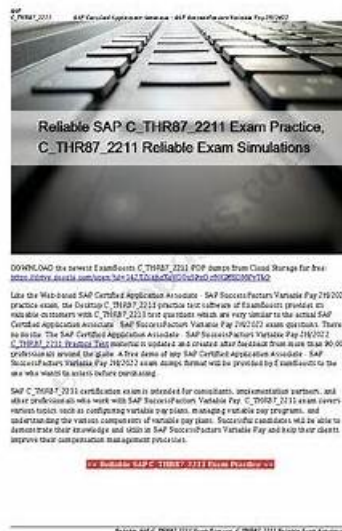


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## SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q30-Q35):

### NEW QUESTION # 30

What is the primary benefit of using SAP Business Transformation Management solutions early in a RISE project?

(Note: There are 2 correct answers to this question.)

- A. They are primarily focused on human resources management.
- **B. They make ERP transformations more cost efficient by providing faster insights into operations.**
- C. They automate non-critical business functions without supporting overall ERP transformation.
- **D. The earlier the solutions are leveraged in a transformation project, the more value they can generate.**

**Answer: B,D**

Explanation:

Leveraging SAP Business Transformation Management (BTM) Solutions early in a RISE with SAP project allows organizations to gain critical insights into their existing processes, applications, and technology landscape. This helps accelerate transformation readiness and reduces rework during design and implementation.

"Early adoption of SAP BTM Solutions within RISE projects maximizes value by providing transparency and actionable insights into business processes and IT landscapes, ensuring cost-efficient and faster ERP transformation." Reference:

Early Value Realization (Answer A):

The earlier BTM tools such as SAP Signavio, SAP LeanIX, and WalkMe are applied, the faster organizations can identify inefficiencies and define transformation scope, which increases long-term value generation.

"The earlier SAP BTM tools are introduced, the more transformation value can be realized through early visibility, stakeholder alignment, and optimized process design." Cost Efficiency through Faster Insights (Answer B):

SAP BTM solutions provide data-driven visibility into as-is processes and dependencies, enabling companies to reduce transformation costs by addressing inefficiencies early.

"SAP BTM enables customers to accelerate decision-making and reduce transformation cost and effort through real-time operational insights." Incorrect Options:

C: BTM solutions do not focus on non-critical automation; they support end-to-end ERP transformation.

D: They are not specific to HR; they span all business domains (Finance, Supply Chain, IT, etc.).

Therefore, the verified and correct answers are:

A: The earlier the solutions are leveraged in a transformation project, the more value they can generate.

B: They make ERP transformations more cost efficient by providing faster insights into operations.

### NEW QUESTION # 31

How does the integration between SAP Signavio and SAP LeanIX enhance IT and business alignment?

- A. The tools only provide visualization without actionable insights.
- B. Business processes are directly controlled by SAP LeanIX applications.
- C. Integration solely enhances reporting capabilities.
- **D. The integration allows linking of business applications to business processes.**

**Answer: D**

Explanation:

The integration between SAP Signavio and SAP LeanIX provides a unified view of business and IT, allowing companies to connect business processes (Signavio) with IT applications and systems (LeanIX). This integration bridges operational and architectural perspectives, ensuring full alignment between business goals and IT capabilities.

"Through the SAP Signavio and SAP LeanIX integration, organizations can link business processes to supporting IT applications, creating a shared view that strengthens IT-business alignment." Reference:

This integration supports transformation governance by combining process intelligence (what the business does) with enterprise architecture insights (how IT supports it).

"SAP enables enterprises to visualize dependencies between processes and applications, ensuring coordinated decision-making and improved transformation outcomes." Incorrect Options:

A: Reporting is a secondary feature; integration focuses on alignment, not reporting alone.

B: Both tools provide actionable insights via analytics and process intelligence.

C: LeanIX does not "control" processes; it maps IT dependencies and applications.

Verified Correct answer: D: The integration allows linking of business applications to business processes.

### NEW QUESTION # 32

What makes SAP Signavio and SAP LeanIX a powerful combination?

(Note: There are 2 correct answers to this question.)

