

# Quiz Valid Salesforce - Industries-CPQ-Developer Valid Exam Online



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The Salesforce Certified Industries CPQ Developer certification exam covers various topics, including product configuration, pricing, quoting, and proposals. It also includes topics such as bundling, discounting, and approval processes. Industries-CPQ-Developer Exam is designed to test the candidate's ability to use Salesforce CPQ to improve the customer experience, increase sales, and streamline business processes.

## Salesforce Certified Industries CPQ Developer Sample Questions (Q243-Q248):

### NEW QUESTION # 243

To decrease the price of a product in a promotion, you:

Note: This question displayed answer options in random order when taking this Test.

- A. Use a pricing element charge.
- B. Edit the base price.
- C. Use a pricing variable.
- D. Add another price list entry to the product.

- E. Use a pricing element adjustment.
- F. Create a rule.

**Answer: E**

#### NEW QUESTION # 244

Which of the following Attributes Category fields displays at run-time during order capture in the Cart?

- A. Category
- B. Name
- C. No Attribute Category fields display at run-time
- D. Display Name

**Answer: B**

#### NEW QUESTION # 245

To price a promotion with a flat charge and ignore the rolled up total of the child product prices, you can:

Note: This question displayed answer options in random order when taking this Test.

- A. Limit the minimum amount of purchase on all child products to zero.
- B. Go to the order and change the price list you are using.
- C. Adjust the base price of all child products to zero and assign a charge to the parent product of the promotion.
- D. Include in the promotion only child products with a base price of zero.

**Answer: C**

#### NEW QUESTION # 246

Where do product images appear in the Cart?

- A. Product images must be configured in the Cart's templates
- B. In the Cart's Line Item pane
- C. In the Product List
- D. In the Product Details modal window

**Answer: D**

#### NEW QUESTION # 247

A developer is creating rules to help launch a company's Smart Widget product. The company has launch only for opportunities for existing S2B customers.

Which context scope should the developer use in the context mapping for this rule?

- A. Opportunity, Account
- B. Account
- C. Order, Account
- D. Opportunity

**Answer: D**

#### NEW QUESTION # 248

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