

Quiz Salesforce - Industries-CPQ-Developer - Salesforce Certified Industries CPQ Developer Updated Latest Test Practice



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Salesforce Industries-CPQ-Developer is a certification exam for those who want to specialize in Salesforce Industries CPQ. Salesforce Certified Industries CPQ Developer certification is intended for individuals who are proficient in CPQ (Configure, Price, Quote) and want to apply that knowledge to different industries, such as healthcare, financial services, manufacturing and more.

Salesforce Industries-CPQ-Developer exam is an excellent way for professionals in the industry to demonstrate their skills and knowledge of Salesforce Industries CPQ. It is a challenging exam that requires significant preparation and experience, but the benefits of becoming certified are well worth the effort. With this certification, professionals can advance their careers and become valuable assets to their organizations.

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Salesforce Certified Industries CPQ Developer Sample Questions (Q113-Q118):

NEW QUESTION # 113

When the Cost 8t Margin feature is enabled, where are the upper and lower margin bounds data stored?

- A. In a price list
- B. In a Margin attribute
- C. In a Cost price list entry
- D. In a calculation matrix

Answer: D

Explanation:

When the Cost & Margin feature is enabled in Salesforce Industries CPQ, the data regarding upper and lower margin bounds are typically stored in: A. A calculation matrix: This is a tool used within CPQ to define and store complex pricing rules, including margins based on cost. It allows the system to dynamically calculate and apply margins based on the cost structure defined within the matrix, facilitating precise control over profitability on a per-product basis.

NEW QUESTION # 114

Context rules frameworks uses a single interface for all of its operations.

- A. False
- B. True

Answer: A

Explanation:

* B. False: The context rules framework in Salesforce Industries CPQ does not use a single interface for all of its operations. Instead, it utilizes multiple interfaces and tools within the Salesforce platform to manage various aspects of context rules, such as creation, application, and monitoring. This is designed to provide flexibility and specialized functionality tailored to different stages of the context rule lifecycle.

NEW QUESTION # 115

Carole White is a customer of the Family Simple Choice Plan, and she decides she would like to add the Smart Cloud Security product. When the agent changes the current asset to an order to add the new product, what will the line item action status be for the Family Simple Choice Plan in the order?

Note: This question displayed answer options in random order when taking this Test.

- A. Add
- B. Existing
- C. Change
- D. Configured

Answer: B

NEW QUESTION # 116

Picklist entities in Vlocity EPC are globally reusable Salesforce picklists, and can be administered either through Vlocity Product Console or Setup.

- A. False
- B. True

Answer: A

NEW QUESTION # 117

How should the developer configure the products to support these requirements following best practices?

- A. Create a Color attribute and assign it to an object type. Create products for each phone using the object type, and override the inherited Color attribute's picklist with a custom picklist.
- B. Create Product2 record types for each phone. Create a Color attribute and assign it to the record types. Create global picklist for each set of possible colors, and assign the picklist to the record types.
- C. Create a Color formula field on the Product2 object. Use a function to display different values depending on a product code lookup.
- D. Create an object type for each phone. Create a Color attribute, and assign it to each of the object types. On each object type, override the default picklist with custom picklist.

Answer: A

NEW QUESTION # 118

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