- A. We can reduce the time for financial reporting by 70% on average.
- **B. Both solutions focus on transforming businesses from a current state to a future state.**
- C. We can help our customers lay off 20 to 30 percent of their workforce and therefore reduce costs tremendously.
- **D. They help our customers understand the important aspects of a transformation: processes, people, systems, and applications.**

**Answer: B,D**

Explanation:

The integration of SAP Signavio and SAP LeanIX provides a complete business and IT transformation view, connecting processes and enterprise architecture to enable end-to-end transparency and alignment.

"The combination of SAP Signavio and SAP LeanIX helps organizations understand how their business processes and IT landscapes interact, ensuring seamless transformation from the current to the target state." Reference:

Transforming from Current to Future State (Answer A):

SAP Signavio focuses on business process transformation, while SAP LeanIX manages IT architecture and application landscapes.

Together, they help organizations move from as-is to to-be states with data-driven clarity.

"Both solutions support transformation by mapping the current state of processes and technology and defining the future state to align with business goals." Understanding Processes, People, Systems, and Applications (Answer B):

The combined solution helps organizations identify interdependencies between business processes, IT systems, and people, a critical factor for successful digital transformation.

"SAP Signavio and LeanIX provide 360-degree visibility into the transformation landscape - processes, systems, and people - to drive coordinated change." Incorrect Options:

C: Workforce reduction is not an SAP transformation objective.

D: Financial reporting speed is not the focus of these tools.

Verified Correct Answers: A and B.

### NEW QUESTION # 33

What benefit does the combined WalkMe-SAP solution offer to enterprises?

- A. Increased hiring efficiency
- B. Enhanced physical supply chain management
- C. Lower software maintenance costs
- **D. Streamlined user adoption and seamless process integration**

**Answer: D**

Explanation:

The partnership between SAP and WalkMe integrates WalkMe's Digital Adoption Platform (DAP) directly into SAP applications (such as SAP S/4HANA, SAP SuccessFactors, and SAP Ariba) to improve user engagement and digital process execution.

"The combined SAP-WalkMe solution helps organizations streamline user adoption and simplify process integration, ensuring users can easily navigate SAP systems and execute digital workflows correctly." Reference:

This integration provides contextual, real-time assistance to users within SAP interfaces, enabling faster onboarding, fewer errors, and improved productivity - all critical for successful transformation under the SAP Business Transformation Management (BTM) framework.

"WalkMe for SAP reduces complexity by guiding users in real time, supporting end-to-end process integration, and driving adoption across the SAP ecosystem." Incorrect Options:

A: Lower maintenance costs are a secondary effect, not the core benefit.

B: WalkMe is not a hiring solution.

D: It does not manage supply chains directly.

Verified Correct answer: C: Streamlined user adoption and seamless process integration.

### NEW QUESTION # 34

Which key solution of SAP Signavio helps in collaborative process mining?

- A. SAP Signavio Process Manager
- B. SAP Signavio Process Collaboration Hub
- **C. SAP Signavio Process Intelligence**
- D. SAP Signavio Value Accelerator

**Answer: C**

Explanation:

SAP Signavio Process Intelligence is the dedicated process mining and analysis component of the SAP Signavio Business Transformation Suite. It enables organizations to discover, analyze, and improve business processes collaboratively using real data. "SAP Signavio Process Intelligence connects to system data, reconstructs end-to-end processes, and enables collaborative process mining and analysis to uncover inefficiencies and improvement opportunities." Reference:

The term collaborative process mining refers to enabling multiple stakeholders to analyze, discuss, and align process improvements based on shared process insights - a feature central to Process Intelligence.

"Process Intelligence integrates with the Process Collaboration Hub to allow joint analysis and process improvement discussions."

Option A (Collaboration Hub) is a supporting platform for sharing process models and insights, but it does not perform mining itself.

Option C (Process Manager) focuses on process modeling and design, not mining.

Option D (Value Accelerator) refers to predefined process frameworks and KPIs used for benchmarking, not mining.

Therefore, the correct and verified answer based on SAP's BTM documentation and the official Signavio solution portfolio is B: SAP Signavio Process Intelligence.

### NEW QUESTION # 35

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