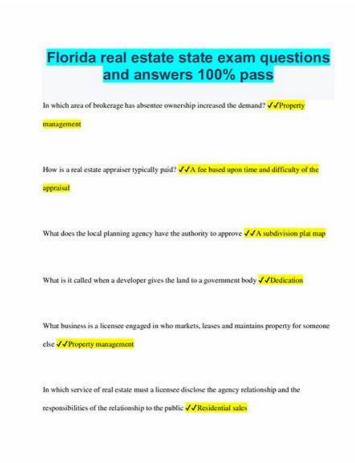
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SAP C TB120 2504 Exam Syllabus Topics:

Topic	Details
Topic 1	 Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 2	Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 3	 Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam

SAP Certified Associate - SAP Business One Sample Questions (Q74-Q79):

NEW QUESTION #74

A manager would like to measure compliance for on-time delivery at a glance.

When the percentage is too low, the manager would like to drill down to view real-time statistics for deliveries, returns, and average time for order fulfillment.

What would you recommend?

- A. An advanced dashboard in his cockpit
- B. A key performance indicator with an action to open an advanced dashboard
- C. A pervasive dashboard with actions to open additional pervasive dashboards

Answer: B

NEW QUESTION #75

You need to record a balance transfer between two customers.

How do you select each customer in the journal entry? Note: There are 2 correct answers to this question.

- A. Press Tab and choose from the list of business partners.
- B. Choose the list of business partners from the context menu.
- C. Press Ctrl+Tab to select from the list of business partners.
- D. Double click to select from the list of business partners.

Answer: B,C

NEW QUESTION #76

The sales price list is based on the purchase price list with a factor of 1.5. A range of items in the sales price list were repriced using the Prices Update Wizard. Later, when the purchase price for one of these items changed, the item's price in the sales price list was NOT updated according to the factor.

What could be the reason?

- A. The item belongs to a discount group.
- B. The price of the item in the sales price list is set to manual.
- C. The item has a special discount.
- D. The item's purchase price was reduced rather than increased.

Answer: B

NEW QUESTION #77

What type of analytical object is the Customer 360?

- A. Pervasive Dashboard
- B. KPI
- C. SAP HANA app
- D. Advanced Dashboard

Answer: D

NEW QUESTION #78

You are creating a manual journal entry.

What determines the sub-period to which the transaction will be registered?

- A. The posting date
- B. The document date
- C. The period indicator
- D. The fiscal year start date

Answer: A

NEW QUESTION #79

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