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# HP Selling HPE Aruba Networking Solutions Sample Questions (Q22-Q27):

#### **NEW QUESTION #22**

What is one use case for HPE Aruba Networking Central with AI for Networking?

- A. Enhancing the deployment of IoT devices by delivering an analytics platform at the edge.
- B. Providing recommendations to optimize the network based on site comparisons.
- C. Simplifying the architecture of a data center attached to the campus.
- D. Enhancing custom applications developed in-house by integrating AI into the apps.

#### Answer: B

#### Explanation:

The correct answer is Abecause Aruba Central with AI for Networking leverages AI Insights and AI-powered benchmarking to compare site performance and provide prescriptive recommendations. This enables IT teams to identify underperforming sites, optimize configurations, and ensure consistent user experience across distributed environments.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "Aruba Central applies AI/ML to provide actionable recommendations, including benchmarking site performance against peer locations."
- \* "By analyzing data across multiple customer environments, Central identifies best practices and offers prescriptive guidance for optimization."
- \* "AI for Networking enables IT teams to detect anomalies, predict issues, and ensure site-to-site consistency by comparing against known baselines."
- \* "With site comparison and recommendations, organizations can continuously improve performance and operational efficiency." Why the other options are incorrect:
- \* BIoT device deployment and analytics are supported by Aruba ClearPass and Device Insight, not primarily through Central's AI site comparisons.
- \* CAruba Central AI is for networking optimization, not for embedding AI into custom in-house applications.
- \* DData center simplification is achieved with Aruba CX switches and Fabric Composer, not Central's AI for Networking. References (HPE Aruba Networking Solutions / Study Guides):
- \* Aruba Central AI for Networking Solution Overview
- \* Aruba ESP AIOps and AI Insights White Paper
- \* Aruba Central Site Comparison and Optimization Product Brief
- \* Aruba Central AI-Powered Benchmarking Technical Guide

#### **NEW QUESTION #23**

A customer expresses this key business objective of wanting to deploy IoT more securely. What is one way HPE Aruba Networking solutions help customers achieve this goal?

- A. HPE Aruba Networking solutions identify various types of IoT devices with high confidence and offer policy recommendations to make it simple to implement least privilege access.
- B. HPE Aruba Networking is the only vendor to offer endpoint security agents specifically designed for IoT devices.
- C. HPE Aruba Networking is the first vendor to achieve ICSA Labs' certification for IoT inventory management.
- D. HPE Aruba Networking Fabric Composer helps customers build secure tunnels between IoT devices and the data center, where the IoT traffic is segmented and filtered to eliminate threats.

## Answer: A

#### Explanation:

The correct answer is Abecause Aruba Networking solutions such as Clear Pass Device Insight and Aruba Central Client Insights are designed to discover, classify, and monitor IoT devices with high confidence.

Once identified, Aruba solutions applyrole-based and least-privilege access policiesautomatically, closing security gaps caused by unmanaged or unknown IoT devices. This is a critical business outcome for organizations that need to secure IoT without adding complexity.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "Aruba solutions provide full-spectrum visibility to automatically identify and classify IoT devices using AI/ML-based fingerprinting."
- \* "ClearPass Device Insight integrates with Aruba Central to deliver high-confidence device identification and policy recommendations for secure access."
- \* "Dynamic Segmentation enforces consistent, least-privilege policies for IoT, BYOD, and corporate devices, reducing risk without increasing operational complexity."
- \* "By automating IoT device discovery and access policy enforcement, Aruba simplifies secure IoT adoption at scale." Why the other options are incorrect:
- \* BFabric Composer is a data center automation tool, not designed for IoT device segmentation or policy enforcement at the edge.
- \* CAruba does not require IoT endpoint agents; most IoT devices cannot support agents, so Aruba uses agentless profiling and

network-based enforcement.

- \* DAruba does not market ICSA Labs certification for IoT inventory management-this is not part of its official solution positioning. References (HPE Aruba Networking Solutions / Study Guides):
- \* Aruba ClearPass Device Insight Solution Overview
- \* Aruba Central Client Insights Product Brief
- \* Aruba ESP Zero Trust Security for IoT White Paper
- \* Aruba Dynamic Segmentation Technical Guide

#### **NEW QUESTION #24**

A customer has many small sites that connect over a wide area network (WAN) to the customer's data center and access the Internet from there. Due to changes in traffic patterns, the CIO now wants to stop sending Internet-bound traffic through the data center, but the Head of IT Security is concerned about potential security risks from that change. What benefit of HPE Aruba Networking solutions should you emphasize?

- A. HPE Aruba Networking Fabric Composer automatically establishes a secure fabric across all the customer's sites.
- B. HPE Aruba Networking offers branch-in-the-box solutions with all the services branches require, so branch devices no longer need to send traffic to the Internet.
- C. HPE Aruba Networking solutions optimize network speeds to such a high degree that the company can continue sending all traffic through the data center.
- D. HPE Aruba Networking offers SD-WAN solutions for branches with built-in next-generation firewall capabilities.

#### Answer: D

#### Explanation:

The correct answer is Cbecause HPE Aruba Networking Edge Connect SD-WAN provides secure local Internet breakout at branch sites withintegrated next-generation firewall (NGFW) and security features.

This allows Internet-bound traffic to be securely routed directly from the branch instead of being backhauled through the data center, while still ensuring full visibility and threat protection.

