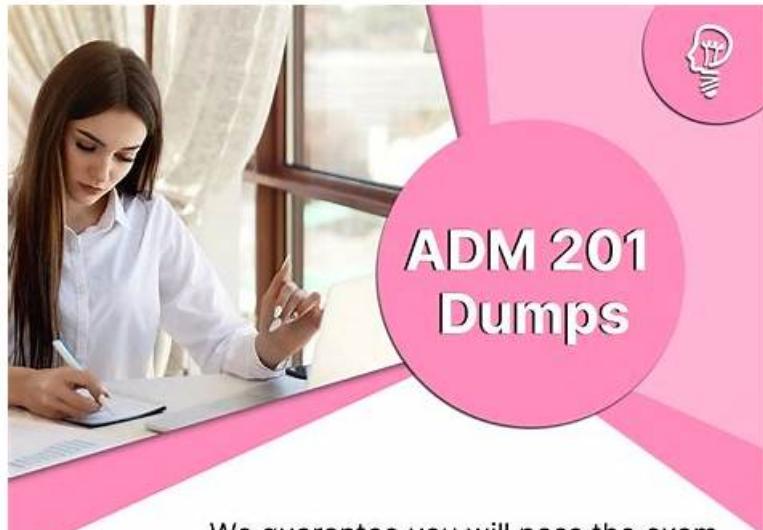


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### Salesforce Certified Administrator Sample Questions (Q21-Q26):

#### NEW QUESTION # 21

Select the best component to use if you want to list the top five sales performers on a dashboard.

- A. Table
- B. Metric
- C. Gauge
- D. Chart

**Answer: A**

#### **NEW QUESTION # 22**

How many User records can be imported via Import Wizard?

- A. 5.000
- B. 0
- C. 50.000
- D. User Records cannot be imported via Import Wizard

**Answer: D**

#### **NEW QUESTION # 23**

Which of the following are true about Web-to-Lead:

- A. All required fields must have a value before a record can be created
- B. Salesforce CRM runs field validation rules before creating records
- C. The format for date and currency fields captured online is taken from the users browser settings

**Answer: A,B**

#### **NEW QUESTION # 24**

Customizable Forecasting must be enabled for use with Custom Fiscal years.

- A. False
- B. True

**Answer: B**

Explanation:

Section: Volume B

#### **NEW QUESTION # 25**

Universal Containers has three separate lines of business. Each line has specific fields that must be displayed to users. However, the fields needed by the sales team are different than the fields needed by the service team.

How should the administrator configure this requirement?

- A. Create two record types, each with 3 page layouts.
- B. Create one record type with six Page Layouts.
- C. Create three record types, each with 2 page layouts.
- D. Create six record types, each with 1 page layout.

**Answer: C**

Explanation:

A record type is a feature that allows administrators to offer different business processes, picklist values, page layouts, etc., to different users based on their profile or role. A page layout is a feature that allows administrators to control how fields, related lists, buttons, etc., are arranged on a record detail or edit page for each object. In this case, since Universal Containers has three separate lines of business with specific fields for each line; and since sales team needs different fields than service team; the administrator should create three record types for each line of business; and create two page layouts for each record type - one for sales team and one for service team. References: [https://help.salesforce.com/s/articleView?id=sf\\_customize\\_recordtype.htm&type=5](https://help.salesforce.com/s/articleView?id=sf_customize_recordtype.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf\\_customize\\_recordtype.htm&type=5](https://help.salesforce.com/s/articleView?id=sf_customize_recordtype.htm&type=5)

## NEW QUESTION # 26

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