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SAP Certified Associate - Implementation Consultant - SAP
S/4HANA Cloud Public Edition - Sales

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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	• System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S • 4HANA Cloud Public Edition.
Topic 2	• Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.

Topic 3	• Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S • 4HANA Cloud Public Edition.
Topic 4	• Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 5	• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 6	• Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 7	• Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S • 4HANA Cloud Public Edition.

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C-S4CS-2508 Study Reference & C-S4CS-2508 Real Exam Answers

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q41-Q46):

NEW QUESTION # 41

Based on the SAP Activate methodology, which activities must you perform in the Explore phase? Note: There are 2 correct answers to this question.

- A. Define the organizational structure and chart of accounts.
- **B. Conduct the Fit-to-Standard analysis to gather configuration values.**
- **C. Use the Test system to demonstrate SAP Best Practice processes.**
- D. Conduct the Digital Discovery Assessment to identify extension requirements.

Answer: B,C

NEW QUESTION # 42

What does Convergent Billing allow you to combine in a unique invoice?

- A. Multiple billing cycles
- B. Different customer payment methods
- C. Discounts and promotional offers
- **D. Multiple services or products from different accounts**

Answer: D

NEW QUESTION # 43

Which of the following activities are completed in the Realize phase of the SAP Activate Methodology? Note: There are 2 correct answers to this question.

- A. Gather perceived change impact feedback
- B. Demonstrate where to find business process documentation
- C. Enter configuration values in SAP Central Business Configuration
- D. Set up manual test cases in SAP Cloud ALM

Answer: C,D

NEW QUESTION # 44

How many days are system activity records retained in the application log of the Create Sales Orders - Automatic Extraction app?

- A. Last 90 days
- B. Last 30 days
- C. Last 100 days
- D. Last 60 days

Answer: B

NEW QUESTION # 45

How can you define the relationship between business roles and business catalogs?

- A. A business catalog is a collection of one or more business roles.
- B. A business catalog restricts access to one or more business roles.
- C. A business role is a collection of one or more business catalogs.
- D. A business role restricts access to one or more business catalogs.

Answer: C

Explanation:

System Landscapes and identity Access Management

NEW QUESTION # 46

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