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Oracle Revenue Management Cloud Service 2024 Implementation Professional

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### Oracle Revenue Management Cloud Service 2024 Implementation Professional Sample Questions (Q21-Q26):

#### **NEW OUESTION #21**

You define a Contract Identification Rule that uses the following source document attributes to match transaction lines: Bill-to Customer Party Identifier

Extensible Header Character Attribute 4

Based the data displayed:

* Business unit name	* Legal entity name	Bill to customer reference in the source system	Extensible Header Character Attribute 2	Extensible Header Character Attribute	Extensible Header Character Attribute
USA Business Unit	CORP Legal Entity	300000047394691	WARRANTY PLAN	BRM2001	QTE177001
USA Business Unit	CORP Legal Entity	300000047394691	WARRANTY PLAN	BRM2002	QTE177001
USA Business Unit	CORP Legal Entity	300000047394691	WARRANTY PLAN	BRM2003	QTE177003
USA Business Unit	CORP Legal Entity	300000047394691	WARRANTY PLAN	BRM2004	QTE177004
USA Business Unit	CORP Legal Entity	300000047394691	WARRANTY PLAN	BRM2005	QTE177004

How many contracts will be created In Revenue Management?

- A. 0
- B. 1
- C. 2
- D. 3
- E. 4

Answer: D

#### **NEW QUESTION #22**

When is it required to populate a value for Performance Satisfaction Plan In a Source Document Type?



- A. when the Satisfaction Measurement Model is set to Quantity
- B. when the Satisfaction Measurement Model is set to Period
- C. when the Satisfaction Measurement Model Is set to Percentage
- D. when the Satisfaction Measurement Model is set to Amount

Answer: B

#### **NEW QUESTION #23**

You define a Performance Obligation Identification Rule that uses the following matching attribute to group source document lines: Extensible Line Character Attribute 7
Based on the data displayed:

Bill To Customer Reference	Extensible Line Character Attribute 7	Extensible Line Character Attribute 8
7394691	Warranty	490275
7394691	Device A	490276
7394691	Device A 14 OFFE	490277
7394691	Delylog & T	490278
7394691	Data Plan Standard	490279
7394691	Data Plan Platinum	490280

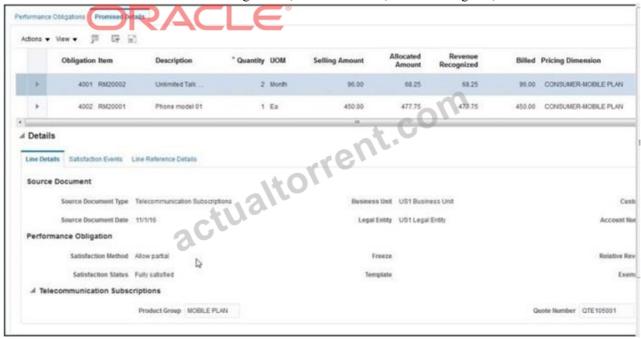
How many performance obligations will be created In Revenue Management?

- A. 0
- B. 1
- C. 2
- D. 3

Answer: C

#### **NEW QUESTION #24**

The contract Promised Details tabs includes Selling Amount, Allocated Amount, Revenue Recognized, and Bill......



What is the difference between Selling Amount and Allocated Amount?

- A. The Selling Amount is calculated based on Standalone Selling Prices and is used for the Revenue Recognition amount. The
  Allocated Amount is based on the source document sales lines amounts and is ultimately used to tie back to your source
  document upload.
- B. The Selling Amount is calculated based on the source document sales lines amount and is used for the Revenue Recognition amount. The Allocated Amount is based on the Billed Amount and Is used to tie back to your Billing source document upload.
- C. The Selling Amount is calculated based on Standalone Selling Prices and is used to tie back to your SSP upload or calculation. The Allocated Amount is based on the Billed amount and is ultimately used for the Revenue Recognition amount.
- D. The Selling Amount is calculated based on the source document sales lines amounts and is used to tie back to your source document upload. The Allocated Amount is based on Standalone Selling Price and is ultimately used for the Revenue Recognition amount.

Answer: D

#### **NEW QUESTION #25**

Oracle Revenue Management is part of predefined offering.

- A. Financials
- B. Fusion Accounting Hub
- C. Incentive Compensation
- D. Enterprise Contracts

Answer: A

#### **NEW OUESTION #26**

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