Quiz SAP C_S4CS_2502 - First-grade SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Original Questions



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SAP C_S4CS_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	 Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S 4HANA Cloud Public Edition.
Topic 2	Introduction to Cloud Computing and SAP Cloud ERP Deployment Options
Topic 3	This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
Topic 4	Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.

Topic 5	 Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 6	This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.
Topic 7	System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.
Topic 8	This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.
Торіс 9	Extensibility and Integration
Topic 10	 Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S 4HANA Cloud Public Edition.
Topic 11	 Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S 4HANA Cloud Public Edition.
Topic 12	Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q30-Q35):

NEW QUESTION #30

Which tools does SAP provide to make it easier for customers to maintain their SAP S/4HANA Cloud systems after a release upgrade? Note: There are 2 correct answers to this question.

- A. Release Assessment and Scope Dependency Tool
- B. Test Automation Tool
- C. SAP Signavio Process Navigator Tool
- D. What's New Viewer Tool

Answer: B,C

Which of the following documents can be used as a reference to create debit memo requests? Note: There are 2 correct answers to this question.

- · A. Sales order
- B. Billing document
- C. Quantity contract
- D. Delivery document

Answer: A,B

NEW OUESTION #32

You use the SAP Fiori Analytical Apps for Sales (1BS) in SAP S/4HANA Cloud Public Edition. What information do these analytical apps provide in the Order-to-Cash process? Note: There are 2 correct answers to this question.

- A. The current status of sales orders, quotations, and back orders
- B. The current status of sales volumes and profit margins
- C. The current status of the customer's credit limit
- D. The current status of warehouse stock levels

Answer: B,C

NEW QUESTION #33

Which of the following analyses can you create from the Manage KPIs and Reports app? Note: There are 3 correct answers to this question.

- A. SAC Stories
- B. Lumira Dashboards
- C. Object Views
- D. Multidimensional Reports
- E. Review Booklets

Answer: B,D,E

NEW OUESTION #34

How many days are system activity records retained in the application log of the Create Sales Orders - Automatic Extraction app?

- A. Last 100 days
- B. Last 60 days
- C. Last 30 days
- D. Last 90 days

Answer: D

NEW QUESTION #35

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