Relevant extracts from HPE Aruba Networking documentation:

- \* "Aruba EdgeConnect SD-WAN enables local Internet breakout with integrated NGFW and IDS/IPS capabilities, reducing latency while ensuring strong security."
- \* "This approach eliminates the inefficiencies of backhauling SaaS and Internet traffic to the data center, without compromising security posture."
- \* "Built-in security services in Aruba SD-WAN address the CIO's need for performance and the CISO's need for risk mitigation."
- \* "Aruba EdgeConnect integrates with SSE and SASE frameworks to extend security policies consistently across all branch sites." Why the other options are incorrect:
- \* AKeeping all traffic routed through the data center defeats the purpose of modern SD-WAN and SaaS- optimized architectures.
- \* BWhile Aruba provides branch-in-a-box solutions, the specific concern here is security for Internet breakout, addressed by SD-WAN with NGFW.
- \* DFabric Composer is adata center fabric orchestration tool, not designed for WAN/branch security.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba EdgeConnect SD-WAN Technical Overview
- \* Aruba Edge-to-Cloud Security White Paper
- \* Aruba SASE and SD-WAN Integration Guide
- \* Aruba ESP Branch Solutions Study Guide

#### **NEW OUESTION #25**

What topic would uncover whether a customer could have a use case for HPE Aruba Networking Zero Trust Security?

- A. How much visibility and control the customer has over users and IoT devices on the network.
- B. How IT needs to start focusing its security efforts on perimeter solutions, such as branch and data center firewalls.
- C. How much the decision maker understands about how wireless encryption works.
- D. How IT can improve the user experience for employees using their personal mobile devices.

#### Answer: A

## Explanation:

The correct answer isBbecause the foundation of Aruba's Zero Trust Security strategy isvisibility, control, and continuous monitoring of all users and devices-including IoT-on the network. Aruba highlights that Zero Trust is not achieved simply with perimeter defenses

but requires pervasive identity-based controls and segmentation inside the network.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "Zero Trust begins with full-spectrum visibility of all devices, users, and workloads connecting to the network to ensure nothing is trusted by default."
- \* "With Aruba ClearPass Device Insight and Aruba Central Client Insights, organizations gain the visibility and control required to enforce least-privilege access policies for users and IoT devices."
- \* "The inability to see and control unmanaged IoT devices represents a major security blind spot that Zero Trust frameworks directly address."
- \* "Aruba's Zero Trust model applies identity-based access and dynamic segmentation to secure all connected endpoints, regardless of location or device type." Why the other options are incorrect:
- \* AWireless encryption knowledge is not a determining factor for Zero Trust adoption-it is too narrow and technical.
- \* CPerimeter firewalls are legacy security strategies; Aruba stresses that Zero Trust must focus inside the network, not just at the perimeter.
- \* DUser experience on personal devices (BYOD) is relevant but does not directly uncover a Zero Trust use case. The primary driver is IoT and endpoint visibility with policy enforcement.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba Zero Trust Security Solution Overview
- \* Aruba ESP (Edge Services Platform) Security White Paper
- \* Aruba ClearPass Device Insight Technical Guide
- \* Aruba Central Client Insights Solution Brief

#### **NEW QUESTION #26**

What is one key feature that distinguishes HPE Aruba Networking EdgeConnect SD-WAN from other SD- WAN solutions?

- A. HPE Aruba Networking EdgeConnect SD-WAN ensures that all branch traffic passes through the data center for security purposes while many competitors allow branch traffic direct access to the Internet.
- B. HPE Aruba Networking EdgeConnect SD-WAN can interconnect many sites while most competitors can only connect two or three.
- C. HPE Aruba Networking EdgeConnect SD-WAN offers specialized hardware and architectures for branches of different size rather than addressing those use cases with a single architecture.
- D. HPE Aruba Networking EdgeConnect SD-WAN offers a higher quality of user experience and a simpler, more automated management experience than most competitors.

#### Answer: D

# Explanation:

The correct answer isAbecause Aruba EdgeConnect SD-WAN differentiates itself with its focus ondelivering superior user experience through application-aware routing, AI-powered automation, and centralized orchestration. Compared to competitors, it provides a simpler, more automated operational model that reduces complexity for IT teams while ensuring consistent performance for business-critical applications.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "Aruba EdgeConnect SD-WAN delivers a higher quality of experience by dynamically steering traffic across the best available path based on application performance and SLAs."
- \* "With a unified orchestration platform, EdgeConnect simplifies WAN management and automates configurations, providing an operational experience that is easier and faster than most competitors."
- \* "By leveraging AI-driven insights and automation, EdgeConnect ensures consistent performance while minimizing IT overhead."
- \* "The solution is designed to provide both high application performance and simplified operations, aligning with enterprise needs for scale and agility." Why the other options are incorrect:
- \* Bis incorrect: EdgeConnect does not force all branch traffic through the data center; instead, it optimizes local breakout with security controls, which is a competitive advantage.
- \* Cis misleading: Site interconnect scalability is not the key differentiator versus competitors; most modern SD-WAN solutions can scale broadly.
- \* Dis incorrect: EdgeConnect does not rely on multiple architectures for different branch sizes; it uses a single unified platform to address various use cases.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba EdgeConnect SD-WAN Solution Overview
- \* Aruba ESP WAN Edge Technical White Paper
- \* Aruba EdgeConnect Competitive Positioning Guide
- \* Aruba SD-WAN AIOps and Automation Product Brief

### **NEW QUESTION #27**

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