

# Quiz SAP C-TS462-2023 - SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Marvelous Exam Vce Format



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## SAP C-TS462-2023 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Organizational Structures: This topic discusses the role of organizational structures and how they relate to basic functions within the sales process.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Billing Process and Customizing: This topic covers the basics of the billing process and the necessary customization settings, ensuring a smooth billing procedure.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Sales Documents: This topic covers the explanation and performance of tasks related to sales document customization, including pricing and condition techniques. It also encompasses the shipping process and its associated customization settings.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>Pricing and Condition Technique: The section on pricing and condition technique falls under the broader topic of sales documents and customizing, covering related tasks and explanations.</li></ul>

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The SAP C-TS462-2023 certification exam also enables you to stay updated and competitive in the market which will help you to gain more career opportunities. Do you want to gain all these SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales (C-TS462-2023) certification exam benefits? Looking for the quick and complete SAP C-TS462-2023 exam dumps preparation way that enables you to pass the C-TS462-2023 Certification Exam with good scores? If your answer is yes then you are at the right place and you do not need to go anywhere. Just download the ValidExam C-TS462-2023 Questions and start SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales (C-TS462-2023) exam preparation without wasting further time.

### SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q48-Q53):

#### NEW QUESTION # 48

When you create a business partner, allocation of the business partner number is controlled by a number range assigned to which object?

- A. Business partner role
- B. Account group
- C. Business partner category
- **D. Business partner grouping**

**Answer: D**

Explanation:

Managing Clean Core

#### NEW QUESTION # 49

You want to set up automatic pricing in a sales order. Which actions should you take to achieve this? Note: There are 2 correct answers to this question.

- **A. Set up condition types and assign them to the relevant pricing procedure.**
- B. Set up the pricing procedure and assign it to the relevant sales document type.
- **C. Set up condition tables and assign them to the relevant condition types.**
- D. Set up condition tables and assign them to the relevant access sequences.

**Answer: A,C**

Explanation:

To set up automatic pricing in a sales order, you should:

C . Set up condition types and assign them to the relevant pricing procedure: Condition types define the various elements that can affect pricing, such as discounts or surcharges.

D . Set up condition tables and assign them to the relevant condition types: Condition tables define the combination of fields (such as material or customer) that the system uses to find pricing records.

#### NEW QUESTION # 50

Which time components are used to calculate the confirmed delivery date in a sales order? Note: There are 2 correct answers to this question.

- A. Transportation lead time of the forwarding agent
- **B. Pick/pack time of the warehouse number**
- **C. Loading time of the shipping point**
- D. Transit time of the route

**Answer: B,C**

#### NEW QUESTION # 51

You are configuring the organizational structure in your system. Which assignments are possible? Note: There are 3 correct answers to this question.

- A. Assign multiple loading points to a plant.
- B. Assign a plant to multiple sales organizations/distribution channels.
- C. Assign multiple distribution channels to one company code.
- D. Assign multiple plants to one company code.
- E. Assign a shipping point to multiple plants.

**Answer: A,D,E**

Explanation:

Possible organizational structure assignments include:

B . Assign multiple loading points to a plant: A plant can have several loading points, which are places within the plant from where goods are loaded for shipping.

C . Assign multiple plants to one company code: Multiple plants can operate under the same company code, representing legal and accounting entities.

E . Assign a shipping point to multiple plants: A shipping point, the place where goods are shipped from, can serve multiple plants, facilitating centralized distribution.

### NEW QUESTION # 52

When you create a business partner, allocation of the business partner number is controlled by a number range assigned to which object?

- A. Business partner role
- B. Account group
- C. Business partner category
- D. Business partner grouping

**Answer: D**

Explanation:

Number ranges for business partner numbers are defined at the business partner grouping level, which determines how business partners are categorized and numbered in the system.

### NEW QUESTION # 53

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It is universally accepted that the exam is a tough nut to crack for the majority of candidates, but the related C-TS462-2023 certification is of great significance for workers in this field so that many workers have to meet the challenge. Fortunately, you need not to worry about this sort of question any more, since you can find the best solution in this website--our C-TS462-2023 Training Materials. With our continued investment in technology, people and facilities, the future of our company has never looked so bright. With our excellent C-TS462-2023 exam questions, you will pass the C-TS462-2023 exam successfully.

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