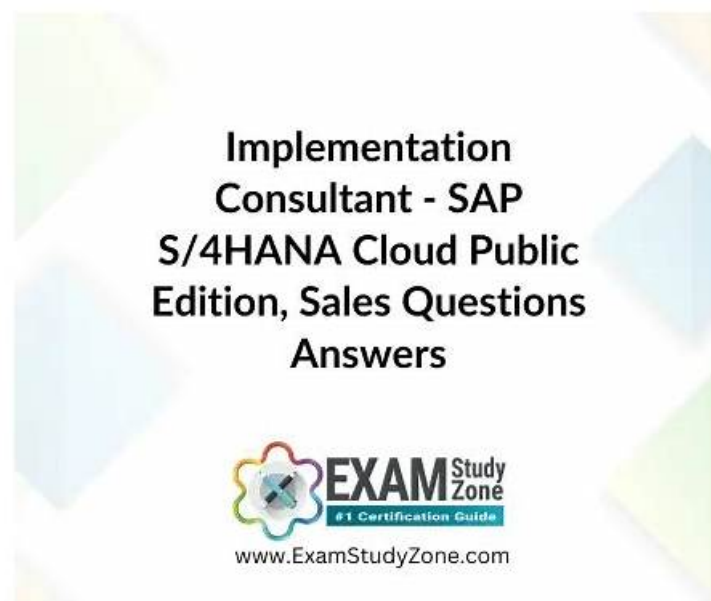


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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 2	Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.

Topic 3	• Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 4	• Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 5	• Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q44-Q49):

NEW QUESTION # 44

In which SAP Activate methodology phase do consultants configure business processes based on the information gathered in the Fit-to-Standard workshops?

- A. Prepare
- B. Explore
- C. Deploy
- D. Realize

Answer: D

NEW QUESTION # 45

For which parameter is the percentage of conversion from quotation to order calculated in Predictive Analytics Model Training - Sales (2YJ)?

- A. Quantity of invoiced order items
- B. Net value of invoiced order items
- C. Quantity of order items
- D. Net value of order items

Answer: D

NEW QUESTION # 46

Which steps are part of the Sales Processing using Third-Party without Shipping Notification (BDK) process?

Note: There are 3 correct answers to this question.

- A. Approve and release purchase order
- B. Enter vendor invoice
- C. Create billing document
- D. Create outbound delivery
- E. Create inbound delivery

Answer: A,B,C

NEW QUESTION # 47

Which of the following activities are completed in the Realize phase of the SAP Activate Methodology? Note: There are 2 correct answers to this question.

- A. Demonstrate where to find business process documentation
- **B. Set up manual test cases in SAP Cloud ALM**
- C. Gather perceived change impact feedback
- **D. Enter configuration values in SAP Central Business Configuration**

Answer: B,D

NEW QUESTION # 48

What do you use to collect the values that are entered into the configuration activities in SAP Central Business Configuration?

- **A. Business Driven Configuration Questionnaire**
- B. SAP Cloud ALM Requirements app
- C. SAP Cloud ALM Processes app
- D. Availability and Dependencies of Solution Processes Excel

Answer: A

NEW QUESTION # 49

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