0-1108-2 Most Reliable Questions 🡒 Open website ⇒ www.pdfvce.com ⇐ and search for （1z0-1108-2） for free download 🡒New 1z0-1108-2 Study Materials
- Start Preparation With Oracle 1z0-1108-2 Latest Dumps Today 🡒 Simply search for ☀ 1z0-1108-2 🡒☀🡒 for free download on 🡒 www.dumpsmaterials.com 🡒 🡒1z0-1108-2 Testking Exam Questions
- Latest 1z0-1108-2 Test Blueprint 🡒 1z0-1108-2 New Dumps Files 🡒 1z0-1108-2 New Dumps Files 🡒 Simply search for 🡒 1z0-1108-2 🡒 for free download on （ www.pdfvce.com ） 🡒New 1z0-1108-2 Study Materials
- Start Preparation With Oracle 1z0-1108-2 Latest Dumps Today 🡒 Download ✔ 1z0-1108-2 🡒✔🡒 for free by simply entering ➡ www.vce4dumps.com 🡒 website 🡒1z0-1108-2 Valid Cram Materials
- 100% Pass 2026 Valid 1z0-1108-2: Oracle Sales Business Process Foundations Associate Rel 2 Minimum Pass Score 🡒 Search for ➡ 1z0-1108-2 🡒🡒🡒 and download exam materials for free through ☀ www.pdfvce.com 🡒☀🡒 🡒1z0-1108-2 Reliable Exam Pdf
- 100% Pass 2026 Valid 1z0-1108-2: Oracle Sales Business Process Foundations Associate Rel 2 Minimum Pass Score 🡒 Simply search for （1z0-1108-2） for free download on [www.pass4test.com] 🡒1z0-1108-2 Valid Exam Camp
- Valid 1z0-1108-2 Test Practice ✳ 1z0-1108-2 Valid Exam Camp 🡒 Practice 1z0-1108-2 Mock 🡒 Download 🡒 1z0-1108-2 🡒 for free by simply searching on " www.pdfvce.com " 🡒1z0-1108-2 Latest Test Discount
- 1z0-1108-2 Testking Exam Questions 🡒 Practice 1z0-1108-2 Mock 🡒 1z0-1108-2 Latest Test Discount 🡒 Search for ☀ 1z0-1108-2 🡒☀🡒 on ➡ www.examcollectionpass.com 🡒 immediately to obtain a free download 🡒1z0-1108-2 Top Exam Dumps
- www.stes.tyc.edu.tw, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, kelas.fauzan.icu, www.stes.tyc.edu.tw, dorahacks.io, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, learningmarket.site, www.stes.tyc.edu.tw, Disposable vapes

BTW, DOWNLOAD part of ExamPrepAway 1z0-1108-2 dumps from Cloud Storage: https://drive.google.com/open?id=1O_oXkjX3WOhG8tZYscpFCR_vxxAlnnUU