Quiz APICS CPIM-8.0 - First-grade Certified in Planning and **Inventory Management (CPIM 8.0) Actual Exams**



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APICS CPIM-8.0 Exam Syllabus Topics:

Topic	Details
Topic 1	 Sales and Operations Planning. This module assesses the skills of Operations Planners in terms of sales and operations planning processes. It includes understanding the purpose of S&OP, creating aggregate demand plans, and reconciling these plans to ensure alignment between sales forecasts and operational capabilities. A crucial skill measured is "reconciling supply-demand gaps."
Topic 2	Demand: This section evaluates the abilities of Demand Analysts in managing demand through forecasting techniques. It explores sources of demand data for accurate forecasting and evaluating forecast performance to improve future predictions. One important skill evaluated is "forecasting demand accurately."
Topic 3	Quality, Technology, and Continuous Improvement: This section assesses skills of Quality Assurance Specialists, focusing on quality assurance methodologies enhanced by technology to drive continuous improvement efforts. A key skill measured here is "enhancing quality metrics."
Торіс 4	Supply: This module tests the competencies of Procurement Specialists in managing supply chains effectively. It involves creating master schedules for production planning, maintaining these schedules over time, material requirements planning (MRP), capacity requirements planning (CRP), supplier management practices, and purchasing strategies during product life cycle changes. A key skill measured here is "validating master schedules."

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APICS Certified in Planning and Inventory Management (CPIM 8.0) Sample **Questions (Q556-Q561):**

NEW QUESTION # 556

The question below is based on the following information:

Beginning inventory = 43Week 1Week 2Week 3

Forecast202020

Customer orders221710

Projected on-hand

Master production schedule (MPS)80

Available-to-promise (ATP)

What is the largest customer order that could be accepted for delivery at the end of week 3 without making changes to the master production schedule (MPS)?

- A. 0
- B. 1
- C. 2
- D. 3

Answer: B

Explanation:

Available-to-promise (ATP) is the uncommitted portion of a company's inventory and planned production maintained in the master schedule to support customer-order promising. ATP is calculated by subtracting the customer orders and forecast from the projected on-hand inventory. The projected on-hand inventory is calculated by adding the beginning inventory and the master production schedule (MPS) and subtracting the customer orders. The largest customer order that could be accepted for delivery at the end of week 3 without making changes to the MPS is the ATP at the end of week 3. To calculate the ATP, we need to fill in the projected on-hand inventory for each week using the given information:

Table

Week

Forecast

Customer Orders

```
Projected On-Hand Inventory
ATP
20
22
0
43 + 0 - 22 = 21
21 - 20 = 1
2
20
17
O
21 + 0 - 17 = 4
4 - 20 = -16
3
20
10
4 + 80 - 10 = 74
74 - 20 = 54
```

The ATP at the end of week 3 is 54, which means that the company can promise 54 units of inventory to customers without changing the MPS. However, the question asks for the largest customer order that could be accepted, which means that we need to consider the existing customer orders as well. The customer orders for week 3 are 10, which means that the company has already committed 10 units of inventory to customers. Therefore, the largest customer order that could be accepted for delivery at the end of week 3 is 54 + 10 = 64 units. However, this is not one of the options given in the question. The closest option that is less than or equal to 64 is 61, which is option C12 Reference: 1: CPIM Part 1 - Section A - Module 1 - Session 4 - Master Scheduling 2: CPIM Part 1 - Section A - Module 1 - Session 5 - Available to Promise

NEW QUESTION #557

Which of the following items does the master scheduler have the authority to change in the master scheduling process?

- A. Engineering change effectivity date
- B. Customer order quantities
- C. Product mix
- D. Aggregate volume

Answer: C

Explanation:

The master scheduler has the authority to change the product mix in the master scheduling process. The product mix is the combination and proportion of different products or product families that the company offers to its customers. The master scheduler can adjust the product mix based on the customer demand, the production capacity, the inventory levels, and the strategic objectives of the company. The master scheduler can also use the product mix to balance the demand and supply, to optimize the resource utilization, and to maximize the profitability. The other options are not correct, as they are items that the master scheduler does not have the authority to change in the master scheduling process, but rather inputs or constraints that the master scheduler has to follow or consider:

- * Aggregate volume is the total quantity of products or product families that the company plans to produce and deliver in a given period. Aggregate volume is determined by the sales and operations planning (S&OP) process, which involves the senior management and the functional managers of the company. The master scheduler has to align the master production schedule (MPS) with the aggregate volume, and cannot change it without the approval of the S&OP team.
- * Engineering change effectivity date is the date when a change in the design or specification of a product or a component becomes effective. Engineering change effectivity date is determined by the engineering department, which is responsible for the product development and innovation. The master scheduler has to incorporate the engineering change effectivity date into the MPS, and cannot change it without the approval of the engineering department.
- * Customer order quantities are the amounts of products or product families that the customers order from the company. Customer order quantities are determined by the market demand and the customer preferences. The master scheduler has to satisfy the customer order quantities as much as possible, and cannot change them without the approval of the customers or the sales and marketing department. References:
- * [CPIM Part 2 Section A Topic 1 Sales and Operations Planning]
- * Master Production Schedule (MPS)
- * Product Mix
- * Aggregate Planning
- * Engineering Change Management
- * Customer Order Management

NEW QUESTION #558

During the sales and operations planning (S&OP) process, which of the following tasks is the primary responsibility of the functional representatives on the supply planning team?

- A. Understanding how to use the plan to improve functional performance
- B. Ensuring that the functional objectives are considered when developing the plans
- C. Communicating when an event will prevent meeting the supply plan
- D. Identifying reasons why the demand plan is not realistic

Answer: B

Explanation:

The supply planning team is responsible for developing a supply plan that balances the demand plan with the available resources and capacities. The functional representatives on the supply planning team, such as production, procurement, engineering, and finance, need to ensure that their functional objectives are considered when developing the plans. For example, production needs to consider the impact of the supply plan on the production schedule, capacity utilization, and labor requirements. Procurement needs to consider the impact of the supply plan on the supplier relationships, lead times, and inventory levels. Engineering needs to consider the impact of the supply plan on the product design, quality, and innovation. Finance needs to consider the impact of the supply plan

on the costs, revenues, and profitability. By ensuring that the functional objectives are considered, the supply planning team can create a feasible and optimal supply plan that aligns with the overall business strategy12. References: 1 S&OP: A Comprehensive Overview of Sales and Operations Planning 3 2 CPIM Exam References - Association for Supply Chain Management 1

NEW QUESTION #559

Which of the following threats MUST be included while conducting threat modeling for a Cloud Service Provider (CSP)?

- A. Risks of data breaches that can result from inadequate encryption of tenant data in transit and at rest
- B. Vulnerabilities in shared resources that can be exploited by attackers to affect multiple tenants
- C. Threats originating from the CSP's tenants that can impact the infrastructure and other tenants
- D. Potential legal actions from third parties due to tenants' activities on the CSP's platform

Answer: B

NEW QUESTION #560

What are the FIRST two steps an organization should conduct to classify its assets?

- A. Define user requirements and collate existing inventories
- B. Conduct an inventory of assets and determine the owners
- C. Categorize assets and set minimum security controls
- D. Obtain senior management buy-in and conduct a risk assessment

Answer: B

NEW QUESTION #561

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