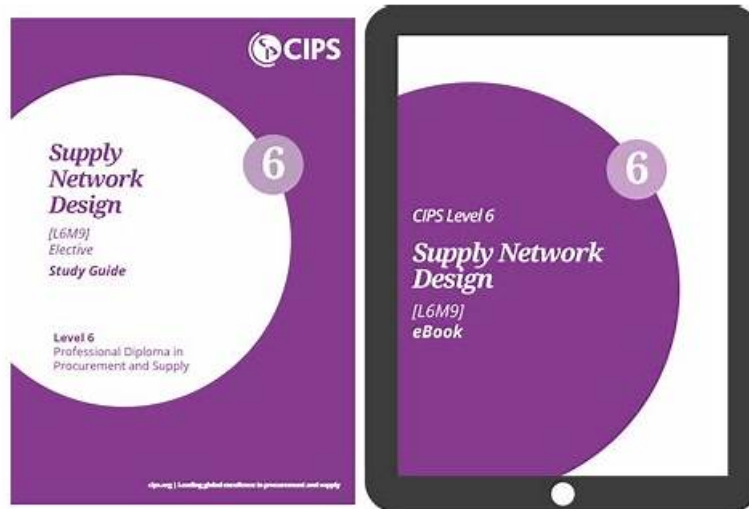


# Quiz CIPS - L6M9 - Supply Network Design–High Pass-Rate Training Pdf



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## CIPS L6M9 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Assess the strategic value of resource planning and control: This part targets Resource Planners, focusing on evaluating strategic resource planning concepts such as forecasting, scheduling, monitoring, and controlling resources effectively within the operational framework.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Understand and apply leadership skills and behaviors appropriate for strategically improving the procurement and supply chain function: This section of the exam measures the skills of Supply Chain Managers and covers understanding leadership behaviors that enhance procurement processes. It assesses how to strategically improve supply chain functions, focusing on a key skill like "Strategic Decision Making".</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Understand operations strategy and its contribution to overall business success: Targeting Operations Directors, this section evaluates understanding of operations strategy's impact on organizations, including aligning with business goals, market requirements, and resource management.</li></ul>

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The third format is desktop L6M9 practice exam software that can be accessed easily after installing it on your Windows PC or Laptop. These formats are there so that the students can use them as per their unique needs and prepare successfully for L6M9 the on first try. The L6M9 mock tests are specially built for you to evaluate what you have studied. These Supply Network Design (L6M9) practice exams (desktop and web-based) are customizable, which means that you can change the time and questions according to your needs. Our L6M9 practice tests teach you time management so you can pass the Supply Network Design (L6M9) certification exam.

## CIPS Supply Network Design Sample Questions (Q22-Q27):

### NEW QUESTION # 22

Gill runs the operations department of a manufacturing organisation in Wales. The department emulates best practices from competitors through benchmarking and has recently introduced Six Sigma to prevent operational problems. Which of the following best describes Gill's approach to operations function?

- A. Externally supportive
- B. Internally neutral
- C. Internally supportive
- D. Externally neutral

**Answer: D**

Explanation:

This aligns with externally neutral, which includes:

- \* Benchmarking against competitors
  - \* Adopting best practices (Lean, Six Sigma, BPR, TQM)
  - \* Emulating successful industry models
- (LO 2.1, See p.99)

### NEW QUESTION # 23

Linear Programming (LP) can be adopted by many business functions. Who out of the following could use LP modelling? Select ALL that apply.

- A. A financial assistant who needs to create a budget for the manufacturing department
- B. The HR manager who needs to plan work schedules for the staff
- C. The marketing manager who is deciding how many social media posts to create
- D. An operations director who needs to choose between two products to manufacture
- E. The logistics coordinator who is planning delivery routes

**Answer: B,C,E**

Explanation:

- \* LP is used for quantitative decision-making-finding the best possible outcome using numerical data.
  - \* Option C (Marketing Manager)-LP can calculate optimal ad frequency for sales conversion.
  - \* Option D (HR Manager)-LP can help in workforce scheduling.
  - \* Option E (Logistics Coordinator)-LP can optimise delivery routes for cost efficiency.
  - \* Option A and B are incorrect as LP doesn't apply to subjective decisions like product selection or budgeting.
- (LO 1.3)

### NEW QUESTION # 24

Maxi Ltd is a medium-sized manufacturing organisation in the automotive industry that creates engines for cars. It has traditionally worked well with its suppliers, with strong relationships and regular meetings. There are currently around 15 suppliers who provide parts to Maxi Ltd.

Due to changing customer demands, Maxi Ltd will, from next month, modify the manufacturing of some of its products. Product X is being made more environmentally friendly, with output of CO<sub>2</sub> being reduced by 32%. The product will take longer to produce, but there will be no additional cost to customers for this.

Maxi Ltd are considering outsourcing the manufacturing of Product Y as it is not a product which is routinely ordered by customers. This will allow Maxi Ltd to focus on other products which generate higher revenues for the company. The concern within the Board of Directors is that if demand increases for this product, an outsourced company may not be able to cope with higher numbers of orders.

Product Z is an extremely popular item and oftentimes Maxi Ltd does not have the capacity to fulfil all orders. Consideration has been given to increasing the size of the factory, but this has been discarded as risky as demand is not guaranteed. The product has been available on the marketplace for a short amount of time and sales are continuing to increase, but the company believes this will soon plateau. To deal with current demand, the marketing team is working on campaigns to invite customers to make orders for this product at certain times of the year when product X is not being created in the factory.

This means resources can be reallocated to the creation of product Z.

Which of the following is the trade-off in the modification of product X?

- A. Environment
- B. Quality
- **C. Speed**
- D. Flexibility

**Answer: C**

Explanation:

The modification of product X is aimed at making it more environmentally friendly but results in a longer production time. This means that the trade-off speed-production takes longer. (LO 1.2)

#### NEW QUESTION # 25

A jewelry manufacturer has recently acquired the mining company that supplies the precious metals used in its jewelry production. What is this an example of?

- A. Backward horizontal integration
- B. Forward vertical integration
- **C. Backward vertical integration**
- D. Forward horizontal integration

**Answer: C**

Explanation:

Backward vertical integration occurs when a company acquires a supplier or producer that is further upstream in the supply chain. In contrast, forward vertical integration happens when a company buys a retailer or distributor further downstream.

#Note: Forward horizontal and backward horizontal integration do not exist - these are trick options. (See LO 1.2, p.42)

#### NEW QUESTION # 26

What does a forcefield diagram show?

- A. The flow of information through a supply network
- B. The potential causes of an issue that has occurred
- C. The sequencing of events within an operational strategy
- **D. People in favour of change and against it**

**Answer: D**

#### NEW QUESTION # 27

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